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DIFFUSION AND LARGE-SCALE ADOPTION OF COMPUTER-SUPPORTED TRAINING SIMULATIONS IN THE MILITARY DOMAIN

by

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The focal point of this thesis is the overall process of diffusion and adoption of technological innovations (computer-supported training simulations) within the military domain. The goal was to capture the positive and negative trends that appear to be the most significant toward the adoption process. The approach selected in this thesis was to execute a user study and collect a set of data points concerned with the users' overall demographics, attitudes, expectations, knowledge, misconceptions, usage, advertising, endorsement, and other elemental characteristics for adoption of those systems in the military domain. The data survey was conducted within MCAGCC, Twentynine Palms, CA; it addressed specific needs of four different groups of users (Trainees, Unit Leadership, Trainers, and Base Leadership). The analysis of collected data sets demonstrated that diffusion and adoption of these types of solutions is a complex, multilayered problem that goes beyond characteristics of the systems/tools. The summary of user profiles, attitudes toward technology, and other elements relevant to the training domain demonstrated that clearly. The findings in this work can be generalized to any other USMC base, and have a universal value applicable to the adoption of computer-supported training simulations by other DoD services.

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The focal point of this thesis is the overall process of and adoption of technological innovations (computer-supported training simulations) within military domain. The goal was to capture the positive and negative trends that appear to be the most significant toward the adoption process. The approach selected in this thesis was to execute a user study and collect a set of data points concerned with the users' overall demographics, attitudes, expectations, knowledge, misconceptions, usage, advertising, leadership endorsement, and other elemental characteristics for adoption of those systems in military domain. The data survey was conducted within MCAGCC, Twentynine Palms, CA; it addressed specific needs of four different groups of users (Trainees, Leadership, Trainers, and Base Leadership). The analysis of collected data sets demonstrated that diffusion adoption of these types of solutions is а multilayered problem that goes beyond the characteristics of the systems/tools. The summary of user profiles, attitudes toward technology, and other elements relevant to the training domain demonstrated that clearly. The findings in this work can be generalized to any other USMC base, and have a universal value applicable to the adoption of computer-supported training simulations by other services.

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LIST OF ACRONYMS AND ABBREVIATIONS

AAR After Action Review

AAV Assault Amphibious Vehicle

Assistant Commandant of the Marine Corps ACMC

ACOGS Advanced Combat Optical Gun Sights AGTS

Advanced Gunnery Training System

BFT Blue Force Tracker

AT&L

BSC Battle Simulation Center

BZO Battle Sight Zero C2Command and Control

Command and Control Personal Computer C2PC

C4I Command, Control, Communications, Computers,

Acquisition, Technology, and Logistics

and Intelligence

C-TAM-TPB Combined Technology Acceptance Model and

Theory of Planned Behavior

CACCTUS Combined Arms Command and Control Training

Upgrade System

CAN Combined Arms Network of Simulations

CBA Capability Based Assessment

CBAM Concerns-Based Adoption Model

CCS Combat Convoy Simulator

CDD Capability Development Document

CJCS Chairman of the Joint Chiefs of Staff

CMC Commandant of the Marine Corps

Со Company

Combatant Command COCOM

Capability Protection Document CPD

DAGTS Deployable Advanced Gunnery Training System

DAS Defense Acquisition System

DoD Department of Defense DOTMLPF Doctrine, Organization, Training, Materiel,

Leadership and Education, Personnel, and

Facilities

DPG Defense Planning Guidance

DVTE Deployable Virtual Training Environment

EFDS Marine Corps Expeditionary Force Development

System

EMD Engineering and Manufacturing Development

EVM Earned Value Management

FY Fiscal Year

FYDP Fiscal Years Defense Program

GSBBP Graduate School of Business and Public Policy

HEAT HMMWV Egress Assistance Trainer

HMMWV High-Mobility Multipurpose Wheeled Vehicle

I-I Instructor-Inspector

I/ITSEC Inter-service/Industry Training, Simulation,

and Education Conference

ICD Initial Capability Document
IDT Innovation Diffusion Theory
IED Improvised Explosive Device

IP Internet Protocol

IRB Institutional Review Board

IS Information Systems

ISMT Indoor Simulated Marksmanship Trainer

IT Information Technology

ITX Integrated Training Exercise

JCIDS Joint Capabilities Integration and

Development System

JROC Joint Requirements Oversight Council

JUONS Joint Urgent Operational Need Statement

LRC Learning Resource Center

LS Logistics Support

LVC Live, Virtual, Constructive

M&S Modeling and Simulation

MAGTF Marine Air Ground Task Force

MAGTFTC Marine Air Ground Task Force Training Command

MARFORNORTH Marine Forces North
MARFORRES Marine Forces Reserve

MAWTS-1 Marine Aviation Weapons and Tactics Squadron

One

MCAGCC Marine Corps Air Ground Combat Center
MCCDC Marine Corps Combat Development Command
MCLOG Marine Corps Logistics Operations Group

MCSC Marine Corps Systems Command

MCTOG Marine Corps Tactics and Operations Group

MCWP Marine Corps Warfighting Publication

MDA Milestone Decision Authority
MDD Materiel Development Decision
MEF Marine Expeditionary Force

MET Mine-Resistant Ambush Protected Egress

Trainer

MEU Marine Expeditionary Unit
MCIT Mobile Counter IED Trainer

MM Motivational Model

MOS Military Occupational Specialty

MOUT Military Operations on Urban Terrain MOVES Modeling, Virtual Environments, and

Simulation

MP3 MPEG-1 or MPEG-2 Audio layer III

MPCU Model of Personal Computer (PC) Utilization

MS Milestone

MSA Material Solution Analysis

MTWS MAGTF Tactical Warfare Simulation
MWTC Mountain Warfare Training Center

NDS National Defense Strategy
NMCI Navy Marine Corps Intranet
NMS National Military Strategy

NPS Naval Postgraduate School
NSS National Security System
O&M Operation and Maintenance
O&S Operations and Support
ODS Operator Driver Simulator

OMB Office of Management and Budget

OSD Office of the Secretary of Defense

OUSD Office of the Under Secretary of Defense

P&D Production and Deployment

PANMC Procurement of Ammunition, Navy and Marine

Corps

PC Personal Computer

PDA Personal Digital Assistant

PEU Perceived Ease of Use
PhD Doctor of Philosophy

PM Program Manager

PM TRASYS Program Manager for Training Systems

PMC Procurement, Marine Corps

POM Program Objective Memorandum

POR Program of Record

PPBE Planning, Programming, Budgeting, and

Execution

PU Perceived Usefulness
QUADCON Quadruple Container

RDT&E Research, Development, Test, and Evaluation

RMD Resource Management Decision
ROC-IED Recognition of Combatants-IED

ROI Return on Investment
S&T Science and Technology

SAVT Supporting Arms Virtual Trainer

SCT Social Cognitive Theory

SECNAVIST Secretary of the Navy Instruction

SME Subject Matter Expert

SNCO Staff Non-Commissioned Officer

SNCOIC Staff Non-Commissioned Officer-in-Charge

SPD Solutions Planning Document

SVET Submerged Vehicle Egress Trainer

SWET Shallow Water Egress Trainer

TAM Technology Acceptance Model

TCP Transmission Control Protocol

TEEP Training, Evaluation, and Employment Plans

TD Technology Development

TLCM Total Life Cycle Management

TLTS Tactical Language Training System

TPB Theory of Planned Behavior
TRA Theory of Reasoned Action

TtT Train-the-Trainer

UAV Unmanned Aerial Vehicle
UNS Universal Need Statement
USD Under Secretary of Defense
USMC United States Marine Corps

UTAUT Universal Technology Adoption and Use Theory

UUNS Urgent-Universal Need Statement

VBS2 Virtual Battlespace 2

VVA Verification, Validation, and Accreditation

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I. INTRODUCTION

A. RESEARCH DOMAIN

The United States Marine Corps (USMC) has a tough mission of being America's expeditionary force, always ready to respond to all missions and with the best possible effectiveness in its performance. In order to be prepared for future battles and conflicts, the service has to continuously train its forces on numerous global scenarios consisting of many different environments. These concepts and overall ideas are captured in numerous publications, orders, directives, mission statements, visions, strategic plans, and several other types military correspondence throughout multiple domains. A few examples of exhibiting determination and support for innovations, advancement and use of the results Science Technology (S&T), and endorsement and simulation technologies have been presented by Marine Corps officer leadership, such as General James T. Conway (34th Commandant of the Marine Corps), General James F. Amos (current and 35th Commandant of the Marine Corps) and Lieutenant General Richard P. Mills (current Commander of Marine Forces Reserve (MARFORRES) and Marine Forces North (MARFORNORTH)).

General Conway, in his "Marine Corps Vision and Strategy 2025" document, stated the following:

Marines have distinguished themselves as an expeditionary, multicapable force able to respond and win battles for our Nation. We have been prepared in the past because we understood that a force in readiness must be **well-trained**, **broadly educated**, and properly equipped for employment

across all forms of warfare. To remain the Nation's force in readiness, the Marine Corps must continuously **innovate**. This requires that we look across the entire institution and identify areas that need improvement and effect positive change. (United States Marine Corps (CMC), 2007a)

General Amos, the Keynote Speaker at the Naval Science and Technology Partnership Conference conducted on 23 October 2012, also stated,

Since our earliest days, we have been known as the innovators. In modern Marine history and especially in the last decade plus of war, we have made significant gains in equipping our warfighters with cutting-edge technology...Science & Technology (S&T) efforts continue to save lives and make our warfighters more mission-capable. (United States Marine Corps (CMC), 2012)

While serving as the Deputy Commandant for Combat Development and Integration (CD&I) and Commanding General, Marine Corps Combat Development Command (MCCDC), Lieutenant General Mills, within his "2012 U.S. Marine Corps S&T Strategic Plan," captured the Vision of the Marine Corps Training and Education Command (TECOM) as the following:

The Marine Corps will leverage S&T enablers to provide the best trained and educated Marines as America's Expeditionary Force in Readiness that is prepared to respond to any crisis. The need to develop and maintain readiness across spectrum of Marine Corps missions, especially in resource constrained environment, places premium on using the most effective and efficient means available for Training and Education. meet these demanding Training and Education requirements, the Marine Corps leverages scientific products and technologies, including simulation technologies. The desired end state is to leverage the range of S&T enablers to prepare Marines to succeed in distributed operations and increasingly complex environments. (United States Marine Corps (CD&I), 2012)

and diffusion of The adoption technological innovations is an extremely important topic in various domains, and has been researched by numerous people within several different countries throughout the world. topics of diffusion, innovations, and adoption have also been introduced and studied within the military domain. For example, in 2003, Emily O. Goldman and Leslie C. Eliason The Diffusion of Military а book titled, published Technology and Ideas. Some of the topics that are discussed are the mixed successes and challenges of promoting the diffusion of technology and knowledge throughout entire military organizations (e.g., Soviet and German ground force technology, nuclear weapons, the Fast Missile Attack Craft in Israel, Remotely Piloted Vehicles/Unmanned Aerial Vehicles (UAV) in Israel, etc.); diffusion during different periods of rapid military transformation (e.g., economic and societal changes, and the successful uses of combined arms warfare and air power at sea); and the diffusion of the information revolution in military affairs (Goldman & Eliason, 2003). Another example of this type of research was conducted by Michael C. Horowitz in his 2010 book titled, The Diffusion of Military Power. In his work, he discusses topics such as the spread of military power throughout the international system; financial and organizational changes required for adoption innovations; and military innovations (e.g., chapters on Carrier Warfare, The Nuclear Revolution, Battlefleet Warfare, and Suicide Terrorism); and the importance of the spread of military power (Horowitz, 2010). These

examples review diffusion at a very large scale, and serve as an inspiration to the researchers whose goal is to investigate and explore the diffusion of particular types of technical innovations within larger domains of science and technology.

Current Demands and Needs in Training of the Military

Some of the current training demands that the military needs to deal with relate to issues of constant changes in the overall mission objectives and doctrinal teachings; elevated operational tempo due to increased numbers of situations in which Department of Defense (DoD) services are engaged; and unsatisfactory retention rates of service Training demands in the military domain will always be changing and evolving; however, there is no room for failure or decreased performance as the mission must always be accomplished. These training demands will produce training requirements for both instructors students. For example, in the military domain, there is a requirement to train a large number of skills (including new skills) to a large number of people. Another training is to utilize as minimal number of (instructors, role players, material and logistics) possible for each training evolution. The need to train in numerous environments in several different conditions is an additional requirement that needs to be continuously addressed. Finally, as with almost any type of training requirement, it is important to achieve the desired training goals and overall mission objectives within the smallest amount of time possible. In order to meet all

these training demands and requirements, it is highly likely that the military will not utilize only a live training solution, but rather a combination of Live, Virtual, and Constructive (LVC) training solutions.

2. Live, Virtual, Constructive Simulations

The DoD defines Live Simulation as "a simulation involving real people operating real systems" Secretary of Defense (AT&L), 1998). An example of a live simulation is a pilot operating a jet or a Marine operating a tank. Live training exercises are still the preferred and sought after methods; however, they are also the most expensive ones. The factors that drive up the costs of live training events are material costs ("Beans, Bullets, and Band-Aids," a typical metaphor for food and water, firearms and training, and medical supplies and first aid knowledge), logistical costs (transportation, fuel, and maintenance), and personnel costs (individuals support training on physical ranges). Live hired to training is the way the United States military has always trained and is most confident with when it needs to acquire and perfect knowledge and skills. It is commonly recognized that some elements of live training cannot be replaced, such as environmental conditions or physiological effects the human body experiences in a moving airplane cockpit. However, thanks to advances in technology over time, it was introduce possible to computer-supported training simulations as an approach that augmented and even replaced some elements of live training in the military domain. The DoD defines Virtual Simulations as, "a simulation involving real people operating simulated systems. Virtual systems

inject human-in-the-loop in a central role by exercising motor control skills (e.g., flying an airplane in a flight simulator with a physical mockup of control instruments), decision skills (e.g., committing fire control resources to action), or communication skills (e.g., as members of a Command, Control, Communications, Computers, and Intelligence (C4I) team)" (Under Secretary of Defense 1998). Constructive Simulations are defined as, "simulations that involve simulated people operating simulated systems. Real people stimulate (make inputs) to such simulations, but are not involved in determining the outcomes" (Under Secretary of Defense (AT&L), 1998). In place of, and/or in conjunction with live exercises, virtual and constructive (computer-supported) simulations are now utilized by units as additional forms of training to accomplish personal, team, and unit training objectives.

3. Computer-Supported Training Simulations and Their Role in the Military Domain

a. The Value

Computer-supported training simulations have become important training tools for certain domains in the military domain. It is safe to say that these tools will not provide the complete training solution, but there are several reasons why they can and should be considered as viable training options. First of all, selected examples of training simulations have been proven to be very effective training tools (Baxter & Ross, 2004; Brown, 2010; Fitzpatrick, 2007; McDonough & Strom, 2005; and Proctor & Woodman, 2007). The computer-supported training simulations have demonstrated a potential to:

(1) empower more effective learning (learn more, faster, longer retention of learned skills and knowledge), (2) motivate and encourage trainees, Enable learning/training solutions supported with possible to be traditional methods, (4) Provide the ability to easily play out a number of what-if scenarios, allowing for expert skill acquisition, (5) Engage users in learning processes, which experimental learning, and (6) immerse users in problem-solving events. (Sadagic, 2013)

Secondly, the systems are currently affordable — the costs of both hardware and software systems have gone down dramatically in recent years. Lastly, the technology they are built upon is advanced enough for several military applications, and is considered dependable and capable of performing with minimal failure.

b. Existing Solutions

Many of these characteristics play important roles as Marines and their units prepare themselves for the war in Afghanistan or other conflicts, as well as exercises in stateside and overseas destinations. From computer-supported training simulations, Marines specific skills in (1) marksmanship (e.g., Indoor Simulated Marksmanship Trainer (ISMT)), (2) Call For Fire Forward Observer Personal Computer Simulation (FOPCSIM)) and Close Air Support (CAS) (e.g., Combined Arms Network of Simulations (CAN) or Supporting Arms Virtual Trainer (SAVT)), (3) tactical vehicle driving and convoy training (e.g., Combat Convoy Simulator (CCS) or Operator Driver Simulator (ODS)), (4) vehicle egress (e.g., High-Mobility Multipurpose Vehicle (HMMWV) Egress Assistance Trainer (HEAT) or Mine-Resistant Ambush Protected Egress

Trainer (MET)), (5) Improvised Explosive Device recognition (e.g., Eagle Eye, Deployable Virtual Training Environment (DVTE) simulation Recognition of Combatants (ROC-IED) (For more details about DVTE, refer to Appendix A.), or Mobile Counter IED Trainer (MCIT)), (6) cultural awareness (e.g., DVTE simulation Tactical Language Training System (TLTS)), (7) tactical use of Unmanned Aerial Vehicle (UAV) platforms (e.g., DVTE simulation Virtual Battlespace 2 (VBS2)), (8) Military Operations on Urban Terrain (MOUT) (e.g., DVTE simulation VBS2), and several others throughout the military domain (PM TRASYS, 2013a). The list is quite extensive as it covers numerous other military topics in military training environments. As technology advances, improve their effectiveness and these systems will efficiency in delivering training results. They will be easier to use, and will have a better chance to become common everyday training tools for not only the Marine Corps, but for other DoD and Joint military services.

c. The Process

Training in the military domain constantly around the DoD mission, which is to provide military forces needed to deter war and to protect the security of our country ("U.S. Department of Defense," section, para. 1). n.d., Mission The military experienced timeframes where it was continuously training while at war, and during these times, the primary focus for each unit was to complete and master its Pre-Deployment Training Package (PTP). PTP requirements consist of a set schedule of events and are broken down into specific training blocks, such as Block I (Military Occupational Specialty (MOS) Proficiency), Block II (Individual Tasks), and Blocks III (Combat Service Support Element (CSSE) Tasks) and IV (Ground Combat Element (GCE) Tasks) conducted and evaluated during mission rehearsal exercises such as the Integrated Training Exercise (ITX), formerly known as Enhanced Mojave Viper (EMV) (United States Marine Corps (CMC), 2007b). For example, the Tactical Training Exercise Control Group (TTECG) plans, orchestrates, and evaluates the ITX for all units prior to their deployment to a war zone such as Afghanistan. The TTECG utilizes the Combined Arms Command and Control Training Upgrade System (CACCTUS) (see Figure 1), an entity level simulation in order to create battlefield forces (for more details about CACCTUS, refer to Appendix B.) for three main training events (Mechanized Assault Course, Aviation Assault Course, and a small-scale Regimental live fire) during the ITX.



Figure 1. Marines working with CACCTUS (From PM TRASYS, 2006, 2013b)

Prior to each event, each unit will prepare its own fire support and air control plans. From there, the plans are loaded into CACCTUS, where the units utilize them in order to conduct rehearsal exercises in preparation for the live events. The Marine Corps also uses computer-supported training simulations in preparation for Marine Expeditionary Unit (MEU) deployment readiness. For example, on July 25, 2013, 1st and 2nd Anti-Armor Team, 2nd Battalion, 5th Marine Regiment conducted convoy operations

through virtual simulations inside the Combat Convoy Simulator (CCS) (see Figure 2; for more details about CCS, refer to Appendix C) aboard Camp Las Pulgas, Camp Pendleton, CA, in preparations for their deployment with the 31st MEU (Scanlan, 2013).



Figure 2. MEU Readiness-simulated convoy using CCS (From Scanlan, 2013)

One very promising and potentially very effective approach of using computer-supported training simulations in the military domain is the idea of a combined training solution, where virtual or constructive simulations are used to train skills, such as strategic planning or mission planning, and live simulations are used to train motor skills, full body exertion in the operational as environment, exposure to full environmental conditions (e.g., excessive heat, humidity), and full skill integration including team communication, cohesion, and esprit de corps. An example would be the service-level assessed Marine Air Ground Task Force (MAGTF) exercises (Large Scale Exercise (LSE)) conducted aboard Marine Corps Air Ground Combat Center (MCAGCC), Twentynine Palms, CA. The LSEs are structured and focused at the Marine

Expeditionary Brigade (MEB) and Marine Expeditionary Force (MEF) level, and are designed to enable LVC training for the MEB command element, where the shift to simulation plays an important part in preparing for and conducting the exercise (United States Marine Corps(TECOM), 2013).

d. An Example of LVC System

An illustration and possibly a future solution of LVC segments working together is the example of CCS and/or a VBS2 and MAGTF Tactical Warfare Simulation (MTWS) acting in unison (for more details about MTWS, refer to Appendix D). The live portion of the simulation can be described as the physical people operating the actual aircrafts and/or tanks in the real environment. If using CCS or VBS2, then the virtual portion of the simulation can be implemented by a platoon utilizing the CCS or VBS2 in order to conduct a convoy from one location to another. virtual constructive portion of the simulation can be achieved through MTWS, where the live and virtual elements of each simulation are tracked via command and control systems, such as Command and Control Personal Computer (C2PC) and Blue Force Tracker (BFT), and represented and updated on MTWS display screens. It is now commonly accepted that computer-supported training simulations are continue to be a valuable part of the overall training solution.

4. Large-Scale Adoption of Technical Solutions

"Large-Scale adoption" refers to the adoption of a technology throughout an entire organization (e.g., Marine Expeditionary Force (MEF) level or higher). Adoption is

defined as, "a decision to make full use of an innovation as the best course of action available" (Rogers, 2003), and will be utilized throughout this research.

As technology advances and service needs for training is extremely important that the Marine Corps maintains its technological edge in both the operational domains. Those advances will involve the and training future LVC training simulation environments, among other innovations. With these types of technological advances, it is also important that the Marine Corps, as a community, accepts and adopts technical innovations as an integral part of their training plans and environments. relating to the adoption of a technological innovation throughout an entire organization or unit can be challenging and it is something that takes time, especially when it involves multiple people, resources, and processes. Large-Scale adoption across an organization is a very important process for the military to understand, and there can be many elements that will have a role in shaping this process. The adoption and diffusion of innovations process and its characteristics will be defined and explained in more details in Chapter IV.

a. A Paradigm Shift in the Training Domain

A paradigm shift can be defined as a complete change from the way we think, organize, and conduct certain activities within an organization. Thomas Kuhn, an American physicist, historian, and philosopher of science, defined and popularized the term "paradigm shift," and stated: "It's a revolution, a transformation, a sort of metamorphosis. It just does not happen, but rather it is

driven by agents of change" (Kuhn, 2013). Throughout history, numerous types of paradigm shifts have occurred all over the world. The examples of paradigm shifts on a large scale were the following innovations: printing press, motor operated vehicles and/or aircraft, calculators, computers, the Internet, and smart phones.

The contemporary world has already seen paradigm shifts pertaining to technology throughout the civilian and military domain. For example, the introduction of e-mail has eliminated numerous meetings and the use of Read Boards has allowed information to easily be published to a large group of users almost instantaneously with resources. Another example of a paradigm shift is training of pilots in both the civilian and military domains. The utilization of flight simulators has increased over the years and has completely changed this community's training plans and practices. Today, for example, the flight simulators are the only tool utilized to train pilots and crew on emergency procedures, as these types of events cannot be learned while operating a real aircraft due to the safety issues. Based upon tested and confirmed training benefits and overall value, the air communities have mandated the shift of actual flight hours to hours in flight simulators. This shift also introduced conducting mandatory training procedures and pilot certifications over to the flight simulators. A brief overview of flight simulators is discussed in Chapter V.

b. Mandatory versus Optional Mode of Use

There are two different modes of use of training solutions in the military domain: mandatory and optional.

Mandatory mode of use is defined as, "authoritatively ordered; obligatory; compulsory" ("mandatory," n.d.). What this implies is that some person in the leadership chain has deemed the utilization of a specific training tool as an official requirement for that event. This decision can be made service-wide (Commandant of the Marine Corps (CMC)), or it can exist on a level encompassing a MEF (MEF Commander), unit of a different size (Battalion Commander, Company or Platoon Commander), or on a level of Military Occupation Specialty - MOS (e.g., Flight Simulators in the Aviation community).

Optional mode of use is defined as, "left to one's choice, not required or mandatory" ("optional," n.d.). Optional use of computer-supported training simulations is when a unit owns or has access to a tool, and they make the effort and overall decision to use the tool for that training event.

Both modes of use have their advantages and disadvantages in the overall process of large-scale adoption of computer-supported training simulations in the military domain.

B. RESEARCH PROBLEM AND MOTIVATION

Today, the military community has affordable computer-supported training simulations in many of its training environments. It has invested valuable time and resources in order to improve, upgrade, and maintain those systems, and it has also shown that training with these systems has merit for future use and expansion across different domains. Nevertheless, there is still no firm proof of large-scale adoption of computer-supported training

simulations for education and training purposes throughout the DoD community (Sadagic, 2013).

The DoD invests a substantial amount of time effort on solutions in the Modeling and Simulation (M&S) domain, and it spends billions of dollars on M&S per year. According to the 2008, 2009, and 2010 Reports on DoD M&S Management, the DoD spent an estimated \$1,529,190,000 in Fiscal Year (FY) 2006 (Citizen 2008), \$1,811,855,000 in FY (Citizen, 2008), and \$1,611,186,000 in FY (Citizen, 2008), \$2,191,903,549 in FY 2009 (Citizen 2009), and \$2.2B in FY 2010 (Citizen, 2010). Over these five years, the numbers represent over 200 Program Elements (PE) with dedicated funding for M&S activities; however, to our knowledge, they do not provide a complete snapshot of all DoD M&S activities as some of the activities are embedded over-arching programs. "Where M&S funding identified in budget documents with a separate line item, a detailed analysis of each individual acquisition sustainment program would need to be conducted to fully address the specific funding for all M&S efforts" (Citizen, 2008). During our research, we found other figures that were referenced by different entities. For example, in the M&S Journal Fall 2012 Edition, Alan Shaffer, Principal Deputy, Assistant Secretary of Defense for Research and Engineering states, "The DoD spends more than \$3 billion per year on M&S..." (Shaffer, 2012), and according to a reference (Cuda and Frieders, 2005) within the M&S Journal Winter 2012-2013 edition, the DoD spends up to an estimated \$10B on M&S annually (Henninger, Lopez, Lutz, & Saunders, 2012). Although unattainable, the reference to Cuda and Frieders has been used in other reports as well, such as

the Metrics for Modeling and Simulation (M&S) Investments, Scientific and Technical Report No. TJ-042608-RP013, and several other LVC papers written by Henninger. One final report that will be referenced is one published by the Old Dominion University. In its 2012 Hampton Roads State of the Region Report, the DoD is estimated to spend approximately \$9 billion per year on M&S ("Modeling and Simulation In Hampton Roads," 2012). Interestingly, this report also estimated that Americans spend approximately \$16 billion on games and simulations per year, and business firms, state and local governments, universities, medical schools and nonprofit organizations spend almost \$25 billion per year on M&S activities. This total came fairly close to the estimated \$50 billion that the United States spends on M&S activities per year. These figures are a good illustration of the depth of the investment made towards M&S domain in support of meeting today's challenging training missions throughout the DoD.

budget constraints, drawdown of activities in Afghanistan and other overseas locations, computer-supported training simulations became frequently requested training options-retaining combat proficiency in continuously changing operational environments by DoD units is of paramount significance, and simulations are seen as tools capable to support that goal. In an interview with Lauren Biron, Matt Lynaugh, a Director of Insitu Inc. specialized in the development of Unmanned Systems, was quoted in a web article dated 22 May, 2013, as saying that DoD requested \$3.7 billion for its overall UAV programs in 2014, which is a decrease compared to 2012 and 2013 (Biron, 2013). In Mr. Lynaugh's opinion, fewer UAVs will be purchased; however, he felt that this should not change the training demand for these systems. It is conceivable that with the continuing budget reductions, people will rely more and more on simulations. A very likely scenario is one in which military services start reviewing what computer-supported training simulations they currently own, and identifying the most effective ways in which they can utilize these systems to effectively train their units. In today's budget challenged society, the return on investment (ROI) is crucial to any technology's survival and future existence. As Oswalt et al. suggests, this is why the M&S investment methodology must contain the structure, persistence, and common valuation for effective execution (Oswalt et al., 2011).

The ever-changing economic fluctuations in our evolving military missions society, and performance demands, and advances in technology, force the military to evaluate its current and future training plans. Having all that in mind, it will be extremely important to focus the effort on making sure the community gets the best value from the initial technology investment, and that it does it in the most effective way. Once the technology solution is designed, developed and acquired, the remaining segment that needs to be carefully planned is the way the military will employ, disseminate, utilize, and/or circulate that same solution among its users. Investments on computersupported training simulations (constructive and virtual) are already being made by the DoD and Marine Corps; however, evaluating the ROI becomes an inevitable part of the overall accountability. If the ROI is investigated and proven to be an unsatisfactory level, then the burden is on the community to investigate the reasons for that specific situation. There could be multiple reasons for that to happen: ineffective employment methods of the system, training audience not confident in training value, throughput issues and many others that will be commented and investigated in more details in the remainder of this thesis.

These issues pose a difficult question and challenge the notions of employment, dissemination, utilization, and adoption of computer-supported training simulations in a military training environment. As previously considerable amounts of resources are invested successfully design, develop, test, procure, implement, and maintain such simulation training systems. Nevertheless, the resources and support made available to the unit in the final distribution and diffusion phase of any new solution can have drastic effects on the actual acceptance of the simulation system by military units. It is this phenomenon - the importance of that *last step* in the diffusion process - that serves as a core motivation for this work.

C. RESEARCH QUESTIONS

The following sets of questions are central for the work in this thesis:

- What are the main aspects of technology adoption and diffusion?
- What type of supportive environment (physical infrastructure, domain conditions and attitudes, training approaches) are understood as needed for the most effective deployment of computersupported training solutions?

- How do the computer-supported simulations get distributed and employed in the military training domain?
- Once the computer-supported training solutions get acquired, how do MCAGCC / Marine Air Ground Task Force Training Command (MAGTFTC) units utilize them in their training evolutions?
- What trends appear to be most significant for the adoption process?
- What common trends favorably and/or adversely affect computer-supported training simulations introduced into a MCAGCC/MAGTFTC military training environment?
- What is a profile of a young Marine and unit leaders with regard to their familiarity with and uses of technology?
- What are the attitudes of different groups of users of training simulations?

D. SCOPE

The primary focus of this thesis will be to study global trends on technology adoption, and collect data related to the current state of employment, dissemination, utilization, and adoption of computer-supported training simulations aboard MCAGCC, Twentynine Palms, CA.

Although a complete service-wide study would be the recommended approach for these topics, we chose MCAGCC as it encompasses a huge military training domain, contains a Battle Simulation Center with numerous simulations and simulation subject matter experts (SME) available to the units for their daily use, and active units that have a need to use simulations in their training environments. It is also believed that the data collected for MCAGCC is a good representation of the same issues in other Marine

Corps bases, and have a great level of applicability and rationale for other DoD services.

E. THESIS CONTRIBUTIONS

The main contributions within this thesis is a set of understandings acquired on the topic of diffusion, and the specific applications of that process with computer-supported training simulations (the innovation) that was considered within the military training domain. A thorough research and literature review will be conducted, data will be collected and analyzed, and recommendations will be provided.

From the data analysis, new insight will be gained on the users' attitudes, usage, knowledge, advertising, leadership endorsement, and overall adoption of Marine Corps computer-simulated training systems in the military training domain. These results are expected to make a contribution to the M&S community's knowledge about this process; having this type of data will empower the M&S community and support its decision making within several different phases of the acquisitions process, including the actual adoption of novel systems among intended users.

The study will also have the opportunity to identify areas where additional (or different) approaches may be needed. The surveyed trends and guidance produced at the end of the study will be equally applicable to other USMC bases, and they will have a universal value applicable to the adoption of computer-supported training solutions by other Department of Defense (DoD) services.

F. THESIS STRUCTURE

Chapter I provides the introduction of the research domain and explains the problems and motivation for the efforts. This chapter details current demands and needs in the training domain, and comments on the role of computer-supported training simulations in military training. The text introduces the term large-scale adoption of technical solutions, and it lists research questions, scope, and thesis contributions.

Chapter II contains the background of the research domain, including the general domain of diffusion issues identified with innovations, the adoption solutions, technical and attitudes towards technical solutions. A set of service data found available official documents accessible to the public are presented as an illustration of the environment and situation in which the service has been at the time of our data collection.

Chapter III details the elements of methodology—the steps and approaches used to conduct the research work in this domain.

Chapter IV provides a detailed understanding about the of diffusion innovations process and its main characteristics. These types of understandings definitions form the main framework for data collected in the case study and are used as a lens through which the data were analyzed in the end.

Chapter V elaborates on the elements of adoption and diffusion of computer-supported training simulations. The text briefly reviews examples of past technology

innovations in the civilian and military domains, the parameters that influenced their adoption rate, and opportunities that can affect the adoption rate.

Chapter VI consists of a high-level account and commentary of the DoD and USMC acquisition processes.

Chapter VII contains the details of the case study and data being collected in MCAGCC. This chapter reviews research goals and study design, preliminary and final data collection efforts including the tools used to collect the data, the Institutional Review Board (IRB) process and piloting done before official (final) data collection.

Chapter VIII provides the qualitative and quantitative analyses of the survey and focus group data sets. Coding and themes for each data set are discussed, and the overall practical implications for the results are introduced.

Chapter IX offers a detailed conclusion and overall understandings gained with this work. The main contributions made with this thesis are discussed and the directions for future work are summarized.

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II. BACKGROUND

A. DIFFUSION OF INNOVATIONS

This section contains a background of the research domain, including a general domain of diffusion of innovations, the importance of diffusion of innovations in the military domain, and other purposeful definitions in its field.

1. Definitions of Diffusion of Innovations

There are numerous definitions for the diffusion of innovation theory. One of the most recognized researchers in this domain, Everett Rogers, developed the diffusion of innovations theory—he presented it in his seminal work "Diffusion of Innovations" that was first published in 1962, and re-published in several editions, with the last one being the 5th edition printed in 2003 (Rogers, 2003). In this book, Rogers introduces diffusion as a process which has the following four major characteristics:

(1) an innovation (an idea, practice, or object that is perceived as new by an individual or other unit of adoption), (2) is communicated through certain channels (the means by which messages get from one individual to another), (3) over time (included as a variable is its strength, but the measurement of the time dimension can be criticized), (4) among the members of a social system (a set of interrelated units that are engaged in joint problem solving to accomplish a common goal).

Richerson, Mulder, and Vila (2001) provide an alternative definition of diffusion of innovations theory in their book *Principles of Human Ecology*. In that work

they give the following characterization, "the Diffusion of Innovation concept usually refers to the spread of ideas from one society to another or form a focus or institution within a society to other parts of that society." They further define the diffusion of innovations as something being hard to invent, but which develops over a long period of time, and which may require special types of environments to make the first steps possible.

Each author defines the diffusion of innovations in respect to their research fields and for the specific purpose of their own research domain. These two definitions are similar in the fact that they both agree the diffusion of innovations start as an idea or practice that spread over time within a society. The only true difference between the two definitions is that Rogers explains each step in greater detail, where Richerson et al captures it at a higher level.

2. Origin and History of Diffusion of Innovations

Origins of Diffusion of Innovations work are not connected to more recent years and associated with the use of technology only. A very good review of the history of diffusion work was given by Everett Rogers in his book "Diffusion of Innovations." Rogers' research resulted with the understanding that research on diffusion of innovations theory originated in 19th Century European studies of cultural change. This review lists David Emile Durkheim (1858-1917) as an author who studied suicide epidemics; French sociologist, Gabriel Tarde (1843-1904) studied imitation; German sociologists, George Simmel (1858-1918) focused on social individuality and fragmentation; and the

British and German-Austrian anthropologists, Friedrich Ratzel (1844-1904) focused on the "living space"-human groups to the spatial units where they develop, and Leo Frobenius (1873-1938) who advocated the ideas of cultural diffusion. Later in the 1930s, H. Earl Pemberton utilized the concepts of diffusion (spread of ideas and diffusion and provided the first examples adoption rates) institutional diffusion: postage stamps and standardized school ethic codes (Pemberton, 1936). Finally, in 1962, Rogers (1931-2004) introduced the first use of the term "Diffusion of Innovations", "summarized diffusion research findings (over 508) to date, organized around a general diffusion model, and argued for more standardized ways of adopter categorization and for conceptualizing diffusion process" (Rogers, 2003). Rogers also stated that the diffusion of innovations was the most researched of all behavioral sciences, and that it has involved the utmost effort by the greatest number of researchers in more disciplines and nations around the world. (The years of birth and death for each scientist were derived from Wikipedia and cross checked with other academic sources.)

3. The Importance of Diffusion of Innovations in the Military Domain

So, why is the diffusion of innovations so important to understand in our society and the military domain? As new innovations are developed and introduced to the military domain, there is a multitude of processes that need to be reviewed, understood, and agreed upon (e.g., acquisition, employment of innovation to users, initial training packages, support infrastructure, maintenance

support, etc.) by the entire community. These processes can impact large numbers of individuals or groups within the organization, making this effort inevitably a group or social process. Rogers also states that "the diffusion of explains change, one of innovations social the fundamental of human processes. These social changes and problems facing the world will affect the diffusion of innovations (e.q., the Internet (technology), epidemic, and world terrorism)" (Rogers, 2003). Given this understanding, it will be important for the military domain to have a complete understanding of the process and changes that may follow.

It is important that military personnel understand the issues that can arise throughout the entire diffusion of process. The is innovations military built it is organizations, units, and teams and important that they are all capable of successfully adopting the technological innovations as they have to train, work, and fight together with an ultimate goal of achieving the level of unit performance desired for mission success. It is also important that the entire organization is able to see and experience the return on investment (ROI) derived from innovation technologies after they are introduced in their training environments, as it is the ultimate test of both the financial investment made and the valuable time and resources the domain users pull together to prepare for future battles or conflicts.

4. Other Definitions of Relevance

This section introduces several other definitions that are important for this chapter; they are all derived from

Rogers' book (Rogers, 2003). The terms we deem important to get familiar with are: adoption, rejection, communication, and technology. In Rogers' work, adoption is defined as a decision to make full use of an innovation as the best course of action available; rejection is a decision not to adopt an innovation; and communication is the process in which participants create and share information with one another in order to reach a mutual understanding. The work defines technology as a design for instrumental action in achieving a desired outcome, and usually consists of two components: (1) a hardware aspect, consisting of the tool that embodies the technology as a material or physical object, and (2) a software aspect, consisting of the information base for the tool.

B. ISSUES IDENTIFIED WITH ADOPTION AND DIFFUSION OF NOVEL TECHNICAL SOLUTIONS

This section focuses on some technological innovations and the issues that have occurred throughout the 20th and 21st Centuries. Some of these issues will be captured in key focus areas that pertain to this research: (1) use during working hours versus free time hours, (2) roles and responsibilities in the diffusion process, and (3) adoption by an entire group versus adoption by an individual.

Novel Technical Solutions throughout History

Over the past century different types of technology have been introduced into numerous societies and industries, such as farming, computer software/hardware, medical, transportation, education, engineering, biology, space, military, etc. The airplane, automobile, radio, computer, Internet, satellite, e-mail, social networking,

and cellular/smart phone are some notable examples of technological innovations that were successfully adopted over time by a number of societies and industries throughout the world. Because the focus of our research is on computer supported training simulations, this section reviews the adoption of technologies most closely related to the domain of our focus, such as the Internet, computers, e-mail, and cellular phones.

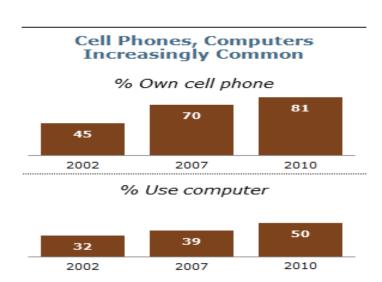
A good example to start with is the innovation and diffusion of the Internet. The most significant element of the Internet communication system was developed in the early 1980s (Internet Protocol Suite; Transmission Control Protocol / Internet Protocol (TCP/IP)). In his (Rogers, 2003), Rogers lists that by 1995 there were 20 million computers connected through billions of paths. The same work finds that in early 2002, there were estimated 544 million users (9% of the population), which is probably one of the fastest rates of adoption of any technology in the history of humankind. According to a report published on 30 June 2012 by the Internet World Stats, the estimated number of Internet users around the world was 2.4 billion (Miniwatts Marketing Group, 2013), which is an increase of over 1.85 billion users over a ten year period.

Another great and powerful example is diffusion and adoption of a cellular phone. This device was first offered to American consumers in 1983, and after 10 years, there were 1.1 billion worldwide (Rogers, 2003). In this work it has been commented that the first U.S. adopters of cellular phones were businessmen; however, after the price and size

of the phones decreased and the service improved, the adoption of these devices spread throughout the world. As a result, cellular phones drastically changed the way individuals and organizations conducted business in work and home environments—users were no longer tied to their desks or homes for communicating. Cellular phones also allowed users to perform work activities while they were travelling in their vehicles, on a train, or at any other location where the cellular phone received service, ultimately causing numerous changes in the users' behavior.

A fairly recent study conducted by Pew Research Center titled 'Computer and Cell Phone Usage Up Around the World' was released on December 15, 2010, and its primary areas of study were on the usages of social networking, the Internet, computers, e-mail, and cellular phones across 22 different countries (Pew Research Center, 2010). It was reported that cellular phone ownership and computer usage had drastically increased since 2002. Table 1 shows the median percentages of cellular phone ownership and computer usage from 2002, 2007, and 2010.

Table 1. Cell Phone Usage and Computer Ownership for 16 countries between 2002, 2007, and 2010 (From Pew Research Center, 2010)



Based on median $\%\,$ across the 16 nations where 2002, 2007 and 2010 data are available.

PEW RESEARCH CENTER Q62 & Q65.

Cell Phone Ownership Trends					
	% Saying they own a cell phone			Pct point change	
	2002	2007	2010	02-10	07-10
	%	%	%		
Jordan	35	57	94	+59	+37
Kenya	9	33	65	+56	+32
China	50	67	90	+40	+23
Indonesia	8	27	46	+38	+19
Russia	8	65	82	+74	+17
Argentina	28	63	77	+49	+14

Only the six countries with double-digit increases in cell phone ownership between 2007 and 2010 shown.

PEW RESEARCH CENTER Q65.

From 2002 to 2010, the adoption of cellular phone ownership increased by 36%, and the adoption of computer usage increased by 18%. Table 1 also reveals the six countries (Jordan, Kenya, China, Indonesia, Russia, and Argentina) that had enormous increases (double digits) in cellular phone ownership trends. The study concluded that

as more and more people owned cellular phones and used computers, their uses of the Internet and e-mail also increased. Figure 3 shows the 2007 to 2010 comparison of Internet and e-mail usage. The adoption of Internet usage

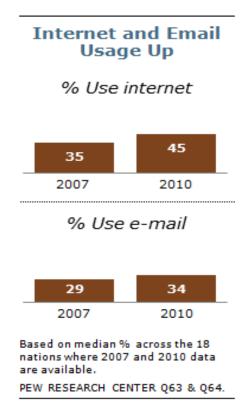


Figure 3. Internet and e-mail usage comparisons across 18 countries (From Pew Research Center, 2010)

increased by 10%, and the adoption of e-mail usage increased by 5%. The final outcome of the surveys showed that the adoptions of these technologies were more common in the younger (ages less than 30) and the better educated (college education) populations.

Over time, each and every one of these innovations were successfully adopted by civilian and military domains; however, it still remains to be investigated what were the

issues these organizations had to deal with throughout the diffusion and adoption process.

2. Major Focus Areas

There are many aspects that can be discussed in connection with the adoption of technological innovations. We concentrate on three key focus areas that pertain to our research interest and research domain: (1) working hours versus free time hours, (2) roles and responsibilities in diffusion process, and (3) adoption by an entire group versus adoption by an individual.

a. Working Hours Versus Free Time

Knowing that the military members, especially younger generations, have been growing up in fairly sophisticated contemporary environments, where game-based systems and advanced technology solutions were the norm in their free time, one can imagine the level of overall expectations they may have from their work training environments.

Adoption of a technology innovation at work can be completely different than adopting the same type of technology during off-duty or free time. When comparing these two factors, there are completely different freedoms, environments, duties, and risks that are taken while working with these technological innovations. For example, individual users have different concerns and different criteria regarding the adoption of solutions in their free time as opposed to working hours. Working hours assume a bigger level of responsibility for their performance, which is why the adoption of technology will be carefully

scrutinized if adopters' performance depends heavily on technology they decided to use (or not use). The level of risk is therefore treated differently when comparing these factors in two dissimilar environments.

While conducting our research, we did not find directly compared the that adoption of technology within a work environment as opposed to adoption of technology used in off duty or free time hours. However, we did find individual studies that capture some of the issues that organizations and individuals have to manage throughout the introduction of new technology during work time and, separately, during free time. One article in this area of research, titled "Workforce Attitude on Technology Adoption and Diffusion," was conducted by Mohammad Abukhzam and Dr. Angela Lee at the University of Salford, United Kingdom (Abukhzam, Lee, 2010). The primary focus of their work was to gain an understanding on why the workforce adopts or rejects new technologies in the workplace. Their study suggested that the workforce's primary reasons for approving the adoption of a new technology in their work environment was if the new technology decreased the overall work time or work processes, and/or if it did not impact their current job positions. In other words, workforce's primary reason for disapproving the adoption of a new technology in their work environment was if the new technology was perceived as a threat to their future jobs.

Another example of the introduction and use of technological innovations and their issues within an organization in the education domain was captured by Kotrlik & Redmann (2009) in their technical journal titled,

"Technology Adoption for Use in Instruction by Secondary Technology Education Teachers". This work provided an of the successful adoption of technological innovations within the Saugus Union of California school system in 2006. At that time, the school had successfully integrated Personal Digital Assistants (PDA) interactive whiteboards, podcast lessons reviews via students' MPEG-1 or MPEG-2 Audio layer III (MP3) players, and broadcasts streamed via the Internet. This meant that the teachers as a group and the students as a classroom and/or as individuals had successfully adopted technological innovations within their work environments at school and/or at home. The authors emphasized that the primary reason for the success of this effort was work of IT specialists who continued to provide quality instruction to the teachers, but it can also be suggested that the teachers passed along this knowledge to their students via Train-the-Trainer (TtT) types of instruction. The work pointed out that "Unfortunately, this is not the norm. Not all school systems are operating with this innovative use of technology even though 99% of full-time teachers had access to computers or the Internet somewhere in their schools by 1999" (Kotrlik & Redmann, 2009). This example can be directly applied to the military domain and the experience we witnessed first-hand; much like in a diverse school system, the military community has units that are very successful at promoting and utilizing innovative technologies, such as computer-supported training simulations, within their training regimes; however, there are also segments of military organizations that shy away from the uses of technology and fail to adopt them into their training plans and exercises. The study conducted and reported in this work also attempted to collect the evidence to test this experiential understanding on the level of one military base.

Kortrlik and Redmann's work also illustrated some of the issues that can be related to technology adoption among teachers. The first issues were technology adoption barriers, meaning teachers did not utilize the technology to its fullest potential due to the following obstacles: (1) lack of support from the organization's leadership, (2) lack of training and experience, (3) personality attitudinal reasons, (4) lack of self-confidence in the technology, and (5) lack of resources. The second issue was due to technology anxiety, where the teachers were provided technology, but were not provided with the with The third issue was due to an inappropriate training. training package or the lack of availability of the technology. The last issue was due to the overall age and teaching experience of the teacher, where the older and less experienced the teacher, the less likely they were to adopt and use the technology. This list of issues and/or trends is just a sample of what impacts the adoption of technology in a complex system like education.

The trends of technology adoption will be covered in greater detail in Chapter IV.

b. Roles and Responsibilities in the Diffusion Process

There are several different roles and responsibilities that need to be established in order to ease the difficulties that can arise throughout the

diffusion process. The roles and responsibilities that will be captured for this thesis are derived from Rogers (2003); (1) opinion leaders, (2) change agents, and (3) change agent aides. Due to the focus of military hierarchies and the responsibilities within that structure, we are also adding (4) top-level leaders. Top-level leaders are defined as senior leaders within an organization who make critical, important, and final decisions that can deeply influence or severely impact the entire organization as a whole. Rogers (2003) defines opinion leadership as "the degree to which individual is able to influence other individual's attitudes or overt behavior informally in a desired way with relative frequency." In his work, he stresses that this informal type of leadership is not a direct reflection of the individual's position or rank in the organization, but is achieved and preserved by the individual's technical proficiency, social approachability, and adaptability to system's standards. Opinion leaders exert their influence in persuading others within the organization to innovations, adopt and in our case, technological innovations. In his work, Rogers defines change agent as "an individual who influences clients' innovation-decisions in a direction deemed desirable by a change agency." says change agents usually have university degrees in a technical field, seek to obtain the adoption innovations, interact a great deal with end-users adopters (usually a lot more with innovators and early adopters), diagnose problems within the diffusion process, and prevent the termination of adoption. Rogers defines change agent aides as "a less than fully professional change agent who intensively contacts clients to influence

their innovation-decisions." Aides usually have a lower level of technical expertise than change agents, but their strength is in their personal contact and relationship building efforts with the lower ranking members within an organization. These two forms of leaders, change agents and change agent aides, exist within the military domain. The change agents, in terms of computer-supported training simulations, are the Modeling and Simulation professionals, and their change agent aides could be understood to be individuals that the change agent recruits within each unit to assist with the technology diffusion process. As an example, the best suited change agents for the M&S field within the DoD, are those military members that have received a degree in the M&S or related fields.

For the innovations of technology adoption to be within organization, an especially in military domain, leadership will be required to play an important role as they are the ones that make the final decisions. When military leaders make decisions about any issue, including the use of technology by their units, they want to be sure they are making the right training choices for their units-it is their responsibility to ensure they are always mission ready. It is possible that some leaders were trained utilizing only live exercises, and it is conceivable that they might have doubts about adopting new technology innovations into their training environments. Other leaders might have a technical background or have computer-supported experience with using training simulations, and their views regarding the adoption of new technology may be different-they may better understand the value and overall benefits the technology can bring to

their training environments. Individuals in leadership positions will inevitably need to understand the overall strengths and weaknesses of technical innovations that they consider adopting, as they will be required to make the ultimate decision of its implementation, use, and acceptance within their unit. Leadership also needs to be involved with the culture change that will need to occur within its organization's processes as it will impact its workforce (e.g., new curriculums, labs, teaching styles, learning curves and overall time and planning efforts required, etc.).

of references There are several types mention different forms of leadership as being a the decision of adopting a technological element in innovation. One study found that was particularly interesting was conducted by Jogiyanto Hartono titled "Adoption of Information Technology on Businesses: The Role of Environment, Organizational and Determinant". Leader The author focused on leader, organizational, and environmental determinant roles in IT the adoption, and concentrated on small business environment, which would be very similar to a company or platoon sized unit within the military. He pointed out that the smaller organizations were not as influential as the larger organizations were, but "its leaders play a major role in the survival of the business" (Hartono, 2012). The work states that at a smaller level, the leader has a more personal working relationship with the workforce and is deeply involved with the business processes of organization. Within the leader determinant, he focuses on leader innovativeness and leader ITknowledge,

concludes that it is very important to have a knowledgeable IT leader as the business progresses through the diffusion process of adopting technology within its working environment. When we make a parallel with the military domain, we know that at the company and platoon levels there are several IT leaders who plan, install, operate, and maintain technology systems. These IT leaders are also change agents within their communities, and can be leaned upon to serve as change agent aides in support of the M&S related activities.

c. Adoption of an Entire Group Versus an Individual

The adoption of a technology innovation in any environment can be challenging; however, it can be much easier to influence an individual or a small group rather entire organization. When adopting an technological innovations within an organization, new internal and external processes have to be reviewed, tested, and documented by its leadership and workforce. It is very much certain that some stages within that process could be very difficult to execute, especially if there is extreme resistance of the new technology by individuals or groups within the organization.

During our research, we did not find studies that specifically compared the adoption of technology by an entire group versus an individual; however, we found several studies that were focused on the adoption of technology within groups of public schools or specifically amongst individuals within certain age groups.

An early example where the adoption of technology for an entire group and individuals (teachers and students) was considered successful was during a 1993 study known as the Peakview project. It was conducted at the Colorado's Peakview Elementary School by Brent Wilson, a professor at University of Colorado at Denver (Wilson, Dobrovolny, Batty, and Ryder, 2001). The school introduced students to computers and software instead of textbooks, and from there they used these tools and were able to successfully integrate technology into a newly created curriculum (Wilson, et al., 2001). Wilson stated the primary reasons for this success were supportive full-time leadership, a ΙT coordinator, plenty of technology resources, and extensive teacher training (Wilson et al., 2001).

A similar study in the education domain conducted by Bussey, Dormody, and VanLeeuwen (2000) titled Factors Predicting the Adoption of Technology Education in New Mexico Public Schools". This work briefly summarizes the initial transition, and the reasons for the slow rate of technology adoption in New Mexico public schools from industrial arts to technology education. A powerful statement that was introduced in this work was related to the overall effects that adoption of innovation had, "With this came a change in focus from learning 'hands-on' skills to understanding technological systems and their impact on society" (Bussey et al., 2000). This is true for the majority of organizations in numerous domains that have had to transition from an older style of conducting business or teaching to a newer style revolving around the introduction of innovative technologies.

Computer-supported training simulations are a example of tools that may enable such a transition in learning MOS and other job related skills in the military domain. This work also suggests that leaders education field feel that learning with technological tools is an innovation that needs to be spread throughout the educational environment. This is current also relevant for the military domain as the need of conducting training exercises with computer-supported simulations is increasing as budgets decrease; given the technology advances over time those solutions become a viable option in military training. Another significant topic suggested in this work was related to the importance of continuously training teachers on innovative technologies throughout the diffusion and technology transition processes. This is true in today's educational and training environments—the need for such continuous effort by all organizations is even more pronounced given the constant advances technology domain and a need to introduce innovations that will be adopted by the new workforce.

d. Section Summary

This section explored and discussed the three key focus areas that pertain to our research interest and research domain: (1) working hours versus free time hours, (2) roles and responsibilities in the diffusion process, and (3) adoption by an entire group versus adoption by an individual. Several aspects in connection with the adoption of technological innovations were also commented. A key reason that can be contributed to the adoption or rejection

of technology in reference to these focus areas and aspects can be related to user's attitudes.

C. USER'S ATTITUDES TOWARD THE ADOPTION OF TECHNICAL SOLUTONS

This section focuses on the key influential factors that affect user's attitude towards adopting a new technological innovation.

In his work, Evert Rogers (Rogers, 2003) defines attitude as a "relatively enduring organization of an individual's beliefs about an object that predisposes his or her actions." Ajzen (1988) defines attitude as "a complex conundrum of feelings, desires and fears that create a state of readiness to act within a person." Fishbein and Ajzen (1975) define attitude as "a learned predisposition to respond in a consistently favourable or unfavourable manner with respect to a given object."

According to Rogers (2003), Davis et al. (1989), Yang and Yoo (2003), and Kim, Chun, Song, (2009), user attitude is the key determinant of technology adoption. Attitude is influential and can affect the adoption of numerous types of technology, such as the phones, e-mail, computers, computer-supported cellular training simulations, etc., in several different civilian and military domains. There are also a number of factors that can affect a person's attitude towards adopting technology. According to Abukhzam and Lee (2010), the following factors can affect the decision of a user to adopt new technologies: absence of user involvement, lack of an understanding, technical difficulties, lack training, insufficient support from top management,

perceived complexity, and not compatible with the values, beliefs, and past experiences of their social system. They also stated that these factors can have the same negative effects on user's attitude toward adopting new technologies. Some other important factors that have been reported as affecting user's attitude towards the adoption of technological innovations were:

- 1. Innovation characteristics
- perceived ease of use (PEU) and perceived usefulness (PU)) (Yang & Yoo, 2003; Abukhzam & Lee, 2010; and Phua, Wong, Abu, 2012)
- compatibility (Abukhzam & Lee, 2010)
- reliability (Abukhzam & Lee, 2010; Kim, Chun, Song, 2009)
- security (Abukhzam & Lee, 2010)
 - 2. Organizational and managerial characteristics
- leadership characteristics (Abukhzam & Lee, 2010)
- fear of loss of autonomy (Abukhzam & Lee, 2010)
- fear of security breach (Abukhzam & Lee, 2010)
 - 3. Facilitating conditions
- availability of government support and availability of top management support) (Abukhzam & Lee, 2010)

Many authors have developed or utilized technology adoption and/or diffusion models or theories (frameworks) with a goal to evaluate user's attitudes and/or acceptance toward technology adoption (e.g., Rogers, 2003; Ajzen and Fishbein, 1975; Kim et al., 2009; Abukhzam & Lee, 2010; Phua et al., 2012). Some of these technology adoption frameworks are briefly summarized in the next section.

D. TECHNOLOGY ADOPTION FRAMEWORKS

Although developing a novel technology adoption framework in the military domain is listed as future work (this thesis will not attempt to develop an adoption framework), it is important to briefly explain the intent behind such efforts and introduce the ideas and concepts proposed in that type of work.

Venkatesh (2003) explains that technology adoption models are used to describe user acceptance of intention to use new technology; such investigations have origins in areas such as information systems, psychology, and sociology. Venkatesh compares eight technology adoption models (Theory of Reasoned Action (TRA), Technology Acceptance Model (TAM), Motivational Model (MM), Theory of Planned Behavior (TPB), Combined TAM and TPB (C-TAM-TPB), Model of PC Utilization (MPCU), Innovation Diffusion Theory (IDT), and Social Cognitive Theory (SCT)). The provides several highly valuable classifications: (1)models and theories of individual acceptance (here introduces the model or theory, its core constructs, and the definitions of each construct), (2) role of moderators in existing models (summary of eight models in reference to experience, voluntariness, gender, and age), and (3) review of prior model comparisons. For full details and a better understanding on all classifications presented in this work, it is highly recommended that this paper be read.

Several other frameworks have been developed over the years, such as the Concerns-Based Adoption Model (CBAM) and Universal Technology Adoption and Use Theory (UTAUT). In

his work, Straub (2009) mentions CBAM and UTAUT and suggest that they have been used to understand changes and specific questions about technology in the computer science and education domains.

Among all models mentioned so far, the two models most relevant to our research domain are reviewed in greater detail: Innovation Diffusion Theory (IDT) and the Technology Acceptance Model (TAM).

Rogers built and introduced the Innovation Diffusion Theory (IDT) in the first edition of his book, Diffusion of Innovations, in 1962. The IDT provides this research domain with a general understanding of adoption and diffusion theory. Scientists who worked in many different domains referenced and utilized this theory when their goal was to understand and forecast social change. A detailed description of IDT will be covered in Chapter IV.

The TAM was introduced in 1986 by Fred P. Davis (Davis, Bagozzi, & Warshaw, 1989), and within this work, they define Perceived Usefulness (PU) as "the prospective user's subjective probability that using a specific application system will increase his or her job performance within an organizational context," and define Perceived Ease of Use (PEU) as "the degree to which the prospective user expects the target system to be free of effort." Figure 4 displays the TAM.

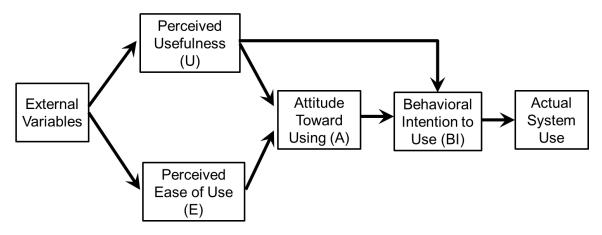


Figure 4. Technology Acceptance Model (Figure reproduced from Davis et al. (1989))

Davis et al. (1989) state the TAM computer usage is

jointly determined by the user's attitude toward using a system (A) and perceived usefulness (U); BI = A + U. Subjective Norm was not included in TAM, but was later introduced in TAM2. Subjective Norm is defined as a person's perception that most people who are important to him think he should or should not perform the behavior in question. (Fishbein and Ajzen, 1975)

Technology adoption frameworks have evolved over time and seek out information in numerous domains throughout the world. As Venkatesh and Davis (2000) eloquently state, "Understanding and creating the conditions under which information systems will be embraced by the human organization remains a high-priority research issue." This is the reason why future studies focused on M&S and the military domain should be conducted—the community needs to understand and own the process if it desires to instrument and derive domain—wide benefits from the same technologies.

E. SERVICE AND GENERAL POPULATION DATA SETS

The goal of this research was to conduct a thorough search and compare the usages of several key technological innovations throughout the military and civilian domain. The primary focus areas commented in this sections are: (1) type of technology used (e.g., cellphones, smartphones, tablets, game consoles, etc.), (2) type of Internet connection used (e.g., broadband services at home, through a smartphone, etc.), (3) the purposes of adopted technology (e.g., access Internet, play games, social media, e-mail, etc.), and (4) the frequency with which the technology is used over a certain timeframe.

1. Service Data Sets

An intensive search was conducted in order to gather usage data from past surveys or studies on any form of technology utilized within any DoD service. It is apparent that the DoD uses technologies, such as the Internet, computers, cell phones, networks, satellites, etc.; and that investments in this domain were considerable and executed by many levels of the DoD community. To the best of our knowledge the information provided in this thesis illustrates that investment.

The next area of interest that this research wanted to capture was the annual investment the DoD devotes to the M&S efforts in support of its mission. The significance of this type of technology was mentioned in Chapter I; however, the details regarding the types of funds and their purposes were not discussed. Per the 2008 M&S Congressional Report, which covers FY 2006-2008, the following disclaimer is mentioned:

DISCLAIMER: The data reflected within Part II identifies planned Department of Defense (DoD) Research, Development, Test, and Evaluation (RDT&E) expenditures for modeling and simulation (M&S) as reflected in the 'Department of Defense Fiscal Year 2008 Budget Request.' RDT&E budget accounts provide the only reliable source for identifying M&S activity and associated funding, as procurement and O&M have embedded M&S funding - that is, M&S activity supported in these two budget categories are embedded in larger funding streams and are not readily severable. (Citizen, 2008)

In respect to this disclaimer, the M&S RDT&E efforts for the DoD for FY 2006-2010 are reflected in Table 2.

Table 2. DoD RDT&E associated funding (FY 2006-2010) (From Citizen, 2008, 2009, 2010)

Fiscal Year (FY)	Associated Funding	Difference (+/-)
2006	\$1,529,190,000	N/A
2007	\$1,811,855,000	+ \$282,665,000
2008	\$1,611,186,000	- \$200,669,000
2009	\$2,191,903,549	+ \$580,717,549
2010	\$2,200,000,000	+ \$8,096,451

Table 2 shows a grand total of \$9.3B invested over the past five FYs, and an average of \$167M increase over the past 4 years. Of note, FY 2008 was the only FY to have a decrease in spending, FY 2009 had the largest increase of about \$580M, and FY2010 showed a slight change compared to FY 2009.

Our major case study was conducted in MCAGCC Twentynine Palms, CA; it is beneficial to present the initial Life Cycle Cost estimates for the DVTE — those are summarized in Table 3. The following terms will assist with reading the table: Procurement, Marine Corps (PMC); Procurement of Ammunition, Navy and Marine Corps (PANMC), Operation and Maintenance (O&M).

Table 3. DVTE Life Cycle Cost estimates (From USMC(TECOM), 2004)

AMOUNTS (Millions)			
Type of Cost	Threshold	Objective	
RDT&E	\$4.5	\$0.0	
PMC	\$6.9	\$5.0	
PANMC	\$0.0	\$0.0	
O&M	\$12.0	\$8.0	
TOTALS	\$23.4	\$13.0	

2. General Population Data Sets

The primary reference utilized throughout this section was the Pew Research Center. The Pew Research Center is a "nonpartisan fact tank that informs the public about the issues, attitudes and trends shaping America and the world." The Center collects data through public opinion polling, demographic research, media content analysis, including other forms of empirical social science research. It is highly regarded and frequently referenced by numerous professionals in different domains.

According to Pew Research Center (2010b), "66% of American adults (ages 18 and older) have a broadband connection, little changed from the 63% who did so in 2009." Table 4 displays this information and divides the data into Gender, Age, and Race/Ethnicity.

Table 4. Broadband adoption trends, 2009-2010 (From Pew Research Center, 2010b)

Broadband adoption trends within demographic groups, 2009-2010

% of all adults with broadband at home, 2009-2010

	2009	2010	Percentage point change, 2009-2010	Percent change, 2009-2010
All adults	63%	66%	3	5%
Gender				
Male	64	66	2	3%
Female	63	65	2	3%
Age				
18-29	77	80	3	4%
30-49	72	75	3	4%
50-64	61	63	2	3%
65+	30	31	1	3%
Race/Ethnicity				
White (non-Hispanic)	65	67	2	3%
Black (non-Hispanic)	46	56	10	22%
Hispanic (English-speaking)	68	66	-2	-3%

Source: Pew Research Center's Internet & American Life Project, April 29-May 30, 2010 Tracking Survey. N=2,252 adults 18 and older.

According to Pew Research Center (2013), "approximately 70% of American adults have a high-speed broadband connection at home," and of that group, 80% have

either a high-speed broadband connection, own a smartphone, or both (46% have both, 24% have a high-speed broadband connection, but no smartphone, and 10% have a smartphone, but no high-speed broadband connection); see Table 5 for more details. This is an increase of 7% compared to 2009, and an increase of only 4% compared to 2010. This work also states that 80% of young adults (ages 18-29) have a home broadband connection at home, and an estimated 56% of American adults own a smartphone.

Table 5. Broadband and Smartphone Adoption (From Pew Research Center, 2013)

Broadband and smartphone adoption

Among all American adults ages 18 and older, the % in each group who...

		Have broadband at home	Have home broadband <u>or</u> smartphone	Difference	
Alla	dults	70%	80%	+10	
а	Men (n=1029)	71	81	+10	
b	Women (n=1223)	69	78	+9	
Race	e/ethnicity				
а	White, Non-Hispanic (n=1571)	74 ^{bc}	80	+6	
b	Black, Non-Hispanic (n=252)	64 ^c	79	+15	
C	Hispanic (n=249)	53	75	+22	
Age					
а	18-29 (n=404)	80 ^{cd}	95 ^{bcd}	+15	
b	30-49 (n=577)	78 ^{cd}	89 ^{cd}	+11	
c	50-64 (n=641)	69 ^d	77 ^d	+8	
d	65+ (n=570)	43	46	+3	
Educ	ation attainment				
а	No high school diploma (n=168)	37	52	+15	
b	High school grad (n=630)	57 ^a	70°	+13	
C	Some College (n=588)	78 ^{ab}	87 ^{ab}	+9	
d	College + (n=834)	89 ^{abc}	93 ^{abc}	+4	
Hous	sehold income				
а	Less than \$30,000/yr (n=580)	54	67	+13	
b	\$30,000-\$49,999 (n=374)	70°	79 ^b	+9	
C	\$50,000-\$74,999 (n=298)	84 ^{ab}	91 ^{ab}	+7	
d	\$75,000+ (n=582)	88 ^{ab}	95 ^{ab}	+7	
Urbanity					
а	Urban (n=763)	70°	80°	+10	
b	Suburban (n=1037)	73 ^c	83°	+10	
c	Rural (n=450)	62	70	+8	

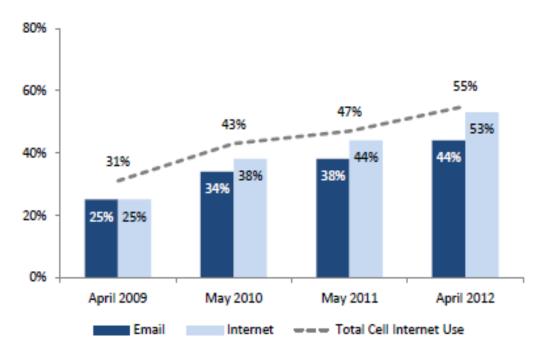
Source: Pew Research Center's Internet & American Life Project Spring Tracking Survey, April 17 – May 19, 2013. N=2,252 adults ages 18+. Interviews were conducted in English and Spanish and on landline and cell phones. The margin of error for results based on all adults is +/- 2.3 percentage points.

Note: Percentages marked with a superscript letter (e.g., a) indicate a statistically significant difference between that row and the row designated by that superscript letter, among categories of each demographic characteristic (e.g. age).

According to Pew Research Center (2012), approximately, "88% of U.S. adults own a cell phone of some kind as of April 2012, and more than half of these cell owners (55%) use their phone to go online."; see Figure 5 for 2009-2012 comparisons.

More than half of adult cell owners go online using their phones

% of adult cell owners who use the internet or email on their phone



Source: Pew Research Center's Internet & American Life Project tracking surveys. 2012 figures based on March 15-April 3, 2012 Tracking survey. N=2,254 adults ages 18 and older, including 903 interviews conducted on respondent's cell phone. Margin of error is +/-2.6 percentage points based on cell phone owners (n=1,954).

Figure 5. Cell phone owners and Internet use (From Pew Research Center, 2012)

Interestingly, this work reports that 31% of the individuals that own cell phones use it to go online versus using another type of technology (e.g., laptop, desktop, or tablet); see Table 6 for more details.

Table 6. Percentage of cell phone Internet users and device online access comparisons (From Pew Research Center, 2012)

The size of the cell-mostly internet population

Based on U.S. adults within each group

	% of <u>cell internet</u> <u>users</u> who	% of <u>all cell</u> <u>owners</u> who
Go online mostly on cell phone	31%	17%
Use internet on cell phone, but go online mostly using other device	60	33
Use both equally / It depends	9	5
Don't go online using cell phone	n/a	45

Source: Pew Research Center's Internet & American Life Project, March 15-April 3, 2012 Tracking survey. N=2,254 adults ages 18 and older, including 903 interviews conducted on respondent's cell phone. Margin of error is +/-3.7 percentage points based on those who use the internet or email on their cell phone (n=929).

This report also indicates that from 2009-2012, the 25-34 year old age group increased the most for using their smartphone to go online. In 2009, 43% of this group used their cell phone to go online, and in 2012, 80% of this group use their cell phone to go online; see Table 7 for more details.

Table 7. Cell phone owner Internet and e-mail usage from 2009-2102 (From Pew Research Center, 2012)

Changes in cell phone internet use by demographic, 2009-2012

% of cell owners within each group who use the internet or email on their cell phone

	<u>April 2009</u>	<u>April 2012</u>	<u>Change</u>
All cell owners	31%	55%	+24 percentage points
Gender			
Men	35	57	+22
Women	27	54	+28
Age			
18-24	45	75	+30
25-34	43	80	+37
35-44	38	68	+30
45-54	28	53	+25
55-64	17	30	+13
65+	7	16	+9
Race/Ethnicity			
White, non-Hispanic	27	52	+25
Black, non-Hispanic	44	64	+20
Hispanic	44	63	+19
Household Income			
Less than \$30,000	26	50	+24
\$30,000-\$49,999	31	52	+21
\$50,000-\$74,999	29	60	+31
\$75,000+	43	69	+26
Education Level			
Less than High School	28	45	+17
High School Grad	24	49	+25
Some College	35	57	+22
College+	36	64	+28
Geographic Location			
Urban	30	62	+32
Suburban	25	56	+31
Rural	17	44	+27

Source: Pew Research Center's Internet & American Life Project, March 15-April 3, 2012 Tracking survey. N=2,254 adults ages 18 and older, including 903 interviews conducted on respondent's cell phone. Margin of error is +/-2.6 percentage points based on cell phone owners (n=1,954). 2009 data based on March 26-April 19, 2009 tracking survey. N=2,253 adults ages 18 and older, including 561 interviews conducted on respondent's cell phone.

When it comes to Internet usage, the report states that it is highest among those cell phone owners with smartphone technology. One final review that this work provides is a summary of the technology usage and ownership of "All" adults, "Cell-mostly" Internet users, and "Cell-occasionally" Internet users. As shown in Table 8, the users who own cell phones and use it to go online occasionally have the highest rates of technology adoption for broadband ownership at home, desktops, laptops, tablets, and e-book readers.

Table 8. Cellphone Owners with online usage and technology ownership comparison (From Pew Research Center, 2012)

How the "cell-mostly" population compares when it comes to technology usage and ownership

% within each group who...

	All adults	<u>"Cell-mostly"</u> <u>internet users</u>	<u>"Cell-</u> occasionally" internet users
Own desktop computer	58%	48%	71%*
Own laptop computer	61	72	81*
Own tablet computer	18	26	32
Own e-book reader	18	20	27*
Have broadband at home	66	70	89*

Source: Pew Research Center's Internet & American Life Project, March 15-April 3, 2012 Tracking survey. N=2,254 adults ages 18 and older, including 903 interviews conducted on respondent's cell phone. Margin of error is +/-2.4 percentage points based on all adults, +/-7.6 percentage points based on cell-mostly users (n=228) and +/-4.6 percentage points based on cell-occasionally users (n=621). *Represents statistically significant differences between cell-occasionally and cell-mostly groups.

3. Session Summary

As shown, working hours versus free time, level of responsibility, and adoption by an entire group versus an individual have many challenges throughout the introduction and overall process of technology adoption in numerous domains. One common aspect of them all is people. People have different experiences and opinions, which leads to some form of attitude towards the technology being adopted. An explanation of several different types of data sets for the military and civilian domains were also introduced.

F. CHAPTER SUMMARY

Chapter II presented a review of research literature done in domain, including the general domain of diffusion of innovations, adoption of technical solutions, attitudes towards technical solutions and issues identified with the adoption of technical solutions. A set of service data found available in official documents available to the public, were presented illustration of the as an environment and situation in which the service has been at the time of our data collection. A set of data resources corresponding to the general population were also added for comparison.

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III. METHODOLOGY

A. INTRODUCTION

Chapter III details the elements of methodology — the steps and approaches used to conduct the research work in this domain. They were selected with a purpose of providing the best basis for addressing research questions established for this thesis, and ultimately accomplishing thesis research goals. The steps include the following set: define the goals and overall expectations of the research, conduct a literature review, identify trends that positively or negatively affect the diffusion of novel technical solutions, and conduct data collection efforts.

B. RESEARCH GOALS AND EXPECTATIONS

In the military training domain, technology is important, but it is not the only aspect used when providing successful training solutions. Complete training packages, train-the-trainer (TtT), instructor certifications, training environments, and other important factors need to be considered as well. The reason this is important is because all of these factors involve people and processes, which, we believe, can significantly impact the success of the large scale adoption of technological solutions within an organization.

In order to achieve the goals, global trends on "large scale" technology adoption will be researched and studied, and data related to current state of employment, dissemination, utilization, and adoption of computer-

supported simulations will be collected in MCAGCC, Twentynine Palms, CA.

Much like with any other research effort, the expectation is that data collected in this study and their subsequent analysis will provide us with a firm basis for summarizing the main characteristics of the current situation in the research domain of our interest. It will also provide guidance and recommendations for future effective diffusion and large scale adoption of computer supported training systems in the military domain.

C. LITERATURE REVIEW

A detailed literature review will be conducted in order to investigate the most current and published work in the following areas: general domain of diffusion innovations, issues identified with the adoption of technical solutions, and attitudes towards technical solutions. Inquiries on the most current service data sets will be requested in order to present an illustration of the environment and situation in which the service has been at the time of our data collection.

D. FACTORS THAT POSITIVELY AND NEGATIVELY AFFECT THE DIFFUSION PROCESS AND SUPPORTING DATA COLLECTION EFFORTS

There are many factors that can positively or negatively affect the diffusion process—this is why it is very important to understand what those factors are and how they influence the diffusion process in military domain.

In an effort to identify a superset of these factors throughout the military domain, various resources will be

used as our starting point: (1) past studies and published papers, (2) a series of small investigative focus group discussions organized with Naval Postgraduate School (NPS) Master and doctoral students and service members of the U.S. Marine Corps and U.S. Army, and (3) conversations and correspondence via e-mail with other M&S professionals from the Marine Corps, Army, and Navy. All these activities will be aimed at helping us identify a starting list of factors and issues that are needed to collect data on, and serve as the best quidance informing the final data collection effort. The questions that will appear as a part of the survey will be created, tested, and implemented using an online survey tool known as LimeSurvey. Other questions more suitable for face-toface live dialog will be created in order to support our data collection in face-to-face focus groups.

E. FINAL DATA COLLECTION EFFORTS

Service-wide data collection efforts would be the ideal choice for this type of research. Having a good understanding about all segments of service populations would be the best basis for well-funded service-wide conclusions. It has been estimated that the time needed for the effort of that scale could take more than what can be afforded for Master's degree thesis work, so scoping down of the overall data collection effort will be necessary. MCAGCC was chosen as the site for our data collection efforts for the following reasons: (1) this USMC facility encompasses a diverse military training domain, (2) it houses a Battle Simulation Center (BSC) with numerous simulations and subject matter experts (SME) available to

the units, and (3) it houses a number of active units that have a need to use simulations in their training environments. It is also believed that issues identified through data collected at MCAGCC are a good representation of the issues present in other Marine Corps bases, and therefore the results have a great level of applicability to other USMC military bases. Some conclusions that will be completed on a segment of data sets collected in this study are believed to have applicability to other DoD services.

For the purposes of capturing different military experiences, responsibilities and overall roles in the diffusion process, the data collection efforts (online surveys and focus groups) will be divided into four main groups: Base Leadership, Unit Leadership, Trainers, Trainees.

In order to prepare the data collection effort plan in MCAGCC, an initial visit to MCAGGCC will be coordinated and conducted. The final data collection plan using online surveys and focus groups will be conducted over a period of two weeks with a researcher being personally available to the participants in the survey.

F. DATA ANALYSIS

The data analysis will be completed in order to extract as much information as possible that was pertinent to this research.

For the purposes of capturing all information, the focus groups that will be conducted in MCAGCC, Twentynine Palms, CA will be video recorded. The videos will be

watched and the important data will be captured and summarized.

The online survey data will be downloaded from LimeSurvey in all available forms so that the data can be categorized into qualitative and quantitative results. The data will be prepared for analysis and carefully formatted utilizing Microsoft Excel, and will be summarized and visualized utilizing Microsoft PowerPoint and Word. The data will be analyzed for the purposes of answering the research questions and goals using coding and themes, and will be summarized via written report in Chapter VIII.

G. SUMMARY

Chapter III summarized the methodology adopted for the research effort described in this thesis. This included all steps and approaches utilized to accomplish the research goals and answer the Thesis questions, as well as necessary rational on why certain approaches have been selected.

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IV. ADOPTION AND DIFFUSION OF INNOVATION

A. INTRODUCTION

This chapter provides a detailed understanding about diffusion of the innovations and its process main These characteristics. types of understandings definitions form the main framework for data collected in the case study and are used as a lens through which the data were analyzed in the end.

B. DIFFUSION PROCESS AND ITS MAIN CHARACTERISTICS

This section reviews the diffusion process and its main characteristics as described by Rogers in his work titled *Diffusion of Innovations*.

Definition of Diffusion of Innovations

The definition of diffusion that will be applied and used throughout our work, is the one presented in Chapter II by Everett Rogers (2003). He defines it as "the process in which (1) an innovation (2) is communicated through certain channels (3) over time (4) among the members of a social system." In this work, he explains that diffusion is a "kind of social change, even more than a technical matter, and can be further defined as the process by which alteration occurs in the structure and function of a social system." For this research, the goal of a diffusion process is to understand how and why different groups of people adopt a new technology, what impacts their decisions to accept or reject the technology, and how these groups implement the new technology into their organizational

processes. Figure 6 illustrates Roger's depiction of the diffusion process.

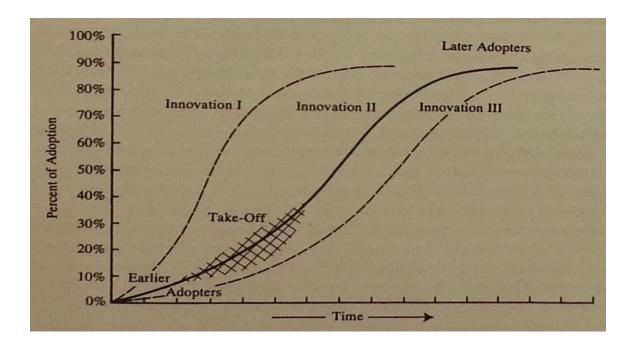


Figure 6. The diffusion process (From Rogers, 2003)

According to Rogers, this diffusion process can be recognized within every diffusion research project that has ever been conducted; accordingly, one could expect the diffusion of computer-supported training simulations in the military domain to have similar behaviors.

2. Innovation and Its Attributes

Innovation is the first element of the diffusion process and is defined by Rogers (2003) as "an idea practice, or object that is perceived as new by an individual or other unit of adoption." He also defines technology as

a design for instrumental action in achieving a desired outcome, and usually consists of two

components: (1) a hardware aspect, consisting of the tool that embodies the technology as a material or physical object, and (2) a software aspect, consisting of the information base for the tool. (Rogers, 2003)

As it happened in the past, new technological innovations will continue to be developed, introduced, and possibly integrated on a larger scale into the civilian and military education, training, and working environments for many generations to come. A current example of such an innovation is the Glass[™] wearable computing device also known as Google Glass (Glass[™] is a trademark of Google Inc.), which contains a processing unit within the eyewear frames, and a small see-through display that gets positioned in front of one of the observer's eyes.

Rogers characterizes innovations into five perceived attributes: relative advantage, compatibility, complexity, trialability, and observability.

Relative advantage is defined as "the degree to which an innovation is perceived as better than an idea it supersedes" (Rogers, 2003). He explains that financial, social stature, convenience, and satisfaction are all elements that can be measured in terms of relative advantage; however, the most important aspect is based upon the individual's perception of the innovation being helpful. Of importance, he further argues that "the greater the perceived relative advantage of an innovation, the more rapid its rate of adoption will be."

Compatibility is defined as "the degree to which an innovation is perceived as being consistent with the existing values, past experiences, and needs of potential

adopters" (Rogers, 2003). As civilian and military domains are introduced to technological innovations, their work and training environmental cultures and processes will be challenged. If the innovation is not well-suited with their current practices, then the innovation is more likely to take longer to adopt or fail to get adopted altogether.

Complexity is defined as "the degree to which an innovation is perceived as difficult to understand and use" (Rogers, 2003). Examples of technological innovations that might be considered complex are computer networks, airplanes, firewalls, digital washing machines (numerous buttons and features), and applications focused on the needs of experts and specially trained workforce in any domain (e.g., Photoshop, flight simulators, command decks of submarines or nuclear power plants).

Trialability is defined as "the degree to which an innovation may be experimented with on a limited basis (Rogers, 2003). Rogers explains that an innovation that is offered as an experiment or a sample is often adopted more quickly than those innovations that do not offer trialability. He adds that the innovation that offers a trial in its introduction is perceived as having less uncertainty by the individual adopting the innovation, as it provides them with the opportunity to learn the technology before it is actually implemented within their social processes.

Observability is defined as "the degree to which the results of an innovation are visible to others" (Rogers, 2003). Individuals and groups want to see the end results (overall value and benefits) that it will provide to them

and/or their organization within their working and/or training environments. If they are able to physically see this occur, then they will be more likely to adopt the innovation at a quicker rate. Rogers explains that this occurrence causes group discussions, which then helps spread the innovation's significance throughout a community.

When examining a global process of adopting an innovation, Rogers suggested that "innovations that are perceived by individuals as having greater relative advantage, compatibility, trialability, and observability and less complexity will be adopted more rapidly than other innovations."

3. Communication Channels

second element of the diffusion process The Communication Channels. Communication was defined as "the process in which participants create and share information with one another in order to reach a mutual understanding" (Rogers, 2003). The communication channel is the between people or organizations where the positive or negative information about the innovation is delivered. Rogers outlines three main forms of media channels; mass media, interpersonal media, and interactive media. Examples of mass media channels are e-mail, radio, television, newspapers, magazines, etc. Interpersonal media channels are face-to-face conversations as well as in person and telephone conversations. Rogers considers interactive media channels as those that occur via the Interestingly, Rogers claims that "the heart of diffusion process consists of the modeling and imitation by potential adopters, where most people depend mainly upon a subjective evaluation of an innovation that is conveyed to them from other individuals like themselves who have already adopted the innovation." Within an organization, some people might perceive this as peer pressure to adopt the innovation, where others might distinguish this type of decision as a way of being accepting into the social system.

4. Time and Innovative-Decision Process

The third element of the diffusion process is Time. Rogers (2003) states "the inclusion of time as a variable in diffusion research is one of its strengths, but the measurement of the time dimension can be criticized." In this work, he specifies that time is involved throughout diffusion process, and he captures it in his discussion of five step innovation-decision process. The innovation-decision process consists of the following: (1) knowledge, (2) persuasion, (3) decision, (4) implementation, and (5) confirmation.

Knowledge occurs when an individual or group learns about the innovation and how it operates. Persuasion happens when the individual or group forms positive or negative attitudes regarding the innovation. Decision occurs when the individual or group utilizes the innovation and makes the final decision of adopting or rejecting the innovation. Implementation follows as the individual or group implements the innovation onto their social and work processes. Confirmation is the final stage where the individual or group seeks out guidance and support from others about the decision to use the innovation.

5. Social System

The fourth and final element of the diffusion process is the Social System. A social system is defined as "a set interrelated units (individuals, informal organizations, and/or subsystems) that are engaged in joint problem solving to accomplish a common goal" 2003). Rogers explains that the structure of the social system can have positive or negative effects on the diffusion of an innovation. Each organization will have a different social system revolving around its own values, beliefs, traditions, and overall culture. Rogers suggests that there needs to be a very good working relationship built among the organizations' leadership, opinion leaders, and change agents in order to manage the issues that might occur with the social system's structure throughout the diffusion process. This definition of a social relates directly to the military domain, as the teamwork and overall unit structure (fire team, squad, platoon, company, battalion, etc.) within each organization has to be in synch and working together in order to accomplish its overall mission.

C. CATEGORIES OF ADOPTERS

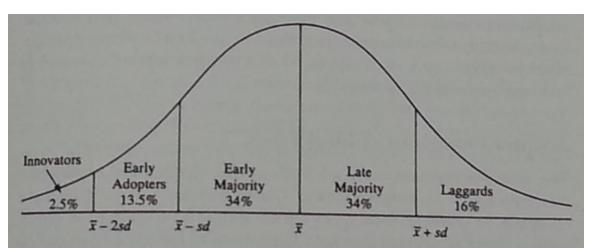
The diffusion process can be challenging and very overwhelming for some individuals or organizations, and each one of their technological innovation adoption rates throughout the diffusion process will be different. Rogers explains these differences in adoption through the categorization and division of five types of adopters.

Adoption was defined as "a decision to make full use of an innovation as the best course of action available"

(Rogers, 2003). In his work, he divided the five categories of adopters around the definition of adoption and on the basis of innovativeness. He defined Innovativeness as, "the degree to which an individual or other unit of adoption is relatively earlier in adopting new ideas than the other members of a system" (Rogers, 2003). The five adopter categories are:

- innovators
- early adopters
- early majority
- late majority
- laggards

Rogers illustrates the adopter categories and the approximate percentage of individuals in Figure 7.



The innovativeness dimension, as measured by the time at which an individual adopts an innovation or innovations, is continuous. The innovativeness variable is partitioned into five adopter categories by laying off standard deviations (sd) from the average time of adoption (\bar{x}) .

Figure 7. Adopter categorization on the basis of innovativeness (From Rogers, 2003)

Innovators are the people that are very interested in using new innovations. They are risk takers, are very adventurous, and are comfortable with handling issues and delays that might arise during the innovation's first use. The innovator is important to the diffusion process as they are the users that first introduce the innovation to a group or organization within their work or training environment. These individuals are among the first 2.5% of the users within an organization to adopt an innovation.

The next adopter category is the Early Adopters. Early adopters have the largest group of opinion leaders, and are heavily relied upon by other adopters for advice and information about an innovation. Due to their positions within the organization, they serve as role models, are very respected within the organization, and can positively influence and assist with speeding up the adoption process. The early adopter is relied upon within the organization to provide the endorsement for the innovation. These individuals are the next 13.5% of the users within an organization to adopt an innovation.

Next on the adopter category list is the *Early Majority*, who represent approximately one third of their organization. The early majority rarely holds positions of leadership, but do adopt innovations before the average users within their organizations. Due to the unique position of these users, they also provide a valuable link within the diffusion process. This group is very cautious, and usually needs to see some form of the innovation's successes before they are agreeable to adopt. Due to their carefulness, their rate of adoption period is longer than

the innovators and early adopters. These individuals are the next 34% of the users within an organization to adopt an innovation.

The fourth adopter category is the Late Majority, and they also make up one third of their organization. The Late Majority is skeptical and is usually uncertain about the decision to adopt an innovation. This group must see the innovation's results, and will only adopt after the majority within their organization has accepted the adoption and is using the innovation. When they finally do decide to adopt an innovation, it is usually due to peer requirement financial or а within organization. These individuals are the next 34% of the users within an organization to adopt an innovation.

Finally, the last adopter category is the *Laggards*, who are the last 16% of the users to adopt an innovation within their organization. The laggards enjoy the past, are very conservative and cautious, and like to keep processes the way they have always been. This group is doubtful about innovations, and their rate of adoption can be very prolonged.

D. PARAMETERS INFLUENCING ADOPTION RATE

This section introduces some of the positive and negative trends that can affect the adoption of an innovation.

The introduction of new technologies can have progressive or undesirable impacts on the internal and external processes of an organization, and if they are not introduced properly, then they can have devastating effects

on its overall mission success. As technology advances, the information technology requirements for the commercial and military domains will be required to adapt and change in their training and operational arenas. There will be many ways that these societies manage these changes, and the decisions that are made will have positive or negative impacts on the adoption of the technology being introduced.

What is the rate of adoption? Rogers (2003) defines rate of adoption as "the relative speed with which an innovation is adopted by members of a social system." So, what are some of the parameters or issues that might be encountered throughout the diffusion process that can affect the adoption rate of a technological innovation?

Over the years, multiple trends have been captured by scientists who had been working in different domains in the civilian community. As explained in Section A, Rogers suggests that his five attributes (relative advantage, compatibility, complexity, trialability, and observability) explain "49 to 87 percent of the variance in the rate of adoption of innovations." In his work, he also mentions other variables such as

(1) the type of innovation-decision, (2) the nature of communication channels diffusing the innovation at various states in the innovation-decision process, (3) the nature of the social system in which the innovation is diffusing, and (4) the extent of change agent's promotion efforts in diffusing the innovation, affect an innovation's rate of adoption. (Roger, 2003).

Rogers also mentions that the rate of adoption for an organization is generally adopted at a slower pace versus an individual or very small group decision.

Manross and Rice (1986) state the factors that affect the adoption rate of a technological innovation as being:

- Internal process decision making (politics)
- Technical complications (perceived complexity of the system or the system malfunctions due to environmental conditions (lack of air conditioner and system over heats))
- Professional norms and organizational change (culture; do not want to change business processes)
- Lack of user training
- User's attitudes
- Insufficient support from top management
- User's needs versus mandatory use
- The absence of user involvement

Similarly, Abukhzam and Lee (2010) find that one key element of adopting a technological innovation into the work environment is based upon user's attitude, meaning that if the work force perceives the technology as a threat to their future job, then they will reject the innovation. In their work, they also report that

(1) innovation characteristics (e.g., perceived usefulness and ease of use, compatibility, reliability, security), (2) organizational and managerial characteristics (e.g., leadership characteristics, fear of loss of autonomy, fear of security breach), and (3) facilitating conditions (e.g., availability of government support and availability of top management support) are also key factors that can affect the adoption rate of a technological innovation. (Abukhzam & Lee, 2010)

Kotrlik and Redmann (2009) summarized the trends that affect the rate of adoption for technological innovation as

(1) institutional and administrative (lack of access to equipment, availability of up-to-date software, and institutional support), (2) training and experience (lack of time, lack of necessary knowledge, and (3) lack of self-confidence), attitudinal or personality factors, and resources. (Kotrlik and Redmann, 2009)

Finally, in their survey paper, Aguila-Obra & Padilla-Melendez (2006) summarize the factors that were reported in past literature as affecting the adoption rate of technological innovations within an organization.

They classified all factors into three major groups:

- Organizational factors
- External factors
- Technological factors (for full details, we recommend readers refer to the text of this survey paper.)

E. CHAPTER SUMMARY

Chapter IV provided a detailed understanding about the diffusion of innovation process and its main characteristics, five major adopter categories, and the trends that can affect the rate of adoption for technological innovations. All definitions and constructs presented in this chapter have been used in preparation and execution of our study, including the data collection and final analysis.

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V. ADOPTION AND DIFFUSION OF COMPUTER-SUPPORTED TRAINING SIMULATIONS

This chapter lists the theories and understandings used to execute our research, and a rationale on why they were selected as guidance for our case study focused on the large-scale adoption of computer-supported training simulations in MCAGCC. This chapter also assists in a review and discussion of the data sets presented in Chapter VIII.

A. ADOPTION AND DIFFUSION OF COMPUTER-SUPPORTED TRAINING SIMULATIONS THROUGH THE LENS OF THE MILITARY ACQUISITION PROCESS

it has been discussed before, some trends positively affect the adoption rate of technological innovations and some trends affect it in a negative way. Being that the acquisition process is an official mechanism through which military organizations introduce and manage newly developed Program of Record (POR) technology projects/systems, it is important to have a better understanding of that process—the way it disseminates, distributes, and maintains innovations that are accepted within military organizations. It is critical to know how technology systems are purchased and for what reasons, what organizations are involved throughout that process and their specific roles. It is also of special interest to actively follow up and acquire a complete understanding of what happens to these systems in terms of their survival within the first 2-4 years of their implementation into an organization.

Due to its overall importance to the M&S community, the DoD acquisition process is an area that has been accepted as guidance for this study; the text in Chapters VIII and IX discuss some steps of the DoD acquisition that More could be augmented. detailed understanding about the DoD acquisition process presented in Chapter VI.

B. PARAMETERS INFLUENCING THE ADOPTION RATE OF COMPUTER-SUPPORTED TRAINING SIMULATIONS

There are different types of parameters identified as significant in terms of the extent to which they affect adoption of computer-supported training simulations. This section focuses on a select set of parameters deemed important to our study, and on the training domain in particular. Some elements of this list have been derived from (Sadagic, 2007).

1. Technical and Human Factors Issues

a. Technical Issues

Technical issues with any system can affect the use and/or adoption within an organization. We will mention several issues that directly affect the quality of user experience.

The overall robustness and reliability of the software and hardware are crucial starting characteristics of a system that can affect how users react and treat the system in a training event. The processing power of a computer system used to run a simulation is a starting critical factor in user experience. The system should be capable of performing to the tested specifications and

within the user's training environments. If the system is slow and does not respond quickly enough, the users could become irritated and form negative attitudes towards the system. If the simulation involves network connectivity of any kind, then there could be performance issues, such as improper timing, which latency and causes synchronization issues and deterioration of quality of the overall user experience. Ιt is important that simulation owner (Simulation Center or Unit) has the right technical support staff on hand in order to plan, install, operate, and maintain the simulation systems. It is also important that the instructors are very proficient with creating realistic scenarios that pertain to current U.S. military situations (battles, conflicts, and other foreign aid events).

b. Human Factors Issues

- (1) Technology / Tools related
- **User interface**: The design of user interfaces is extremely important as these are the elements of the system directly visible to the user when they interact with the system; Examples screen layout with a combination of menus, icons, images, shortcut keys.
- **Perceived ease of use:** Complexity of user interface and interactive modalities supported via that user interface; Example navigation through three dimensional (3D) space with a mouse and keyboard versus a joystick.
- **Maintainability:** The system needs to be easily maintainable; module concepts could apply.
- **Level of realism**: The system should be made real enough so that the users learn the appropriate skills from its environment, but not so

unrealistic that it looks and feels like an untrue environment.

• Fidelity of simulation (visual, audio, olfactory sensory stimuli): These features enhance the learning experience of users and can have a profound effect on perceived quality of user experience; they can also act as enablers of skill acquisition.

•

(2) Not technology related

- **User acceptance:** The introduction of the simulation, negative rumors, lack of confidence in the systems purpose, and lack of use, can all seriously affect user acceptance.
- Organizational culture: Values, beliefs, and traditions are all aspects that support the organization's existence and overall business processes; introducing a new technology within an organization needs to be well thought out and planned with the individuals that will be required to maintain and use the system.

Issues "Outside of Technology"

Computer-supported training simulations are a tool that can aid learning and perfecting particular skills practiced by individuals, groups, or entire units; however, within the military training domain, much like in any other learning and training practice, the full training package includes more than only a tool used to accomplish training objectives. There are other elements of learning and training experience that exist outside the tool itself; they all contribute to success of the training event.

a. Leadership Endorsement

The process of adopting a new solution as the solution of choice for a unit's daily use incorporates top-

down support and endorsement. This can have strongly discouraging effects encouraging or on the overall community's attitude and acceptance. Adoption-complete trust and confidence, and regular use-starts at the top. Therefore, it is imperative that leadership fully supports the overall concepts and purposes of use of the computersupported training simulation the unit currently has access to or even owns. A few examples of simulation systems that are fully supported by higher leadership and that have been adopted by units within their training plans are the MAGTF Tactical Warfare Simulation (MTWS) (see to Appendix D for more details), HMMWV Egress Assistance Trainer (HEAT) (Appendix E), and Combined Arms Command and Control Training Upgrade System (CACCTUS) (Appendix B). elements of leadership endorsement are therefore included in our data collection in multiple survey questions.

b. Issues Specific to Execution of Training Event

A partial list of parameters that can affect the quality of training experience, and ultimately the use and adoption of simulations within the training domain are:

Instructor certification: This includes having knowledge about simulation technical proper specifications (maintenance, operation, technical aspects, configuration of hardware and software, system performance details), its effective uses in different domains, applications towards specific MOS related skills, employment of the system in different environments and for different scenarios. an effective training event, an instructor needs to be a true expert on the system (tool).

- Lack of full training package: This assumes existence of tested advice on how to use certain training systems most effectively. Incomplete or no advice of this nature becomes an obstacle for the use and adoption of any training simulation. Our experience suggests that this full package should be written into the contract for each fielded system; its delivery should be reviewed and accepted by a military member of the unit.
- Dissemination awareness and process: Sometimes, technology systems can arrive on the doorsteps of units without their knowledge. If this occurs, the unit might not know too much about the system, so it could be acquired, inventoried, and then locked up in a Quadruple Container (QUADCON; a steel storage container) until the next quarterly inventory. The disseminator of the system needs to ensure the unit is fully aware of the system they are receiving, and the dates of delivery.
- Train-the-Trainer: Training passed on from SMEs to other members within the unit is a constant battle that every unit deals with, but it is something that the military needs to follow through on so that valuable knowledge on these expensive technology resources can be passed along and used within the unit.
- Access to Simulation: Not being able to access systems when they are needed for training purposes can impact the adoption of technology.
- Scheduling and Throughput Issues: Scheduling training sessions on any type of range or with event provider of training can complicated, or the process might not even be known to the unit. Advertising the scheduling process is a must, and needs to be known by all operations and training sections. Once simulation training or exercise is scheduled, then the next aspect to manage is the issue with throughput. Having to wait around for training or told that training has to be rescheduled due to a limited number of assets can affect the adoption long term.

- Leadership Involvement in Training Session:
 Leadership at all levels is heavily involved with
 planning, decisions, and execution of live
 exercises. This involvement should not be any
 different when conducting a simulation exercise
 or using a simulation in place of a live portion
 of the exercise.
- **Preparation for Exercises**: Units prepare for live exercises as if they were planning for battle; a real mission. This same level of effort should also be invested for simulation exercises, as these events are truly testing and building the unit's knowledge and teamwork.
- Conduct of AAR: After Action Reviews are always requirements and are conducted as soon as live exercises have concluded. There should be no difference between the steps taken for a live training event versus a training event that uses simulations. If it is treated differently, then a full benefit from the training event may not be achieved and a negative attitude towards the simulation could be formed.
- **Users Attitude** (not taking the training event seriously): Although some simulations appear to look and feel like games, the true purposes of these technologies are to train military members. It is important that these users are instructed to be prepared, engaged, and ready to fully commit to the simulation exercise; otherwise, these user's and instructor's time are being wasted.
- Reflecting current Tactics, Techniques, and Procedures (TTP): It is important that units understand, use, and practice their TTPs while participating in or using simulations to train.

c. Training Approaches and Pedagogies

Another element outside of the training tool is the way the training sessions are organized—training approaches and pedagogies. There are many different approaches that can be used to effectively design, develop, implement, and conduct training curriculums. Each approach will have different successes, but it is imperative that the approach that ends up utilized is one that has been proven to be effective with the respect to the training objectives set up by the instructors.

With technology systems, such as supported training simulations, very similarly to training on physical ranges, a crawl, walk, run approach may be used as there can be numerous aspects of a complex skill set that need to be taught and learned. As an example of this type of training approach, the process might start in a small classroom and hands on session with only a few individuals, where specific simulation tool functionality can be learned along with the learning objectives. session could then move on to the introduction of a small scripted scenario with a small team and/or group, where multiple individual and group decisions will be required in order to successfully handle the scenario problem or issue (team building). This event could then lead into an actual exercise scenario where the unit moves into a field or range environment and conducts the scripted scenario utilizing those skills and concepts learned from the computer-supported simulations in a live setting. This approach, like any other, should first be tested for its efficacy. Another example of an approach that offers good results is the introduction of peer competition.

As stated, there are numerous ways to approach and train with technology tools, but there needs to be a well understood and proven method of achieving training objectives most effectively. Gradually the instructors will

become more proficient with their instruction and some may even try to fine-tune those approaches to meet the specific needs of their training audience. On the other hand, the students need to understand the technical aspects and purposes of the tool, so that they are confident using it and learning the skills required to succeed in their jobs.

C. EXPERIENCES WITHIN THE AIR COMMUNITY

The air community is a great example of a community that recognized the value of large-scale adoption of computer-supported training simulations early on, and continued to use it extensively in their training domain. Over the years, the air community was able to successfully develop the right tools (simulators) with the right goals (training objectives, training approaches/pedagogies) for the right audience (aviators) at different stages in their skill development.

Ιt well known that the adoption of flight simulators throughout the civilian and military domains were necessary decisions based upon a well-defined need to train the aviators on administrative (procedural), tactics and decision-making, and emergency procedures. The reason for their adoption is obvious-the primary one is saving lives. It can be quite difficult and very unsafe to conduct administrative and/or emergency training procedures while operating an aircraft at several hundred miles per hour. Based upon high relative advantage perceived by the user community and with no other training option to support the same training objectives, it was clear that this community had to adopt flight simulators to train their aviators.

After conducting guided discussions with Marine Corps aviators (NPS MOVES Master's students), it is understood flight simulators are utilized throughout their community for training the purposes of and qualification/certification. Marine Corps aviators are introduced to flight simulators in flight school and are required to utilize them in order to gain proficiency in general procedures, tactics and decision-making situations, and skills in emergency procedures. These skills are then utilized on their very first flight in a real aircraft and have benefited this community in its training domain enormously.

The use of flight simulators is required if one wants to gain or maintain certain statuses as an aviator. In some military air communities, if aviators have not had physical exposure to an aircraft within 30 days, then the flight simulators are used as a mandatory requirement to maintain an instructor status (familiarization training). It is also a requirement to utilize flight simulators every 30 days in order to practice emergency procedures.

It is important to mention that not everything went smoothly in this domain: the air community had to deal with different types of learning curves or technology issues. They have also been challenged with throughput issues due to a limited number of flight simulators. As a result, the aviators had to schedule training sessions at all times of day and night, and make sure the flight requirements were maintained. Flight simulators cannot replicate the true atmospherics and overall impacts felt in an actual aircraft (simulation versus real environment;

noise, smell, rolling and stalling effects, etc.), so there is always a feeling of having an unrealistic and "incomplete" experience. Additional technical challenges occur when it is necessary to connect different types of flight simulators (helicopter and jet, or jet and jet) to conduct different types of scenarios.

It can be said that the air community is well versed and knowledgeable about the capabilities and limitations (strengths and weaknesses) of its flight simulators. They are also cognizant of the process of adoption of these types of training tools, and the support that needs to to execute that process effectively. experiences are extremely important and referenced by other segments of the military community when they plan to add computer-supported training simulations to their set of training tools and use in training practice.

D. OPPORTUNITIES TO AFFECT THE ADOPTION RATE

Throughout this chapter, we mentioned several elements that can affect the adoption and diffusion of computer-supported training simulations in the military domain. This section focuses on illuminating several opportunities that could be explored to affect adoption rate. This includes a need to demystify misconceptions related to the use of computer-supported training simulations that might exist within a training environment.

A frequent comment heard within the military community includes a fear that simulation systems will replace all live training. A good starting point in that discussion is a reminder that, in general cases, simulation systems are meant to augment live training rather than completely

replace it; that is all. They are not meant to be a cureall or final solution to all military training needs; there is no proof that they have such power. They are however likely to be a good part of the solution-they provide immediate feedback to user's actions including the account user's performance, support role-playing situations, enhance experimental learning, and enable problem-solving activities. It is beyond dispute that some skills are best trained on live training ranges (camaraderie, elements of teamwork, full skill integration, physical exertion, understandings uniquely learned throughout planning and execution of live training events); however, computer-supported training simulations can replace portions of live training events and assist in perfecting certain skills. When using training simulations, users are still required to plan and execute all elements of the training event that need to be learned and performed in order to succeed and prepare a unit for future conflicts (convoys, attacks, call for fire, coordination to higher and adjacent units, resupply, fire plan sketches, etc.).

The question of realism is another issue frequently raised by adopters. The use of computer-supported training simulations can only be as real as technology allows it in given configurations and training situations. The question one may ask is, "How real does the training audience need these systems to be so the users can achieve all training objectives set by the instructors?" This balance between what is needed and what is actually offered is a long lasting subject of investigation for the research community. For training situations and training systems that have resolved this question—the military can already

start making decisions on how to successfully employ them within their training environments and curriculums.

The existence of unrealistic expectations is not new when one considers any training intervention. For example, the expectation that far less training time will be needed to perfect some skills if one is using simulations versus live training, and a promise of huge savings of resources when conducting training with simulations versus live training — those are only two examples of such unfunded and unrealistic expectations. Understandings like this can be greatly misleading; they should be addressed and the correct information shared with all users.

From research and discussions with different M&S professionals, we identified several areas and ways in which the adoption rate of a technological innovation could be affected positively:

- Expectations Management: Make sure the training audience has a clear understanding on what to expect from the training event. Contractors / Instructors—up front, provide a clear understanding of the training evolution for the unit; spell out the requirements and ensure the unit complies; the instructors and the users need to treat the simulated training evolutions as if they were in the field or on the range.
- Influence users' attitude: Make the training fun, but keep the training serious and enable a productive training event. What the user puts into the exercise is what the user will take away.
- Engage unit leader during all training events (the entire process). Provide the unit leaders with necessary instruction so they understand what will occur and what their overall role should be.

- Advertise and conduct briefs to small groups so that they are aware of the simulation capabilities and facilities that are available for them to use. Explain each system in depth and the strengths and weaknesses of each.
- Provide full training packages: Basic and advanced setup, operations, maintenance, upgrades, user's and maintenance manuals are a great start; however, the curriculum for these packages needs to be well developed so that the users get the best understanding about the tool and the best way it can be used in the training event.

E. CHAPTER SUMMARY

Chapter V reviewed a set of parameters that are likely factors affecting the adoption rate of computer-supported training simulations in the military domain. Positive experience of the air community in using flight simulators is briefly described, and a list of possible ways in which the adoption rate of computer-supported training simulations could be affected is outlined.

VI. DOD AND USMC ACQUISITION PROCESS

A. DOD ACQUISITION PROCESS

The acquisition process within any community is very organization's essential to the culture and overall business successes. The environment in which that community new purchases or remodeled products and services extremely important to understand as the processes and the people who govern them can influence the procurement of a system in many ways. For the purposes of this study, the DoD acquisition process will be covered at a high level so that the important terms and basic understandings are captured.

DoD defines acquisition as

the conceptualization, initiation, design, development, test, contracting, production, deployment, logistics support (LS), modification, and disposal of weapons and other systems, supplies, or services (including construction) to satisfy DoD needs, intended for use in, or in support of, military missions. (Under Secretary of Defense (Office of the Under Secretary of Defense (OUSD)), 2012)

According to the 2013 Defense Acquisition Guidebook, the DoD utilizes three major decision support systems to procure material and services: (1) Planning, Programming, Budgeting and Execution (PPBE) Process, (2) Joint Capabilities Integration and Development System (JCIDS), and (3) Defense Acquisition System (DAS) (Under Secretary of Defense (OUSD), 2013); see Figure 8.

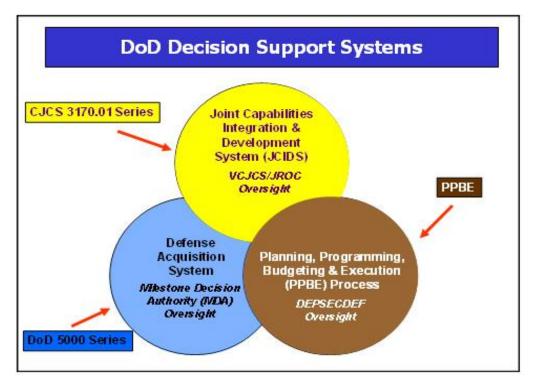


Figure 8. DoD Decision Support Systems (From Under Secretary of Defense (OUSD), 2013)

Detailed considerations of those three major support systems and how they relate to the initiation, design, development, test, procurement, implementation, maintenance, and sustainment of computer-supported training simulations, will be recommended as topics of studies for future work.

Together, JCIDS (capability requirements and non-material solutions), DAS (material solutions), and PPBE (resources), they provide a means to determine, validate, and prioritize capability requirements and associated capability gaps and risks, and then fund, develop, and field non-material and material capability solutions for the Warfighter in a timely manner. (Under Secretary of Defense (Chairman of the Joint Chiefs of Staff (CJCS)), 2012)

The Integrated Defense Acquisition, Technology, and Logistics Life Cycle Management System, developed by the Defense Acquisition University, shows the integration of all three processes, which consists of major milestones, documents, and phases (more details are provided in Appendix F). The milestones, documents, and phases will be briefly covered in the next few sections.

1. Planning, Programming, Budgeting and Execution (PPBE) Process — "Annual-Calendar-Driven"

The authority for many elements of this process is positioned with the Secretary of Defense. "In the PPBE process, the Secretary of Defense establishes policies, strategy, and prioritized goals for the Department, which are subsequently used to guide resource allocation decisions that balance the guidance with fiscal constraints" (Under Secretary of Defense (OUSD), 2013).

The overall purpose of the PPBE process is to manage and allocate the DOD's resources. Throughout the PPBE process, it is extremely important for program managers (PM) and their staffs to pay attention to each processes' timeline, as their input is essential for the success of their program and budget (Defense Acquisition University, n.d.).

The PPBE process consists of four distinct but overlapping phases: Planning, Programming, Budgeting, and Execution (an overview of the PPBE Process is shown in Figure 9). For the purposes of this study, each phase will be explained in general terms without introducing too many details. For a detailed discussion of each phase, refer to

the Defense Acquisition Guidebook (Under Secretary of Defense (OUSD), 2013).

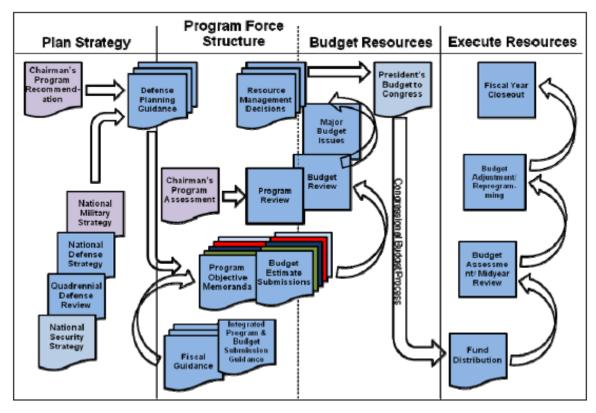


Figure 9. PPBE Process (From Under Secretary of Defense (CJCS), 2012)

a. Planning

The planning phase consists of official reviews of national defense and military strategies (referred to as the Defense Planning Guidance (DPG)) by the Office of the Secretary of Defense (OSD), CJCS, and other military services and Combatant Commands (COCOM) (Under Secretary of Defense (OUSD), 2013). "The DPG, along with fiscal guidance form the Office of Management and Budget (OMB), informs the Services, COCOMs, and other DoD Components in the

development of their Program Objective Memoranda (POM)" (Under Secretary of Defense (CJCS), 2012).

b. Programming

The goal of the programming phase is to use the DPG and develop a POM for each DoD Component. The POM includes a complete description of the DoD Component's programs, with five year projections of forces, funding, and manpower (Under Secretary of Defense (OUSD), 2013). The final review and approval of all programs is then Resource Management Decision captured in the document, and from there the DoD Components update their final POMs. The final POMs are "incorporated into the Departments Budget and Future Years Defense Program (FYDP) and submitted to the OMB as part of the President's budget request" (Under Secretary of Defense (OUSD), 2013).

c. Budgeting

This process occurs in parallel with the planning phase; each DoD component, along with their POM, submits an estimated budget known as the Budget Estimate Submission (Under Secretary of Defense (OUSD), 2013). The BES focuses on a detailed estimate of one full year, and is thoroughly reviewed by the Under Secretary of Defense (Comptroller) and OMB.

d. Execution

This phase also parallels the programming and budgeting phases. It consists of final program reviews of prior and current programs; if performance goals of any

program are not being met, then resources could be reallocated to other programs.

2. Joint Capabilities Integration and Development System (JCIDS) - "Need Driven"

"JCIDS role in identifying plays a key the capabilities required by the warfighters to support the National Defense Strategy (NDS), the National Military Strategy (NMS), and the National Strategy for Homeland Defense" (Under Secretary of Defense (OUSD), 2013). JCIDS is used to identify, evaluate, and prioritize joint military capability needs for the CJCS and the Joint Requirements Oversight Council (JROC); JROC consists of the Vice CJCS, and the Vice Chiefs of each military service (Defense Acquisition University, 2010).

As shown in Figure 10, the joint military capability needs are reflected in a sequence of three primary documents (Initial Capabilities Document (ICD), Capability Development Document (CDD), and the Capability Protection Document (CPD)) that guides five main acquisition phases Analysis Phase, (Material Solution (MSA) Technology Development (TD) Phase, Engineering and Manufacturing Development (EMD) Phase, Production and Deployment (P&D) Phase, and the Operations and Support (O&S) Phase). The timeline in Figure 10 illustrates what document is the primary requirement to enter into each phase. The transition between phases is captured via three key Milestones (MS); MS A, MS B, and MS C.

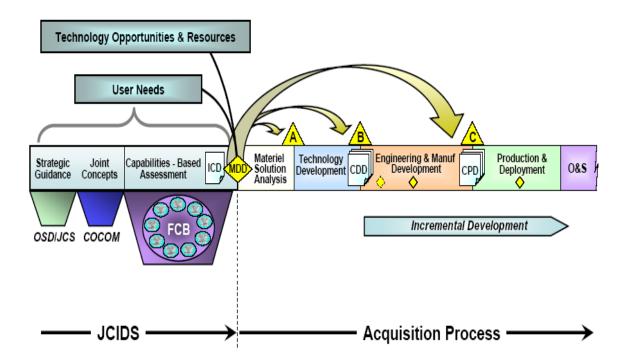


Figure 10. JCIDS documents, phases, and milestones (From Naval Postgraduate School (GSBPP), 2012)

As displayed in Figure 10 (image approved by Lieutenant Commander Brian Lundgren, Professor of the NPS MN3331 Principles of Acquisition and Program Management course; conducted in the Fall Quarter of 2012), the JCIDS process feeds the DAS process. Of note, the Capabilities Based Assessment (CBA) is the "analysis part of the JCIDS that defines capability gaps, capability needs, and approaches to provide those capabilities within a specified functional or operational area" (Defense Acquisition University, 2010).

a. Initial Capabilities Document (ICD)

The ICD defines the capability gap in terms of the functional area, the relevant range of military operations, desired effects, and time. It summarizes the results of the Doctrine, Organization, Training, Materiel, Leadership and Education, Personnel, and Facilities (DOTMLPF) analysis and describes why non-materiel changes alone are not adequate to fully provide the capability. Defense Acquisition University, 2010)

As shown in Figure 10, the ICD is utilized as a reference in the Materiel Development Decision (MDD) (decision to enter the MSA Phase) and Milestone A; transition from the JCIDS process (CBA) and into the MSA Phase. Of note, the Milestone Decision Authority (MDA) is ultimately responsible for the acquisition program (cost, schedule, performance), and makes the decision for the program to move from one phase to the next phase.

b. Capability Development Document (CDD)

The CDD "captures the information necessary to develop a proposed program, normally using an evolutionary acquisition strategy. It outlines an affordable increment of militarily useful, logistically supportable and technically mature capability" (Defense Acquisition University, 2010). As shown in Figure 10, the CDD is used as a reference to support the decision to enter Milestone B; transition from the TD Phase to the EMD Phase.

c. Capability Production Document (CPD)

The CPD "addresses the production elements specific to a single increment of an acquisition program" (Defense Acquisition University, 2010). As shown in Figure 10, the CPD is used as a reference to support the decision to enter Milestone C; transition from the EMD Phase to the P&D Phase.

There are numerous other documents, assessments, requirements, policies, architectures, change recommendations, and several other items that are related to this process and can be found in the Defense Acquisition University (2010) reference.

3. Defense Acquisition System (DAS) - "Event-Driven"

The DAS, the DoD's acquisition process, is managed by the Under Secretary of Defense (USD) for Acquisition, Technology, & Logistics (AT&L) or USD (AT&L), and is defined as

the management process by which the Department acquires weapons systems, automated information systems, and services. Although the system is based on centralized policies and principles, it for decentralized and streamlined allows execution of activities. This approach provides flexibility and encourages innovation, while maintaining strict emphasis on discipline and accountability. (Under Secretary of Defense (OUSD), 2013)

Within the DAS, one of the key individuals is the Program Manager (PM). Every DoD acquisition program is assigned a PM. The PM is ultimately responsible for accomplishing "program objectives for development, production, and sustainment (from design to disposal) to meet the Warfighter's needs" (Under Secretary of Defense (AT&L), 2007). According to DoD Directive 5000.01, the following policies govern the DAS: Flexibility, Responsiveness, Innovation, Discipline, and Streamlined and Effective Management (Under Secretary of Defense (AT&L), 2007). A reader is advised to refer to the Under Secretary of Defense (AT&L) (2007) reference for the complete details of each policy.

As previously mentioned, the JCIDS documents (ICD, CDD, and CPD) "provide the critical link between validated capability requirements and the acquisition of materiel capability solutions through the five major phases (MSA, TD, EMD, P&D, and O&S)" (Under Secretary of Defense (CJCS), 2012).

several other acquisition There are topics (Information Technology (IT) and National Security System (NSS), Earned Value Management (EVM), Contracting, Cost Estimating and Funding, Technical Activities, Life Cycle Logistics, etc.) that will not be covered in this study. For additional details on these topics, a reader is advised to the Defense Acquisition University (2010) refer document information provided Defense and in the Acquisition Portal.

B. USMC ACQUISITION PROCESS

The Marine Corps Systems Command (MCSC) is responsible for the management of the Marine Corps' acquisition process, and for the sustainment of systems and equipment. MCSC's mission is to "serve as the Department of the Navy's systems command for Marine Corps ground weapon and information technology system programs in order to equip and sustain Marine forces with full-spectrum, current and future expeditionary and crisis response capabilities" (United States Marine Corps (MCSC), n.d.).

The Marine Corps follows the DoD acquisition process, and uses other tools that it has developed, such as the Total Life Cycle Management (TLCM) Framework and the Marine Corps Expeditionary Force Development System (EFDS); a full

set is used to assist with the research, development, acquisition, and other life-cycle management processes.

TLCM is utilized heavily by the Logistics community to manage ground systems, equipment, and materiel. Figure 11 shows a small portion of the TLCM, in which the phases (MSA (2.0 Materiel Solution Determination), TD (3.0 Technology Development, and EMD (4.0 Develop and Demonstrate (Program Initiative)), documents (the Marine Corps added the Solutions Planning Document (SPD), which is comparable to the MDD, ICD, CDD, CPD), and milestones (A, B, and C) are captured.

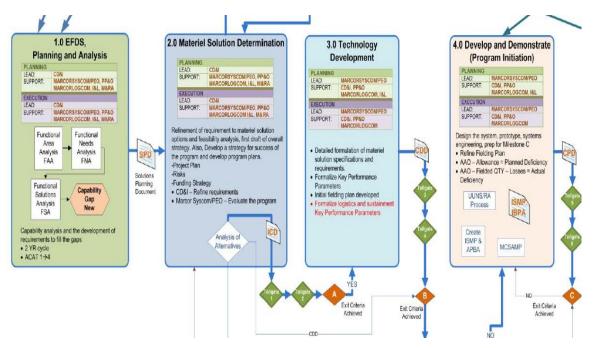


Figure 11. Total Life Cycle Management (From Defense Acquisition University, 2009)

The full version of the TLCM chart can be found in Appendix G. For additional information about the TLCM, a reader is advised to refer to the following documents:

United States Marine Corps (I&L), 2005 and Defense Acquisition University, 2009.

According to Marine Corps Order 3900.15A, "the EFDS will be used to develop future Warfighting capabilities to meet the national security objectives. The system will guide the identification, development, and integration of Warfighting and associated support and infrastructure capabilities for the MAGTF" (United Stated Marine Corps (Assistant Commandant of the Marine Corps (ACMC)), 2008).

C. CHAPTER SUMMARY

For the purposes of this study, the DoD and Marine Corps acquisition processes were introduced in global details. These processes are very important to diffusion and large scale adoption of new and existing technologies, especially in the military domain-the same technologies will have to use DoD acquisition mechanisms and support infrastructure to become adopted by the military community. Our study will be able to provide an initial set of advices on how this process could augmented; however, research will future need to investigate what specific areas within the acquisition process should be improved to make DoD-wide positive adoption of technologies and influences on the specifically computer-supported training simulations.

VII. CASE STUDY: MAGTFTC, TWENTYNINE PALMS, CA

A. INTRODUCTION

This chapter contains the details of the case study and data that were collected in MCAGCC, Twentynine Palms, CA, during the month of July 2013. We review research goals and study design, preliminary and final data collection efforts including the tools used to collect the data, the Institutional Review Board (IRB) process, and piloting efforts that were completed prior to collecting the final data set.

B. RESEARCH GOALS AND EXPECTATIONS FOR THE EMPIRICAL STUDY

As previously stated, the primary focus of this thesis is to study global trends on technology adoption, and collect the data related to the current state of employment, dissemination, utilization, and adoption of computer-supported training simulations aboard MCAGCC, Twentynine Palms, CA.

Although a complete service-wide study would be the recommended approach for a thorough study of this domain, we chose a case study in MCAGCC as an effort best suited for master thesis engagement (scoping down was necessary due to the time limit imposed of the work on the thesis). The base encompasses a huge military training domain; it contains a Battle Simulation Center (BSC) with numerous simulations and simulation subject matter experts (SME) available to the units for their daily use. The base also houses numerous active units that have a need to use simulations in their training environments.

It is our belief that the data collected from MCAGCC are a good representation of the same issues in other Marine Corps bases, and has a great level of applicability and rationale for other DoD services.

C. PRELIMINARY DATA COLLECTION EFFORTS

This section consists of the initial preparatory work that was conducted prior to collecting the actual data in MCAGCC.

goal was to capture a wide range of issues affecting the adoption of computer-supported training simulations throughout the M&S and military training communities, and to identify the trends. In addition to understandings gained through a review of literature published in this domain, the strategy for building a knowledge base for the study included conducting guided discussions with service members, or those that work in the M&S community for the DoD. This knowledge would serve as the best basis for assembling a superset of all questions to be presented in the main survey. The individuals targeted in those interviews had extensive past simulation experience, exposure to, or management of computersupported training simulation tools. The venue for the guided discussions consisted of three major data collection efforts:

- Initial site visit
- Telephone calls
- Local group discussions

The rest of this section provides details on each data collection effort.

1. Initial Visit to Twentynine Palms, CA

The initial discussion of the case study was introduced to the MCAGCC / MAGTFTC BSC Director. After this discussion, the BSC Director agreed to coordinate and establish initial meetings with several MCAGCC units. Several units were contacted and briefed on the goals of the initial meetings with their leadership; the information planned to be presented was the introduction of the thesis topic, the requirements of the study (online surveys and focus groups), and expected results. The units capable of supporting the study provided the researcher with their notification and official agreement about participation in the study.

From there, we confirmed the initial meeting times and dates with each unit, coordinated all travel arrangements, and created thesis recruitment material that would be utilized during the initial visits (Appendix H provides full details about recruitment material). We traveled to MCAGCC and conducted initial meetings with the scheduled units and also visited several other units that we wanted to include in the study. During the meetings, we used a prepared set of questions and had conversations with unit leadership on the topic of our study (Appendix I provides a list of the initial meeting questions.) The data collected in those interviews were added to our knowledge base.

2. Semi-structured Individual and Group Interviews (Telephone Calls and Local Group Discussions)

A second activity organized in support of gaining a better understanding about the domain, included four local group discussions with Modeling and Simulation (M&S)

professionals (all Modeling, Virtual Environments, and Simulation (MOVES) Master's graduates from the US Army), MOVES Master's students with experience in aviation (US Marine Corps Aviators and Army), and MOVES Doctorate students with expertise in the M&S domain (US Army). We also coordinated six telephone conferences with other more senior and experienced M&S professionals within the US Marine Corps, Army, and Navy. The discussions helped us devise a consolidated list of parameters and trends that positively or negatively affect the adoption of a technological innovation throughout the diffusion process:

- Leadership endorsement plays an important role in the adoption process. Some Commanders lack exposure and knowledge about simulation technologies, while others are very knowledgeable on the same subject.
- Mandatory or directed use from a higher command versus optional use within a unit produces different results in the adoption process.
- Differences in culture (experience, knowledge, and traditionalist) should also be investigated—Train as we fight and overall resistance to change may influence the process.
- A lack of a full training package during the fielding plan has been identified in many cases.
- No technical staff on hand during implementation stage; the technical staff not being very familiar with the simulation system.
- Training simulation is not a Program of Record (POR); possibly purchased through an urgent need (Universal Need Statement (UNS), Urgent-Universal Need Statement (UUNS), or (Joint Urgent Operational Need Statement (JUONS)) and fear of losing the system due to a lack of funding after its adoption.
- Lack of infrastructure and/or technical staff to conduct LVC training events.

- Units not aware they are receiving a new simulation system; no initial knowledge on how to use or employ it, or its capabilities and limitations.
- Failure to maintain Train-the-Trainer (TtT) personnel within the unit, or a lack of TtT personnel at the simulation centers.
- Units do not know that simulations exist; lack of advertising.
- Training equipment for computer supported training is treated as second grade to live training equipment; not taken seriously.
- Simulation tools are continuously locked up or units have with minimal access to those systems.
- Lack of a proof of concept and/or clear understanding about the return on investment (ROI).
- Scheduling and throughput issues.
- Overall physical location for larger simulations.
- Skepticism: Individual communities do not have faith in the system as they (1) do not see the connection between the technology and the real requirements for the training audience; failure to capture the real requirements of the system, and (2) do not see the evidence of Verification, Validation, and Accreditation (VVA) process being done before deployment of the system. The system must include the needs of the training audience so that it meets their training objectives.
- Commanders and Units do not have a logical progressive road map for the uses of simulation systems.
- Initial attitude of the unit receiving the simulation system; some units immediately established labs and/or learned the system and implemented it into their training plans, while others locked it up in Quadruple Containers (QUADCON) and never powered the system on.

- Units feel the preparatory work to enable this type of training is too extensive for a simulation exercise; the number of other supporting players acting as a higher command, adjacent friendly units, or enemy units can also be an issue.
- Simulation system lacks fidelity and it is antiquated.
- A lack of realistic scenarios.
- Poor terrain models.
- Misconceptions using a simulation system means that something significant is being lost from the overall training effects.
- The idea that the simulation environment will train or that it will do everything for trainees with no effort on trainees/instructors part. The elements of expectation management needs to be explained by the instructors and understood by the unit prior to using the simulation system.
- Simulation is not realistic compared to the operational environment (e.g., flight simulator).
- New systems are not upgraded with the same capabilities as the operational environment (modifications in software and/or hardware not available or not included).
- Lack of leadership supervision during training event with simulation system.
- Training event with simulation is not as organized as traditional (live) training; no mission planning and no After Action Review (AAR) conducted.
- Lack of vision and/or strategic plan when positioning simulation systems within larger context of unit training.

When comparing these trends from the military community to the trends that were captured throughout our literature review amongst the civilian community, it is clear that they share some commonalities, such as

leadership support, attitude, lack of access, availability, skepticism, culture and resistance to change, lack of support/staff, funding, lack of technical lack infrastructure, lack of full training packages, etc. Any of those parameters can affect the overall adoption rate of technological innovations in the work and/or training environments. A few trends that were not found in the literature review are related to (1) training domain (the existence of a valid training curriculum and tested advice on how to use and employ the computer-supported training simulation within specific training environments), and (2) level of realism required in the computer-supported training simulations to correspond to needs of the military domain (e.g., correct terrain models, weapons models, etc.)

D. FINAL STUDY DESIGN

The decision for the final data collection effort was to conduct (1) online surveys and (2) organize several small focus groups (no more than 8 Marines per session).

The targeted audiences in MCAGCC was primarily active duty Marine Corps service members, government employees, and contractors (within the M&S community); they were all divided into four (4) major groups: (1) Base Leadership, (2) Unit leadership, (3) Trainers and (4) Trainees (more details about each group can be found in Section G in this Chapter.)

The online surveys were scheduled to be conducted aboard MCAGCC at the Learning Resource Center (LRC) over an eight day period in July 2013, and were designed so that the average participant would spend no longer than 45 minutes throughout the survey process. Survey participants

were required to complete a Consent Form prior to taking the online survey, which was an absolute prerequisite for their participation in the study. All individuals in the group were asked to volunteer in the follow-on focus group discussions; a maximum of eight volunteers participate in one focus group session. All online survey volunteers received a blank hard copy of the survey Consent Form (their acceptance of conditions of the study was completed online). All volunteers for the focus group discussion were required to sign an additional Consent Form for the focus group (hard copy only); all volunteers received signed copies of this form. Detailed information regarding the survey and focus group procedures is covered in Section H in this Chapter.

E. INSTITUTIONAL REVIEW BOARD (IRB) PROCESS

After a detailed discussion with the IRB staff, it was determined that this study would require an IRB review (the reader is advised to check SECNAVINST 3900.39D. for additional information regarding US Navy IRB requirements.)

The overall requirements of the NPS IRB package are summarized in the IRB Initial Review Application Package Checklist and they include following:

- Initial Review Application
- Recruitment materials (e-mails, flyers, presentations, etc.; see Appendix H).
- Consent forms (surveys and focus groups; see Appendix J)
- Consent waiver forms
- Scientific Review Form signed by Department Chair

- Conflict of Interest Disclosure Form signed by each member of the research team
- Data collection tools (completed surveys, focus group questions); refer to Appendices K, L and M.
- Copy of approved thesis proposal
- Initial Review Checklist Form
- Copy of CITI Ethics training certificates for each member of the research team

F. DEVELOPMENT OF ONLINE QUESTIONNAIRE FORMS

1. White Board Prototyping

A collected set of parameters captured in the literature review, the initial MCAGCC site visit, and semistructured individual and group interviews (local focus group discussions and telephone conferences), served as a starting point in the development of the survey and focus group questions. The beginning survey and focus group question creation efforts began in a form of a white board prototype list; Figure 12 displays an example of the results of the initial brainstorming meeting, where general categories were captured for Unit Leadership and the Simulation Center.

```
UNIT LEADERSHIP
- PROJECTED WEEDS
-USE DVIE + OTHERS (ASK FOR DATA)
- COMM. BETWEED UUT AND SIM CENTER
  RE. DUTE, AND OTHER SINS/NEEDS
 - INQUIREON THEIR CONTACTS WITH SMC.
  TRAINING & SERVICES (KWOWLEDGE)
- DO THEY KNOW WHERE TO ASK FOR
  SUPPORT?
- ASK ABOUT THEIR EXPERIENCES IN
  OTHER BASES
-DO THEY HAVE TRAINING PLANS ON ANY
  SIM (AND WHICH ONES, OPTIONAL / HADATORY
- IF HANDKTORY - WHO DECIDED ?
- CERTIFICATION / TRAINING TO TRAIN ON SIMS ?
- DATA ON USAGE
-1/ OF TRAINIG EFFORT ENVESTED IN SIMS
-DO THEY MAINTAIN A RECORD ON USAGE?
STEADITIONIE TRAINING & SIM TRAINING TRAINING
-USE OF WHITE SPACE
            SIM CENTER + CAMP WILSON
 -CURRENT DUTTES
 - YISSION OF SIN CENTER
 -TRAINING RECORDS: HOW WELL DO THET TRACK IT?
 - NISTRUCTURS: # CERTIFICATION, RE-CERTIFICAT.
- EXISTENCE OF PEEDBACK SURVEY
 - EXISPENCE OF ADVERTISING CAMPAIGNS (INCLUDING
 - CONTINUING EDUCATION
 - HOW OFTEN ARE THEY APPROXIMED BY THE UNITS?
 -TYPES OF TRAINING THEY PROVIDE
```

Figure 12. Development of survey questions

The whiteboard prototype was used to develop the themes of questions for each category of study subjects; this led to the creation of a full set of questions for both survey and focus groups. The hard copy version of four surveys and focus group questions were developed and used as a part of the IRB package (Microsoft Word application was used to depict the format of all questions).

2. LimeSurvey Tool

The hard copy version of the survey was transitioned into the online LimeSurvey tool; a total of four surveys were created. Figure 13 shows a sample of questions in the LimeSurvey tool for Base Leadership; Figure 14 for Unit leadership; Figure 15 for Trainers; and Figure 16 for Trainees. These four figures represent only a very small sample of a complete set of questions that were devised. An advantage of using the LimeSurvey tool versus a hard copy survey is that it provided us with the ability to automate our data collection efforts; this allowed for the data to be exported in several different formats ready for further analysis. The use of this tool saved a lot of time as it removed a need to manually enter the data from the surveys after they were completed.

* 5. Please respond to the following computer-supported training simulations as they apply to you:

	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither diagree or agree	5: Somewhat agree	6: Agree	7: Strongly agree
I feel very confident in the training capabilities of computer-supported training simulations.	0	0	0	0	0	0	0
Computer-supported simulation training tools are in their own way as effective as traditional tools.	0	0	0	0	0	0	0
I strongly support the use of game-based training systems in order to train my Marines.	0	0	0	0	0	0	0
I strongly feel that computer-supported training simulations are a complete waste of time and money.	0	0	0	0	0	0	0
Live training is the only real way to effectively train my Marines.	0	0	0	0	0	0	0
My unit has had a great deal of success in using computer-supported training simulations for our training purposes.	0	0	0	0	0	0	0

^{• 6.} Have you and/or your unit ever purchased any type of computer-supported training simulation software or hardware?

Figure 13. Base Leadership LimeSurvey example question

1D. If you chose MANDATORY for any of the training FACILITIES in Question 1C, then please select the group that made that decision MOST often.
\square Higher Leadership. (One or two levels above your command)
☐ Upper Leadership within your command. (CO, XO, S-3_Operations Officer / Chief)
☐ Lower Leadership within your command. (OIC, SNCOIC, Training Section)
If a different individual or section within your command made the training FACILITY MANDATORY, then please select this answer and provide the rank of the individual and/or the name of the SECTION in the 'Other:' comments area below.
\square I do NOT know who made these training FACILITIES MANDATORY for me or my unit.
Other:
* 1E. If you chose OPTIONAL for any of the training FACILITIES in Question 1C, then please select the group that made that decision MOST often.
\square Higher Leadership. (One or two levels above your command)
☐ Upper Leadership within your command. (CO, XO, S-3_Operations Officer / Chief)
\square Lower Leadership within your command. (OIC, SNCOIC, Training Section)
☐ If a different individual or section within your command made the decision to use this training FACILITY, then please select this answer and provide the rank of the individual and/or the name of the SECTION in the 'Other:' comments area below.
\square I do NOT know who made the decision to use these FACILITIES as a training tool for me or my unit.
□ Other: □

Figure 14. Unit Leadership LimeSurvey example question

8. Please answer these questions as they pertain to your facility or unit.							
	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither diagree or agree	5: Somewhat agree	6: Agree	7: Strongly agree
Students attending classes at your facility or unit have positive attitudes about simulations.	0	0	0	0	0	0	0
Unit Leadership strongly believes in the simulation training that their Marines receive from the Battle Simulation Center (BSC).	0	0	0	0	0	0	0
For training exercises supported by you, unit participants (includes all cells) constantly display a positive attitude about the simulation environment and its overall capabilities (includes all aspects of hardware and software).	0	0	0	0	0	0	0

Figure 15. Trainers LimeSurvey example question

* 1B. From this same list of base FACILITIES, please select the total number of times that you have USED it within the past 2 YEARS.

	I have NEVER used this FACILITY.	I have NEVER used this facility, but have been inside it or received a tour.	1-3 times	4-6 times	7-9 times	More than 9 times
Battle Simulation Center (BSC)	()	0	0	0	0	0
MAGTF Integrated System Training Center (MISTC) 29	0	0	0	0	0	0
Buildng 1707 (ISMT / DVTE)	()	0	0	0	0	0
Camp Wilson (HEAT, CCS, ODS, DVTE)	0	0	0	0	0	0
Tactical Training Exercise Control Group (TTECG)	0	0	0	0	0	0
Supporting Arms Virtual Trainer (SAVT)	0	0	0	0	0	0
Rifle Range (ISMT)	0	0	0	0	0	0
Deployable Virtual Training Enviornment (DVTE)	_	0	0	0	0	0

Figure 16. Trainees LimeSurvey example question

After the development of each survey was completed, we proceeded with the tests of the overall quality, understanding of the text used in each question, flow and functionality of online form, and test of total time of survey completion.

Piloting

A total of three MOVES Master's students (all military service members) and one NPS civilian participated in testing of our newly developed online surveys. Each individual was provided with minimal guidance in order to test if minimal instruction was all that was required to complete the surveys. The only directions that were provided to them consisted of a request to read the instructions at the beginning of the online survey, and to

keep track of their total time. The users provided valuable feedback on the layout of several questions—this was corrected as suggested by the test subjects. The average amount of time it took to complete each survey was approximately 28 minutes, which was well under our targeted window of 45 minutes. It was also decided to add "Survey Tips" at the beginning of each survey (Figure 17.)

MAGTFC, Twentynine	Trainees_Diffusion and Large-Scale Adoption of Computer-Supported Training Simulations in the Military Domain The purpose of this study is to gain new insight on the methods of employment, current and planned utilization activities, and overall adoption of Marine Corps computer-simulated training systems in the MAGTFC, Twentynine Palms, CA military training domain. The study will also have the opportunity to identify the areas where additional (or different) approaches may be needed. The surveyed trends and puidance produced at the end of the study will be equally applicable to other USMC bases, and they will have a universal value applicable to adoption of computer supported training solutions by other Department						
	of Defense (DOD) services.						
	0%						
	Survey Tips						
	Before you start the survey, here are a few survey tips:						
	1. Ensure that you are comfortable with your responses before proceeding to the next question, as there is NO BACK BUTTON.						
	Ensure that you read the entire question all the way through as there are some questions that will provide additional guidance and/or explanation on what you need to do or think about in order to respond to the question properly.						
	3. If you are unsure of or do not know the answer to a question, then do not guess at the response. Simply leave it blank and move on to the next question.						
	4. There are several questions that will have titles at the top of columns, and as you scroll down the page, these column titles will also move up the page. If this happens and you are not able to see the column titles, then move the mouse over the small circle or square answer button and hold it there for a fews seconds and the answer will appear for you.						
	5. There is NO time limit on this survey, so take as much time as you need in order to answer all the questions.						

Figure 17. Survey Tips, LimeSurvey tool

G. GROUPS OF STUDY SUBJECTS

The acquired knowledge base about the diffusion of innovations was used to create four special survey groups; Base Leadership, Unit Leadership, Trainers, and Trainees. Within the diffusion of innovations process, there are different roles and responsibilities that each individual takes so that an innovation is effectively communicated

over time within a given social system. This also applies to the military domain, and by its nature this domain has a great deal of structure. Additionally, different groups and individuals in that structure have specific roles and responsibilities with regard to their participation in the training domain. In order to capture the differences (attitudes, experience, and knowledge about technology) among these groups and units, the decision was to create the previously mentioned four distinct groups of subjects. They consisted of following groups and personnel:

- Base Leadership individuals who have power to endorse the use of training simulations across the base. They included the following personnel: Regimental and Battalion Staff (Primary Officer and senior Staff Non-Commissioned Officers (SNCOS)/Chiefs); MAGTFTC Staff (Primary Officers, Civilians, and Senior SNCOs/Chiefs/Deputies).
- Unit Leadership individuals in charge of establishing training requirements and overall supervision; individuals who also endorse the use of simulations in their units. They include the following personnel: Company (Co) Commander, Co XO, Co Operations Officer (OPSO), Co First Sergeant, Platoon Commander, Platoon Staff Non-Commissioned Officer-in-Charge (SNCOIC).
- Trainers the planners and executors of actual training events. They include the following personnel: BSC, TTECG, MCTOG, MCLOG, Marine Aviation Weapons and Tactics Squadron One (MAWTS-1), Mountain Warfare Training Center (MWTC), individual Unit training providers.
- Trainees the recipients of training. They include the following personnel: Platoon level: Enlisted E6 and below; Company level: Officers (First and Second Lieutenant) and Enlisted (E7 and below); Battalion level: Officers (Major, Captain, First Lieutenant, and Second Lieutenant) and Enlisted (E7 and below); Regimental level: Officers (Major, Captain, First

Lieutenant, Second Lieutenant) and Enlisted (E7 and below).

H. EXPERIMENTAL PROCEDURE

The coordination effort and scheduling prior to the actual data collection consisted of two major steps:

- Four weeks prior, we coordinated the scheduling efforts with each unit and the LRC. Each unit was be allotted one hour sessions for the surveys; prior to each survey, volunteers were requested to participate in the focus groups.
- Two weeks prior, one week prior, and one day prior to the actual data collection, the schedule was confirmed with each unit and the LRC.

The online survey completion evolution consisted of the following steps:

- Per the schedule, each unit's volunteers reported to the LRC and were assigned to a computer.
- After all volunteers arrived, a thesis brief was conducted, which included a "Thank You" speech for volunteering, the intent, expected results, and estimated length of time for the survey (all elements of the Informed Consent form). At this time, focus group volunteers were requested and hard copies of the consent forms were handed out.
- All users confirmed a successful start of the LimeSurvey online form, and from there, the Consent Form and Survey Tips were explained to the participants.
- After all participants read the Survey Tips, they were asked to begin the survey, and were reminded that they could stop the survey at any time if they desired to do so. The participants were provided the opportunity to depart at their leisure.

Due to the current operational tempo, the Base Leadership and Unit Leadership groups were given the opportunity to take the online surveys within their workspaces at their leisure. Additionally, we decided to

extend the initial eight day scheduled timeframe to allow other units the opportunity to participate in the survey. Once we departed MCAGCC, we monitored and collected data in the LimeSurvey tool for an additional two weeks after the onsite survey data collection was officially closed. A total of three focus groups were conducted on site; the volunteers (trainers and trainees) were combined into those three groups.

I. FINAL DATA COLLECTON

The final data collection consisted of conducting the surveys and focus groups aboard MCAGCC.

1. Surveys

a. Themes

As was previously mentioned, the surveys were developed from a set of high-level categories and grouped into different sets of questions. All questions were then structured into themes for survey purposes.

The first set of survey questions was titled, "Demographics" (Appendix K), and it included the following groups of information:

- Today's Date, Current Unit, Year of Birth, Gender, MOS number (e.g., 0602), MOS Field (e.g., Communications), Rank, Years of Service (civilians and contractors also added military service years and total years working with the DoD), the hand they use to operate a mouse.
- Ownership and frequency of use of digital devices; frequency of use of social media and/or games and on what devices.
- Attitude (purchases technology early on versus waits until people have used it, perceived value of

- technology, seeks out information about technology, leadership endorsement
- Training simulation usage and knowledge (Mandatory use versus optional use, skills learned, date of last use, usage time with simulation, LIKES and DISLIKES)

The next section/theme was slightly different depending on the group. The following themes were developed for specific groups of questions:

- Base Leadership: MCAGCC Base Simulation Facilities and Capabilities knowledge; DVTE specific knowledge; attitudes towards simulations, game-based systems, and the Simulation Center; purchasing knowledge and overall experiences with simulations.
- Unit Leadership: MCAGCC Base Simulation Facilities, Capabilities, and Packages knowledge; DVTE specific knowledge; attitudes towards simulations, game-based systems, and the Simulation Center; Mandatory versus Optional simulations tools, purchasing knowledge and overall experiences with simulations; amount of time simulations are used for training; simulations and their documented use within training plans and training jackets; Instructor/SME certifications; attitudes on their Marines' simulation knowledge; their endorsement of simulations within their unit; knowledge on simulation advertisements on base.
- Trainers: Top five simulations used, top three simulations that are most challenging for developing scenarios, designing terrain, to install, setup, and/or operate, most useful that apply to Marines jobs; the simulations that are most difficult to teach, major problems with the current simulations in terms of hardware, software, and overall maintenance, student's attitudes towards simulations, attitudes on (live preparedness for exercises simulation); attitude towards leadership involvement exercises (live versus simulation); towards the conduct of After Action Review (AAR) for exercises (live versus simulation); three major complaints from students and unit leadership regards to training exercises; three major advantages and disadvantages for training (live versus simulations); top three factors that will make the

training exercises successful (live versus simulation) versus top three elements to avoid (live versus simulation); attitudes on the uses of AAR tools that are built into the simulation tool; other simulations that are suggested that MCAGCC does not own; attitudes towards using a new simulation purchased by the Marine Corps; attitude towards the Simulation Center in terms of the planning/preparation phase, execution phase, and AAR phase.

• Trainees: MCAGCC Base Simulation Facilities and Capabilities knowledge; DVTE, VBS2, and CAN specific knowledge; attitudes towards simulations, game-based systems, and the Simulation Center; amount of time simulations are used for training; attitudes towards unit's acceptance or rejection of simulations; preparation and planning efforts towards exercises (live versus simulation; knowledge on simulation advertisements on base.

The last section/theme pertained only to the Trainees; the goal was to collect their understanding, and overall knowledge and use of the following three simulations: (1) Deployable Virtual Training Environment (DVTE), (2) Virtual Battlespace 2 (VBS2), and (3) Combined Arms Network of Simulations (CAN).

2. Focus Groups

a. Video Recording and Transcription of Data

The number of individuals who volunteered for focus groups was fairly low due to the current operational tempo of each unit, so we decided to combine the Trainers and Trainees into the same session.

Prior to everyone's participation in the survey, all subjects were asked to volunteer for the focus group; those who volunteered were asked to stay until all participants in that session had completed

their surveys. From there, the group transitioned into a reserved space for the purposes of video recording the session without being disturbed. Prior to the video recorder being turned on, the participants were asked for the permission to record the session so that important information that was discussed by the group was not missed. After that, each participant and the Interviewer signed the Consent Forms (Appendix J). After the video recorder was turned on, the original questions were asked as а starting point. The discussions were allowed to develop in directions if that reflected the user's interest, and that supported gaining additional information relevant for the study; (examples: uses, challenges, knowledge, and overall attitudes towards computer-supported training simulations in the military domain).

A total of three focus groups were conducted; two were video recorded and due to timing issues and scheduling conflicts, one was left as a quick question and answer session. The transcription of the two focus groups that were video recorded can be found in Appendix N.

J. CHAPTER SUMMARY

This chapter reviewed the details about the case study and data sets that were collected at MCAGCC, Twentynine Palms, CA. The text introduced details of preliminary data collection, final study design, study subjects and procedure, the Institutional Review Board (IRB) process,

tools used to collect the data, piloting efforts completed prior to collecting the final data sets, and a detailed description of the final data collection efforts.

VIII. RESULTS AND DISCUSSION

This chapter provides the quantitative and qualitative analyses of the survey and focus group data sets. Coding and themes for each data set are discussed, and the overall practical implications for the results are commented.

A. QUANTITATIVE ANALYSIS OF SURVEY DATA SETS

1. Analysis and Discussion of Demographic Section

The demographic section of each survey was designed and organized into themes: (a) basic demographics, (b) technology ownership and usage, (c) social media and technology usage, (d) games played and technology usage, (e) adoption characteristics, (f) attitude toward technology, and (g) knowledge of simulation advertising.

a. Basic Demographics

The basic demographics that were captured are Age, Years of Service, Gender, MOS, Rank/Grade, and what hand the participant uses to operate a mouse (Use of Hand (Mouse)). Table 9 displays the basic demographics for Age, Years of Service, Gender, and Use of Hand (Mouse).

Table 9. Basic survey demographics

Demograp	Demographics		Unit Leadership	Trainers	Simulation Instructors
Sample	e Size	220	35	28	11
	Average	22.11	32.51	26.64	49.27
AGE	Maximum	29	58	37	68
AGE	Minimum	19	25	21	30
	STD DEV	2.22	7.80	4.04	10.46
	Average	2.55	10.46	6.54	19.73
YEARS OF	Maximum	10	29	16	29
SERVICE	Minimum	0	1	2	0
BERVICE	STD DEV	1.86	7.91	3.40	9.52
	Male	218	35	27	11
GENDER	엉	99.09	100	96.43	100
GENDER	Female	2	0	1	0
	%	0.91	0.00	3.57	0.00
	Right %	94.55	97.14	100	90.91
USE OF HAND	Left %	0.45	0.00	0.00	0.00
(MOUSE)	Both %	5.00	2.86	0.00	9.09

The Trainees' average age is about 22, which is about 10 years younger than their Unit Leaders. The Unit Trainers' age averaged about 27, which is about 20 years younger than the Simulation Instructors; five years older than the Trainees (more years of service and experience) and five years younger than their Unit Leaders. Each group was dominated by male participants who use a mouse with their right hand. The Latter suggests that the same input device would be functional for the entire population i.e., there would be no need to devise or purchase an input device that fits the needs of left-handed users.

b. Technology Ownership and Usage

The next set of data illustrates several different types of technology (digital devices) and the participants' usages of each device. Table 10 contains ten different digital devices, and illustrates the total number

and percentage of population that owns each device, and the percentage of individuals who use it on daily basis.

Table 10. Technology owned and percentage of daily use — "#" is the number of self-declared users, "%" is the % of full sample size, and "% of daily users" is the % of individuals (of full sample) who use device on daily basis

Technology Owned and % of daily Use		Trainees	Unit Leadership	Trainers	Simulation Instructors
Sample S	ize	220	35	28	11
	#	173	35	27	10
LAPTOP /	%	78.64	100	96.43	90.91
DESKTOP	% of				
22011101	daily				
	users	51.36	85.71	71.43	90.91
	#	47	20	14	3
	용	21.36	57.14	50	27.27
TABLET	% of				
	daily				
	users	14.55	34.29	35.71	18.18
	#	200	34	24	6
	용	90.91	97.14	85.71	54.55
SMARTPHONE	% of				
	daily				
	users	89.09	97.14	85.71	54.55
	#	19	1	5	4
	%	8.64	2.86	17.86	36.36
CELLPHONE	% of				
	daily	40.45			
	users	10.45	0.00	14.29	36.36
	#	161	23	18	4
GAME	%	73.18	65.71	64.29	36.36
CONSOLE	% of				
	daily	40 45	0.06	01 40	0.00
	users	40.45	2.86	21.43	0.00
	#	32	18	11	3
E-READER	%	14.55	51.43	39.29	27.27
	% of				
	daily users	5 15	11 // 2	7.14	9.09
DIGIMAI	users #	5.45	11.43	21	
DIGITAL MEDIA	# %	48.64	74.29		6
MEDIA	ち	48.64	74.29	75	54.55

PLAYER	% of				
	daily				
	users	32.73	31.43	39.29	9.09
	#	83	20	21	8
DIGITAL	용	37.73	57.14	75	72.73
CAMERA	% of				
CAMERA	daily				
	users	5.00	2.86	3.57	0.00
	#	28	13	11	5
VIDEO	ક	12.73	37.14	39.29	45.45
CAMERA	% of daily				
	users	3.64	0.00	0.00	0.00
DOES NOT	#	1	1	0	1
DEVICE	ଚ	0.45	2.86	0.00	9.09
INTERNET	#	179	34	26	10
CONNECTION AT HOME (HOUSE, APARTMENT, BARRACKS)	용	81.36	97.14	92.86	90.91
	% of daily users	70.45	97.14	89.29	81.82

The analysis suggests that the laptop, smartphone, game console, and Internet connection are the highest owned and used by all four groups of subjects. The age groups reflect that the younger participants (Trainees) are more likely to own game consoles and play games on a daily basis than the other groups, and the Simulation Instructors are more likely to own and use a cellphone, while the other three groups are more likely to own and use a smartphone.

Table 11 contains similar data as Table 10; however, it provides more details on usage (daily, weekly, monthly, rarely, does not use).

Table 11. Technology owned and categories of use — the values represent the percentage (%) of the full

sample size

Technology Owned			Unit		Simulation
and Categories of		Trainees	Leadership	Trainers	Instructors
Usage					
Sample		220	35	28	11
	Daily	51.36	85.71	71.43	90.91
	Weekly	22.27	14.29	21.43	0.00
LAPTOP /	Monthly	5.00	0.00	3.57	0.00
DESKTOP	Rarely	8.18	0.00	3.57	9.09
	Does NOT use	13.18	0.00	0.00	0.00
	Daily	14.55	34.29	35.71	18.18
	Weekly	7.27	11.43	10.71	9.09
шурт еш	Monthly	2.27	5.71	7.14	9.09
TABLET	Rarely	10.45	2.86	10.71	0.00
	Does NOT use	65.45	45.71	35.71	63.64
	Daily	89.09	97.14	85.71	54.55
	Weekly	1.36	0.00	0.00	0.00
	Monthly	0.00	0.00	0.00	0.00
SMARTPHONE	Rarely	2.73	0.00	7.14	0.00
	Does	6.82	2.86	7.14	45.45
	NOT use				
	Daily	10.45	0.00	14.29	36.36
	Weekly	0.00	0.00	0.00	0.00
CELLPHONE	Monthly	0.00	0.00	0.00	0.00
	Rarely	6.82	11.43	7.14	18.18
	Does NOT use	82.73	88.57	78.57	45.45
	Daily	40.45	2.86	21.43	0.00
	Weekly	21.82	22.86	35.71	0.00
GAME	Monthly	7.27	17.14	7.14	18.18
CONSOLE	Rarely	11.36	25.71	7.14	18.18
	Does NOT use	19.09	31.43	28.57	63.64
	Daily	5.45	11.43	7.14	9.09
	Weekly	5.45	17.14	17.86	18.18
	Monthly	3.18	8.57	0.00	0.00
E-READER	Rarely	8.64	17.14	10.71	0.00
	Does NOT use	77.27	45.71	64.29	72.73
	Daily	32.73	31.43	39.29	9.09
DIGITAL	Weekly	10.00	22.86	17.86	27.27
MEDIA	Monthly	2.27	11.43	0.00	0.00
PLAYER	Rarely	11.82	8.57	7.14	9.09
	Does	43.18	25.71	35.71	54.55

	NOT use				
	Daily	5.00	2.86	3.57	0.00
	Weekly	5.91	5.71	14.29	0.00
DIGITAL	Monthly	10.45	31.43	25.00	45.45
CAMERA	Rarely	25.45	17.14	32.14	36.36
	Does NOT use	53.18	42.86	25.00	18.18
	Daily	3.64	0.00	0.00	0.00
	Weekly	4.09	2.86	3.57	0.00
VIDEO	Monthly	2.73	11.43	21.43	9.09
CAMERA	Rarely	15.45	25.71	17.86	36.36
	Does NOT use	74.09	60.00	57.14	54.55
INTERNET	Daily	70.45	97.14	89.29	81.82
CONNECTION	Weekly	5.91	0.00	3.57	0.00
AT HOME	Monthly	0.00	0.00	0.00	0.00
(HOUSE,	Rarely	5.00	0.00	0.00	9.09
APARTMENT, BARRACKS)	Does NOT use	18.64	2.86	7.14	9.09

c. Social Media Usages on Technology

The usage percentages of social media (Facebook, MySpace, Twitter, YouTube, Blogs, and E-mail) on three different types of technology devices (laptop/desktop, smartphone, and tablet) are summarized in Table 12. Facebook, YouTube, and email dominate the chart for overall usage. The Trainees used Twitter more than the three other groups (20.45%), and the Unit Leaders were more likely to use Blogs than the other three groups (11.43%).

Table 12. Social Media use with three different technology devices — "#" is the number of self-declared users, "%" is the % of full sample size, and "% Use on (device)" is the % of full sample size that uses the device for that type of media

Social Me For Three Devices		Trainees	Unit Leadership	Trainers	Simulation Instructors
Sample Size		220	35	28	11
FACEBOOK	#	198	28	24	8

	8	90.00	80.00	85.71	72.73
	% Use on				
	laptop /	61.36	62.86	67.86	63.64
	desktop				
	% Use on	01 00	74.00	67.06	10 10
	smartphone	81.82	74.29	67.86	18.18
	% Use on	15.00	24.00	00 57	0 00
	tablet	15.00	34.29	28.57	0.00
	#	6	0	1	0
	ક	2.73	0.00	3.57	0.00
	% Use on				
	laptop /	2.73	0.00	3.57	0.00
MYSPACE	desktop	2.75			
	% Use on				
	smartphone	2.27	0.00	0.00	0.00
	% Use on	_			
	tablet	0.45	0.00	0.00	0.00
	#	45	1	2	0
	<u></u> १	20.45	2.86	7.14	0.00
	% Use on			.,	
	laptop /	5.91	0.00	3.57	0.00
TWITTER	desktop		0.00	3.37	0.00
11111111	% Use on				
	smartphone	19.55	2.86	7.14	0.00
	% Use on				
	tablet	2.27	0.00	3.57	0.00
	#	200	25	26	6
	<u>"</u>	90.91	71.43	92.86	54.55
	% Use on	30.31	72.13	32.00	31.33
	laptop /	64.55	68.57	82.14	63.64
YOUTUBE	desktop	04.55	00.57	02.14	00.01
	% Use on				
	smartphone	71.36	60.00	78.57	27.27
	% Use on				
	tablet	16.36	31.43	35.71	9.09
	#	13	4	3	1
	8	5.91	11.43	10.71	9.09
	% Use on	3772			
	laptop /	4.55	11.43	10.71	9.09
BLOGS	desktop	1.00	11.10	10.71	J. 0 J
	% Use on				
	smartphone	4.09	5.71	7.14	0.00
	% Use on	_	_		
	tablet	0.45	2.86	10.71	0.00
	#	189	34	26	11
	<u></u> %	85.91	97.14	92.86	100.00
E-MAIL	% Use on				
	laptop /	62.73	94.29	82.14	100.00
	Taptop /				

desktop				
% Use on smartphone	70.00	82.86	67.86	45.45
% Use on tablet	13.18	45.71	35.71	9.09

d. Games Played and Usages on Technology

The usage percentages of games (First Person Simulation; Racing; Shooter; Flight Sports; Puzzles, Strategy, Cards, or Board Games; Online Multi-player; Adventure, Fantast, or Role Playing; and Arcade) played on the three different types of technology devices (laptop/desktop, smartphone, and tablet) are summarized in Table 13. First Person Shooter; Racing; Puzzles, Strategy, Cards, or Board; and Online Multi-player games were the top played games by all groups.

Table 13. Games played on four different technology devices

- "#" is the number of self-declared users, "%" is
the % of full sample size, and "'%' Use on
(device) is the % of full sample size that plays
games using that type of device"

Games Played For Three Top Devices and Game Consoles		Trainees	Unit Leadership	Trainers	Simulation Instructors
Sampl	e Size	220	35	28	11
	#	170	18	17	3
	용	77.27	51.43	60.71	27.27
FIRST	% Use on laptop / desktop	17.27	11.43	14.29	36.36
PERSON SHOOTER	% Use on smartphone	11.36	5.71	7.14	0.00
	% Use on tablet	3.18	5.71	7.14	0.00
	% Use on Game Consoles	72.27	54.29	53.57	0.00
FLIGHT	#	47	6	7	3

SIMULATION	%	21.36	17.14	25.00	27.27
GAMES	% Use on				
	laptop /				
	desktop	7.27	8.57	3.57	27.27
	% Use on				
	smartphone	5.45	2.86	7.14	0.00
	% Use on				
	tablet	0.45	2.86	3.57	0.00
	% Use on				
	Game	16.06	0.06	01.10	0.00
	Consoles	16.36	2.86	21.43	0.00
	#	101	8	9	2
	8	45.91	22.86	32.14	18.18
	% Use on				
	laptop /	6 26	0 57	0.00	0 00
RACING	desktop	6.36	8.57	0.00	0.00
GAMES	% Use on	10 70	0.00	10 71	0 00
GAMES	<pre>% Use on</pre>	12.73	0.00	10.71	0.00
	tablet	1.36	8.57	10.71	0.00
	% Use on	1.50	0.57	10.71	0.00
	Game				
	Consoles	40.00	20.00	32.14	18.18
	#	96	12	12	0
	9	43.64	34.29	42.86	0.00
	% Use on				0.00
					0.00
	% Use on laptop / desktop				0.00
SPORTS	% Use on laptop / desktop % Use on	43.64	2.86	42.86 3.57	
SPORTS GAMES	% Use on laptop / desktop % Use on smartphone	43.64	34.29	42.86	
	% Use on laptop / desktop % Use on smartphone % Use on	43.64 4.55 6.36	2.86 5.71	42.86 3.57 7.14	0.00
	% Use on laptop / desktop % Use on smartphone % Use on tablet	43.64	2.86	42.86 3.57	0.00
	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on	43.64 4.55 6.36	2.86 5.71	42.86 3.57 7.14	0.00
	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game	43.64 4.55 6.36 0.45	2.86 5.71 5.71	42.86 3.57 7.14 3.57	0.00
	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles	4.55 6.36 0.45	34.29 2.86 5.71 5.71 31.43	42.86 3.57 7.14 3.57	0.00
	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles #	43.64 4.55 6.36 0.45 40.00 90	34.29 2.86 5.71 5.71 31.43 17	42.86 3.57 7.14 3.57 42.86 14	0.00 0.00 0.00 0.00 7
	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles #	4.55 6.36 0.45	34.29 2.86 5.71 5.71 31.43	42.86 3.57 7.14 3.57	0.00
GAMES	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % % Use on	43.64 4.55 6.36 0.45 40.00 90	34.29 2.86 5.71 5.71 31.43 17	42.86 3.57 7.14 3.57 42.86 14	0.00 0.00 0.00 0.00 7
GAMES PUZZLES,	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % % Use on laptop /	43.64 4.55 6.36 0.45 40.00 90 40.91	34.29 2.86 5.71 5.71 31.43 17 48.57	42.86 3.57 7.14 3.57 42.86 14 50.00	0.00 0.00 0.00 7 63.64
GAMES PUZZLES, STRATEGY,	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % Use on laptop / desktop	43.64 4.55 6.36 0.45 40.00 90	34.29 2.86 5.71 5.71 31.43 17	42.86 3.57 7.14 3.57 42.86 14	0.00 0.00 0.00 0.00 7
GAMES PUZZLES, STRATEGY, CARDS,	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % % Use on laptop / desktop % Use on	43.64 4.55 6.36 0.45 40.00 90 40.91	34.29 2.86 5.71 5.71 31.43 17 48.57	42.86 3.57 7.14 3.57 42.86 14 50.00	0.00 0.00 0.00 7 63.64
PUZZLES, STRATEGY, CARDS, BOARD	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % Use on laptop / desktop	43.64 4.55 6.36 0.45 40.00 90 40.91	34.29 2.86 5.71 5.71 31.43 17 48.57	42.86 3.57 7.14 3.57 42.86 14 50.00	0.00 0.00 0.00 7 63.64
GAMES PUZZLES, STRATEGY, CARDS,	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % % Use on laptop / desktop % Use on smartphone	43.64 4.55 6.36 0.45 40.00 90 40.91	34.29 2.86 5.71 5.71 31.43 17 48.57	42.86 3.57 7.14 3.57 42.86 14 50.00	0.00 0.00 0.00 7 63.64
PUZZLES, STRATEGY, CARDS, BOARD	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % Use on laptop / desktop % Use on smartphone % Use on	43.64 4.55 6.36 0.45 40.00 90 40.91 16.36 27.27	34.29 2.86 5.71 5.71 31.43 17 48.57 20.00 28.57	42.86 3.57 7.14 3.57 42.86 14 50.00 25.00	0.00 0.00 0.00 7 63.64 9.09
PUZZLES, STRATEGY, CARDS, BOARD	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % % Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game	43.64 4.55 6.36 0.45 40.00 90 40.91 16.36 27.27	34.29 2.86 5.71 5.71 31.43 17 48.57 20.00 28.57 11.43	42.86 3.57 7.14 3.57 42.86 14 50.00 25.00	0.00 0.00 0.00 7 63.64 9.09
PUZZLES, STRATEGY, CARDS, BOARD	% Use on laptop / desktop % Use on smartphone % Use on tablet % Use on Game Consoles # % % Use on laptop / desktop % Use on smartphone % Use on tablet % Use on	43.64 4.55 6.36 0.45 40.00 90 40.91 16.36 27.27	34.29 2.86 5.71 5.71 31.43 17 48.57 20.00 28.57	42.86 3.57 7.14 3.57 42.86 14 50.00 25.00	0.00 0.00 0.00 7 63.64 9.09

MULTI-	8	62.73	45.71	46.43	18.18
PLAYER	% Use on				
GAMES	laptop /				
	desktop	19.09	14.29	21.43	18.18
	% Use on				
	smartphone	10.00	5.71	0.00	0.00
	% Use on				
	tablet	0.91	8.57	0.00	0.00
	% Use on				
	Game				
	Consoles	52.73	37.14	35.71	0.00
	#	91	6	11	1
	olo	41.36	17.14	39.29	9.09
	% Use on				
ADVENTURE,	laptop /	15 00	11 10	14.00	0.00
FANTASY,	desktop	15.00	11.43	14.29	9.09
ROLE	% Use on smartphone	6.36	5 71	2 57	0 00
PLAYING	% Use on	0.30	5.71	3.57	0.00
GAMES	tablet	0.45	5.71	3.57	0.00
	% Use on	0.43	J. / 1	3.37	0.00
	Game				
	Consoles	35.00	14.29	39.29	9.09
ARCADE	#	79	4	10	3
GAMES	8	35.91	11.43	35.71	27.27
	% Use on				
	laptop /				
	desktop	12.27	2.86	17.86	18.18
	% Use on				
	smartphone	19.09	11.43	17.86	0.00
	% Use on	0 10	<u> </u>	1 4 0 0	0.00
	tablet	3.18	8.57	14.29	9.09
	% Use on				
	Game Consoles	20.91	8.57	21.43	9.09
L		= 3 • 3 ±	3. 7	==•:0	3.33

Trainees (youngest group) were the majority that played Online Multi-player games (77.27%), and Simulation Instructors (Oldest group) were the majority that played Puzzles, Strategy, Cards, or Board games. The game console dominated as the technology used to play games, excluding the Puzzles, Strategy, Cards, or Board game category (63.64%).

e. Adoption Characteristics

As discussed in Chapter IV (Section C, Figure 7), the diffusion of innovations consists of five different categories of adopters; Innovators, Early Adopters, Early Majority, Late Majority, and Laggards. Tables 14 and 15 were designed to identify these types of individuals throughout our sample size. In order to compare the types of participants, we categorized each number as such: 7. and 6. (Innovators); 5. (Early Adopter); 4. (Early Majority); 3. (Late Majority); and 2. and 1. (Laggards).

Table 14. Among the first to buy technology — "%" is the % of full sample size

Among the Buy Techn	First to	Trainees	Unit Leadership	Trainers	Simulation Instructors
Samp]	le Size	220	35	28	11
I am	7.				
among	Strongly				
the	Agree	0	1	0	0
first	8	0.00	2.86	0.00	0.00
people	6. Agree	10	1	3	1
to buy	용	4.55	2.86	10.71	9.09
new	5.				
tech-	Somewhat				
nology devices.	Agree	32	7	4	1
devices.	8	14.55	20.00	14.29	9.09
	4.				
	Neither				
	Agree or				
	Disagree	50	5	5	2
	%	22.73	14.29	17.86	18.18
	3.				
	Somewhat				
	Disagree	24	4	1	1
	%	10.91	11.43	3.57	9.09
	2.				
	Disagree	51	11	7	3
	9	23.18	31.43	25.00	27.27
	1. Strongly	53	6	8	3

Disagree				
્ર	24.09	17.14	28.57	27.27
AGREE (7.+6.+5.)	42	9	7	2
90	19.10	25.72	25.00	18.18
DISAGREE (3.+2.+1.)	128	21	16	7
o _o	58.18	60.00	57.14	63.63

Out of the 294 participants, the results showed only sixteen Innovators (5.44%) amongst the population, which is fairly accurate as this group was approximated as 3% of the population. The other percentages were: Early Adopters (14.97%), Early Majority (21.09%), Late Majority (10.20%), and Laggards (48.30%). These numbers are similar to Rogers' adopter category percentages (within 10-20%); however, this group reflects a high degree of Laggards. Table 14 also summarizes the total number of participants that "Agreed" and "Disagreed", with the results showing that the majority (58.5%) were not among the first to buy new technology devices. Within this community, this could mean that the adoption of computer-supported simulations on a large-scale (entire base) might be an issue; however, this was just a small sample of the MCAGCC's population.

Table 15 is very similar to Table 14 in terms of the question design; however, these results show more Innovators (16.67%); all other percentages were within twelve percent of each other.

Table 15. Always look for technology information — "%" is the % of full sample size

Always Loo Technology Informatio		Trainees	Unit Leadership	Trainers	Simulation Instructors
Sampl	e Size	220	35	28	11
I always	7.	11	1	4	1

look for	Strongly				
informati	Agree				
on about	RGIEE %	5.00	2.86	14.29	9.09
the	Ţ.	25	2.00		
latest	6. Agree		· ·	1	3
tech-	olo	11.36	8.57	3.57	27.27
nological	5.				
devices.	Somewhat			_	
	Agree	32	9	5	2
	્ર	14.55	25.71	17.86	18.18
	4.				
	Neither				
	Agree or				
	Disagree	45	8	8	1
	용	20.45	22.86	28.57	9.09
	3.				
	Somewhat				
	Disagree	25	0	2	0
	olo	11.36	0.00	7.14	0.00
	2.				
	Disagree	34	10	5	1
	9	15.45	28.57	17.86	9.09
	1.				
	Strongly				
	Disagree	48	4	3	3
	90	21.82	11.43	10.71	27.27
	AGREE		1.0	1.0	
	(7.+6.+5.)	68	13	10	6
	9	30.91	37.14	35.72	54.54
	DISAGREE	100	4.4	1.0	4
	(3.+2.+1.)	107	14	10	4
	90	48.63	40.00	35.71	36.36

f. Attitude Toward Technology

Attitude was identified in Chapter II as being a "key determinant" of technology adoption (Rogers, 2003; Davis et al., 1989; Yang and Yoo, 2003; and Kim, Chun, Song, 2009), which is why we designed several questions revolving around this theme; Tables 16 and 17.

Table 16 focuses on the participants' (Trainees and Unit Leadership) attitudes and their confidence in the training capabilities that are provided by computersupported training simulations.

Table 16. Attitude toward computer-supported training simulations — "%" is the % of full sample size

Attitude toward	_	Trainees	Unit
	ning Simulations	000	Leadership
_	e Size	220	35
I feel very	7. Strongly		
confident in	Agree	15	3
the training	%	6.82	8.57
capabilities	6. Agree	43	12
of computer-	96	19.55	34.29
supported	5. Somewhat		
training	Agree	37	7
simulations.	%	16.82	20.00
	4. Neither		
	Agree or		
	Disagree	81	12
	olo	36.82	34.29
	3. Somewhat		
	Disagree	11	0
	olo	5.00	0.00
	2. Disagree	10	1
	%	4.55	2.86
	1. Strongly		
	Disagree	23	0
	olo	10.45	0.00
	AGREE		
	(7.+6.+5.)	95	22
	90	43.19	62.86
	DISAGREE		
	(3.+2.+1.)	44	1
	o _o	20.00	2.86

Unit Leadership is roughly 19% more positive on their attitudes toward the training capabilities provided by computer-supported training simulations, and of the two groups, have the lowest percentage of disagreement.

Table 17 moves on to the notion of using game-based training to train Marines. The results for Unit Leadership is very high (71.43%) in this category, contrary

to the stereotype that the term "game-based" might result in a negative attitude from this group for training their Marines.

Table 17. Attitude toward game-based training simulations — %" is the % of full sample size

Attitude toward		Trainees	Unit
Training Simula			Leadership
Sampl	e Size	220	35
I strongly	7. Strongly		
support the	Agree	17	5
use of game-	ક	7.73	14.29
based training	6. Agree	34	7
systems in	90	15.45	20.00
order to train	5. Somewhat		
my Marines.	Agree	46	13
	8	20.91	37.14
	4. Neither		
	Agree or		
	Disagree	83	7
	ુ	37.73	20.00
	3. Somewhat		
	Disagree	9	0
	8	4.09	0.00
	2. Disagree	10	1
	ુ	4.55	2.86
	1. Strongly		
	Disagree	21	2
		9.55	5.71
	AGREE		
	(7.+6.+5.)	97	25
	8	44.09	71.43
	DISAGREE		
	(3.+2.+1.)	40	3
	8	18.19	8.57

g. Knowledge of Simulation Advertising

Advertising by a business-oriented institution, such as a simulation center, is a common way to acquire the interest of prospective users within a technology driven

training environment. One of the objectives the simulation center has is to ensure the training audience recognizes and understands the different types of simulation tools that it has to offer, and that can be utilized by the units to effectively train their Marines.

Table 18 summarizes the results of the participants' awareness about the existence of several different types of advertising venues that might have been used on MCAGCC.

Table 18. Knowledge of simulation advertising — "#" is the number of self-declared users, "%" is the % of full sample size

Knowledge of Simulation Advertising on Base		Trainees	Unit Leadership
Sample Size:		220	35
Have heard or seen on	#	37	11
base	용	16.82	31.43
Have seen on Unit	#	10	1
webpage	용	4.55	2.86
Have seen on work e-	#	5	8
mail	૭	2.27	22.86
Have seen on electronic bulletin	#	10	1
boards	용	4.55	2.86
Have seen on bulletin boards in the Exchange, gym,		14	4
barbershop, food court, of Officer/SNCO/NCO/Enlis ted Clubs7	્	6.36	11.43
Have seen on Base TV.	#	7	0
nate been on base iv.	િ	3.18	0.00
Have heard on Base	#	12	0

radio.	olo	5.45	0.00
Have been briefed by	#	1	6
BSC or unit SME	ુ	0.45	17.14
Have seen on flyers or pamphlets	#	14	3
	િ	6.36	8.57
Have seen on DVDs or	#	7	1
CDs	용	3.18	2.86

These results show that the Unit Leaders have the higher percentages of knowledge about advertising efforts. Unit Leaders are always looking for training opportunities, so it is understandable they are the prime target for such advertising methods.

h. DVTE, VBS2, and CAN Familiarity

The primary reason for asking questions about these three simulation technologies is due to the fact that our case study was centered on the DVTE. We wanted to know what the MCAGCC training audience (primarily the Trainees and Unit Leadership) knew about these simulation systems; heard about, usages, familiarity with its capabilities, and its overall purposes. Table 19 summarizes the results.

Table 19. DVTE, VBS2, and CAN familiarity — "#" is the number of self-declared users, "%" is the % of full sample size

Have heard of, to familiar with the		Trainees	Unit Leadership
Sample S	ize	220	35
DVTE	#	35	9
_	જ	15.91	25.71

VBS2	#	21	
	୧	9.59	
CAN	#	10	
	୧	4.55	

The data suggest that the Unit Leadership heard of, used, and/or was slightly more familiar with the DVTE than the Trainees. The biggest concern is that 84.09% of the Trainees and 74.29% of the Unit Leaders have never heard of, used, and/or are not familiar with this computer-supported training environment. The CAN (component) and VBS2 (simulation) are technologies that exist within the DVTE, and their results are even lower than the DVTE itself.

i. Other Quantitative Data Tables

The following data tables can be located in Appendix O; this list provides a brief commentary for each table:

- "Technology Owned and Frequency of Use Per Day and Week" (Table 25) A summary of the ten technology devices and their daily and weekly usage is summarized. Laptops, smartphones, game consoles, Internet connection at home dominate overall ownership and daily usage. 40.45% of Trainees own a game console and 50.00% of them use it daily. None of Simulation Instructors own a game console, which results in 0.00% daily use.
- "Buy technology only after hearing from peers" (Table 26) The majority (71.43%) of Unit Leaders wait to buy technology after hearing from their peers; Trainees 43.63%. 45.45% of the Simulation

- Instructors wait to buy new technology until after hearing from their peers.
- "Among the First to Buy new games / applications" (Table 27) 0.00% of the Simulation Instructors are among the first to buy new applications or games, where the other three groups are about equal at ~17%. Over half of each group report that they are not among the first people to buy applications or games.
- "Buy games / applications only after hearing from peers" (Table 28) 57.15% of the Unit Leaders report that they wait until they hear from their peers before they buy a new application or game.
- "Always look for information on new applications or games" (Table 29) Over half of the Unit Leaders and Trainers (Trainees 46.37%) look for new information on new applications and games, compared to only 36.36% of the Simulation Instructors.
- "Easily influenced by advertising" (Table 30) Over 70% of all four groups report that they are not easily influenced by advertising.
- "Leadership Endorsement for Adoption of Innovation" (Table 31) Unit Leaders (91.43%) and Simulation Instructors (9.90%) strongly feel that leadership endorsement is important to the existence and survival of an existing or new innovation (idea or concept). Trainees (72.27%) and Trainers (75.00%) also strongly agree with this statement.
- Base Training Facilities • "Knowledge of simulations) and Usage - TRAINEES" (Table 32) - The top three facilities that were heard about or that were visited were ISMT (68.18%), Building 1707 (ISMT and DVTE) (50.91%), and Camp Wilson (49.09%). words ISMT and Camp Wilson are commonly known, which might be the reason for their higher percentages. Other simulations identified were SAVT (18.64%) and the BSC (10.91%). The highest usages (used at least once) were the ISMT (49.09%) and Building 1707 (ISMT and DVTE) (45.91%). A key note is that the percentages of the participants who have never used any of the eight base capabilities that were asked about range from 47.27% to 94.09%, which equates to more than half of the participants in this sample population.

- "Knowledge of Base Training Facilities (w/simulations) and Usage UNIT LEADERSHIP" (Table 33) As expected, the Unit Leadership numbers were higher in respect to hearing about or visiting these base capabilities. The BSC was the lowest (42.86) and both ISMT facilities lead the way with over 74%. The percentages for "Have NEVER used" reflect that over half of the Unit Leaders have never used these base facilities.
- "Simulation training tools can be as effective as traditional training tools" (Table 34) 40.91% of Trainees and 65.72% of Unit Leaders feel that simulation training tools can be as effective as traditional training tools.
- "Attitude toward simulations as being cost effective" (Table 35) 51.82% of Trainees and 71.43% of Unit Leaders feel that simulation training tools are cost effective.
- "Attitude toward live training as the only effective tool" (Table 36) 37.27% of Trainees and 22.86% of Unit Leaders agree that live training is the only real way to effectively train Marines.
- "Attitude on unit success with using simulations for training" (Table 37) Interesting! 60.00% of Unit Leaders agree compared to only 30.91% of Trainees.
- "The amount of time simulations are used is appropriate" (Table 38) 48.57% of Unit Leaders agree compared to 24.09% of Trainees.
- "Attitudes towards MORE investing in simulations" (Table 39) 48.58% of Unit Leaders agree compared to 37.73% of Trainees.
- "User endorsement of simulations" (Table 40) As expected; Unit Leaders are 40% more likely to endorse the use of simulations; Unit Leaders (79.99%), Trainees (38.17%).
- "Attitude toward unit completely supporting the use of simulations" (Table 41) This question is unique and says a lot about different levels of leadership and their acceptance of using computer-supported training simulations as training tools. 80% of Unit Leaders disagree, meaning that their unit does not fully

support the use of simulations; 30.63% of the Trainees do agree.

- "Attitude and effort towards completing simulation versus live exercises" (Table 42) 28.57% of Unit Leaders do NOT agree that their unit's attitude and overall level of effort is the same when training with simulations versus live training; however, 45.71% do agree. 25% of Trainees agree.
- "Attitude on planning and executing simulation versus live exercises" (Table 43) 34.28% of Unit Leaders agree compared to 28.18% of Trainees.

B. QUALITATIVE ANALYSIS OF SURVEY DATA SETS

This section captures three qualitative data sets from the developed survey questions for each group.

1. Analysis and Discussion of Developed Questions

a. Top Simulations Identified as Being Used

In order to capture the participants' specific simulation usages, simulation "LIKES", and simulation "DISLIKES", the following three questions in Tables 20, 21, and 22 were developed.

Table 20 lists the top simulations that the Trainees, Unit Leaders, and Trainers reported as using most often. It also captures information about a set of simulations that the Simulation Instructors identified as using most often to train Marines.

Table 20. Top Simulations Identified as Being Used — "#" is the number of self-declared users, "%" is the % of full sample size (three simulations most frequently used in each category appear in boldface fort)

Top Simulations that	Troi roog	Unit	Trainers	Simulation
were identified as	Trainees	Leadership	irainers	Instructors

being used.					
(Simulation					
Instructor #s - most					
frequently used to					
train Marine					
Sample		220	35	28	28
	#	90	11	3	1
ISMT	8	40.91	20.75	9.09	4.55
3 СШС	#	23	14	11	1
AGTS	%	10.45	26.42	33.00	4.55
HEAT or MET	#	17	2	5	0
HEAT OF MET	ଡ଼	7.73	3.77	15.15	0.00
ODS	#	16	0	1	0
ODS	8	7.27	0.00	3.03	0.00
SAVT	#	12	5	1	0
SAVI	8	5.45	9.43	3.03	0.00
ccs	#	12	5	0	1
CCB	8	5.45	9.43	0.00	4.55
FOPCSIM	#	0	3	2	0
FOPCSIM	૭	0.00	5.66	6.06	0.00
VBS2	#	4	3	1	2
	ଚ	1.82	5.66	3.03	9.09
AAV Turret	#	9	1	2	0
Trainer	96	4.09	1.89	6.06	0.00
MTWS	#	0	2	0	3
	%	0.00	3.77	0.00	13.64
CACCTUS	#	0	0	0	2
	8	0.00	0.00	0.00	9.09
DVTE	#	11	1	1	2
	8	5.00	1.89	3.03	9.09
CAN	#	0	0	0	2
0111	8	0.00	0.00	0.00	9.09

The ISMT was identified as being used the most by the Trainees, which would be as expected. The AGTS was popular with the Unit Leaders (26.42%) and Trainers (33.00%). The Trainers also identified HEAT / MET as being used (15.15%). Also as expected, the Simulation Instructors reported MTWS as being the tool they used most often to train Marines.

b. Top Identified Items "MOST LIKED" for Simulations

These data sets ("MOST LIKED" and "MOST DISLIKED") were the most interesting; however, it was also the most difficult to categorize. A data set of over 300 shows the top twelve items liked by the participants for each group.

Table 21. "MOST LIKED" Items Identified for Simulations — "#" is the number of self-declared users, "%" is the % of full sample size

Top items identified as MOST LIKED for Simulations		Trainees	Unit Leadership	Trainers	Simulation Instructors	
Sample Size)	220	35	28	11	
Realistic aspects	#	70	7	4	4	
aspeces	용	19.34	8.33	8.16	15.38	
Ability to improve MOS	#	32	6	10	5	
skills	용	8.84	7.14	20.41	19.23	
Fun, cool, game-like	#	30	0	0	1	
environment	용	8.29	0.00	0.00	3.85	
Prepares you better	#	22	5	5	0	
for the real exercise	엉	6.08	5.95	10.20	0.00	
Effective / Good	#	18	0	0	0	
training	용	4.97	0.00	0.00	0.00	
Capability to run multiple scenarios; ability to	#	18	12	5	2	
practice on events	olo	4.97	14.29	10.20	7.69	

numerous					
times					
Easy to					
use; easy	#		_		_
to		17	3	1	1
understand;					
easy to	용				
train with		4.70	3.57	2.04	3.85
Ability to	#				
train in a	#	17	3	6	2
safe	용				
environment	О	4.70	3.57	12.24	7.69
Good to	#	16	0	0	0
test	olo				
competency	-0	4.42	0.00	0.00	0.00
Hands On	#	15	1	1	0
training	용	4.14	1.19	2.04	0.00
Save	#	6	15	5	1
valuable	િ				
resources	70	1.66	17.86	10.20	3.85
Ease of	#	0	7	3	2
access	િ	0.00	8.33	6.12	7.69

Trainees liked the realistic aspects, their ability to improve MOS skills, and the fun, cool game-like environment of the simulations that they have been exposed to and use in their training environment. Unit Leadership saved valuable liked the fact that the simulations resources (time and money), and that they provided the capability to run multiple scenarios several times on a continuous basis (practice numerous times). The Trainers also like the fact that simulations provide the ability to improve on MOS skills, but they also liked the ability of being able to train in a safe environment. Simulation Instructors liked the realistic aspects as well, favored the concept that simulations provide the ability to improve MOS skills.

c. Top Identified Items "MOST DISLIKED" for Simulations

Although the Trainees favored the realistic aspects in Table 21 (19.34%), 26.67% of the Trainees felt the simulations had unrealistic aspects. The Trainees also did not like the technical issues (e.g., bugs in the software, glitches, automatic restarts, and other system malfunctions) that would occur with the simulations; see Table 22.

Table 22. "MOST DISLIKED" Items Identified for Simulations

Top items identified as DISLIKED for Simulations		Trainees	Unit Leadership	Trainers	Simulation Instructors
Sample Size		220	35	28	11
Did not feel realistic; too accurate for realism	#	80	20	7	3
	olo	26.67	28.99	15.22	17.65
Technical issues; malfunction ed buggy; froze; restart; glitches	#	47	6	8	1
	olo	15.67	8.70	17.39	5.88
Throughput Issues	#	22	1	0	0
	બ	7.33	1.45	0.00	0.00
Boring; lose	#	20	1	0	0
interest; too repetitive	olo	6.67	1.45	0.00	0.00
Not enough time	#	17	0	1	0
provided	용	5.67	0.00	2.17	0.00

when weing					
when using simulation					
tools					
Too	#				
difficult	"	12	0	0	0
to use,					
learn, or	용				
understand		4.00	0.00	0.00	0.00
Can be	#	12	0	2	0
inaccurate	용	4.00	0.00	4.35	0.00
Poor	#	11	4	2	1
graphics	બુ	3.67	5.80	4.35	5.88
Marines not	#	9	2	4	4
taking them	-	9	۷	4	4
seriously	용	3.00	2.90	8.70	23.53
Being	#	8	0	0	0
forced to					<u> </u>
use the	용				
simulations		2.67	0.00	0.00	0.00
Cannot	#	8	0	0	1
learn		0		5	
certain	용				
skills		2.67	0.00	0.00	5.88
Inability	#	2	4	2	0
to train as	•				
a team	용	0.67	5.80	4.35	0.00
Outdated	#	1	4	7	0
systems;	0.		_		
too old	용	0.33	5.80	15.22	0.00
Lack of					
real world	#				
scenarios;		6	3	4	0
takes too					
long to	용				
build new	Ĭ				
scenarios		2.00	4.35	8.70	0.00
Lack of	#	0	4	0	0
availabilit			-		
y when	용				
needed		0.00	5.80	0.00	0.00
No prior	#	2	3	0	0
training on					-
simulations	엉				
prior to	Ö				
first use		0.67	4.35	0.00	0.00

Field of	#	0	3	0	1
view, depth perception issues	olo	0.00	4.35	0.00	5.88

The Unit Leadership disliked the nonrealistic aspects (28.99%), technical issues, poor graphics, inability to train as a team, outdated systems, no prior training on the simulations prior to using them, and the field of view and overall depth perception issues.

The Unit Trainers also disliked the nonrealistic aspects (15.22%), technical issues (17.39%), outdated systems (15.22%), but their other concerns were on the inaccuracies and poor graphics of the simulations. They also felt that the simulations they were exposed to needed more realistic scenarios (8.70%).

The Simulation Instructors' primary concern was with Marines not taking the training serious (23.53%). They also disliked the nonrealistic aspects (17.65%), technical issues, poor graphics, inability to learn certain skills, and the field of view and overall depth perception issues.

C. QUALITATIVE ANALYSIS OF FOCUS GROUP DATA SETS

1. Coding

The focus group questions were specifically designed in order to capture the answers to our research questions. Two sessions were video recorded, and based upon limited time due to a current simulation exercise that was being conducted, the third was conducted as a quick question and answer session. The videos and question and answer session were transcribed and are contained in Appendix N.

2. Themes

The focus group questions were designed slightly each group (Trainees, Unit Leadership different for Trainers, and Simulation Instructors); however, the themes were common across the groups. The themes contained the following: attitudes toward simulations and game-based training tools, simulation knowledge, good and experiences with simulations, future reactions to budget cuts and the uses of simulations, DVTE specific, leadership involvement in the planning and AAR review for simulation exercises, employment strategies within their unit, several others (a reader should refer to Appendix M to review the questions in further detail.)

3. Analysis and Discussion

Qualitative and quantitative analyses were conducted on numerous data sets, which resulted in some very interesting findings within this group of participants.

It is clear that the majority of the participants use some form of technology on a daily basis, whether it be for work or personal use. Each group of participants have chosen to adopt different technologies, and use them daily for accessing applications, using social media, and/or games. Overall, approximately playing half of the participants have positive attitudes towards the uses of computer-supported training capabilities and simulations in their training environments; however, as it was discussed in Section A.1.i, they appear to have some tendencies of being in the "laggards" group of adopters. In order to confirm if this is a common theme in the military, more data should be collected. Knowing the structure of the

military domain, one could say that the use of different types of technologies is treated differently within numerous domains per the unit leader's direction endorsement. The majority of these participants (75.5%) acknowledged that if an innovation is to succeed within a unit, then it needs full support and endorsement from their unit leadership. The overall awareness and usage of the MCAGCC's simulation facilities and/or capabilities appear to be low across the board, which can be based upon several different reasons: operational tempo due to deployments (lack of time to explore other training options), lack of awareness, lack of trust and confidence in these types of technologies, lack of training on simulation systems and packages, lack of simulation capability understanding, lack leadership endorsement, misconceptions about training potential and real characteristics of training simulations, technical system difficulties, etc.

Based upon the findings of this study, a set of recommendations could be made; the goal is to positively affect the diffusion and adoption of computer-supported training simulations in the military domain and effectively increase ROI for these types of technical solutions.

D. PRACTICAL IMPLICATIONS

Practical implications refer to all kinds of actions, changes, and/or practical steps that units, simulation centers, acquisition offices, and other leaders/managers involved with the initiation, design, development, test, production, distribution, and maintenance processes could introduce to remedy the situation i.e., to make global diffusion and adoption successful.

For example, the data and results related to past advertising suggest that more aggressive advertising levels campaigns should be conducted at numerous throughout different types of venues (MOS schools, schools, simulation centers, etc.). The best type is where successes of peers are advertised, as a large number of users look for the opinion of their peers; the data in this study suggests that number acquired approximately 47%. On the advertising theme, simulation centers could engage in a campaign aimed at addressing a score of misconceptions that were reported within the qualitative (Table 22, "DISLIKES") section.

As discussed in Chapter II Section 2b, change agents and change agent aides are critical to the successes of the diffusion and adoption of a technological innovation within a social system. It is imperative to increase the numbers of change agents and change agent aides within the military training community, as these are the individuals who will empower the training audience with simulation knowledge and advice (strengths and weaknesses of simulations, simulation capabilities, and what simulations should be used for specific types of training). Adding an additional M&S MOS (SNCO) is the recommended approach for achieving better results. The idea of introducing change agent aides within units is also something that we recommend, as these individuals would be the continuity between the training audience and the M&S community. This role would be best suited for an NCO covering a one year commitment by the unit. This term would allow the change agent aide to gain the required simulation knowledge in order to assist the

unit with choosing the simulation tools that would best augment and benefit its training requirements.

Although the idea of a "full training package" is understood and is usually included in the contract for technologies that are fielded to units, it is recommended that the acquisition professionals include the requirement of not only how to use and maintain the simulation system, but also include proven and tested advice within the training curriculum on how to use the simulation systems and employ them effectively within the unit's training environment.

E. CHAPTER SUMMARY

This chapter provided the quantitative and qualitative analyses of the survey and focus group data sets. Coding and themes for each data set were discussed, and the overall practical implications for the results were introduced.

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IX. CONCLUSION AND RECOMMENDATIONS

A. CONCLUSIONS AND RECOMMENDATIONS

1. Conclusion

The diffusion and large-scale adoption of computer-supported training simulations contains a large number of research topics that need to be explored and further understood by the military community. The technology currently exists, and the military possesses a great deal of computer-supported simulations within its training domains; however, the data collected in our case study suggest that these assets are highly underutilized.

The notion of optional versus mandatory use computer-supported simulations can be the influencing factor of a unit's adoption of a technology; if this happens it should be done with a full understanding and support from the community. Leadership endorsement has been discussed throughout this study, which is why it is so important that leaders at all levels are familiar with the simulation systems available to them, know how to employ them, and understand system strengths and weaknesses. The same leaders should be cognizant about the training value of those systems, including the fact that in most cases simulation tools are not meant to replace live training, but to enhance and/or to augment their current training practices.

The study uncovered some positive results and lessons: well-known simulation systems that have existed for longer periods of time within the military community, such as the ISMT, MTWS, and flight simulators, are tools that have been

adopted and are used regularly to train military members. Systems such as these are important to the M&S community as they are the "models to emulate"—they represent the computer-supported training simulations that have survived and continue to be utilized as training tools within the military domain. This group of simulations support the training of procedural skills, provide immediate visual feedback about the trainee's skill acquisition (example: ISMT), and represent a class of technologies that are easily identified as being beneficial within the military community. If the benefits are immediate and can demonstrated to the training audience, then they are more likely to adopt the simulation within their training curriculum ("relative advantage" and "observability" discussed in Chapter IV). The tactical decision-making simulations such as VBS2, are much harder to sell to the training audience as the tool's overall usefulness and effectiveness are not so easily identified and perceived by the users. This category of computer-supported training simulations need a lot more attention in the areas of advertising, dissemination, and during any types of actual training instruction for the systems i.e., Initial, Refresher, Train-the-Trainer, etc.

Some institutions report the figures representing resources being saved by using computer-supported training simulations or conducting simulation exercises, vice live exercises; however, those numbers are questioned throughout the military community as a straightforward comparison. For example, ammunition use may not be most appropriate assessment for those two very different training environments. The military community is currently working

on capturing and assessing the cost savings resulted from the use of computer-supported training simulations, and is introducing software that is capable of acquiring such understanding. Until this segment is implemented, proven/validated, and accepted, the M&S community, along with those units that have adopted and accepted these simulations within their training regimes, need to continue capturing these savings to the best of their knowledge and capabilities.

2. Recommendations

The results of the data analysis and the knowledge of both the military domain and training segment of military activity, provide us with a good basis for recommendations on how to improve the process of diffusion of computersupported training systems within the same community.

For a start, a well thought out advertising campaign should be developed throughout the M&S community; the goal is to explain the purposes, strengths and weaknesses, and objectives of computer-supported training simulations in the military domain. The same simulation tools need to be introduced to military members early in their careers, so that they at least acknowledge an awareness of the training capabilities that will be available to them. A prime venue for this introduction is in Boot Camp (enlisted officer), MOS schools, and PME schools. These simulation tools will be upgraded and/or changed over time, so the continuous education of these systems will need to be provided to leaders throughout their careers. Other prime advanced senior MOS schools, venues are leader symposiums/conferences, and Commander's courses.

It is recommended that "full training packages" are prepared for every computer-supported training simulation disseminated and used by the military training audiences. Without this full package, the training audiences will not really know the full value, purpose, goal, overall strengths and weaknesses of their acquired simulation training tools; the way to organize the most effective training sessions with such systems; and will not know the best way of incorporating them in their training regimen.

The number of change agents and change agent aides needs to increase within the military domain. M&S officers are currently being trained and the overall numbers within military community are growing; however, individuals can only do so much. M&S is not a primary MOS in the Marine Corps, and as the community both grows and shrinks at the same time due to one-time NPS payback tours, this leaves the number of officers with M&S expertise and actual fleet experience at extremely low levels. There are also M&S billets that are single threaded, which can lead to a lack of continuity with this key billet within a training command. Their presence within military units is minimal and being such small resources, they can only make minimal impacts on the military training domain on a largescale. It is recommended that an MOS be created for change agents (recommending a SNCO), and the introduction of change agent aides within units. This continuity and overall concept is very similar to the Information Systems Coordinator (ISC) billets that were implemented with the introduction of Navy Marine Corps Intranet (NMCI).

B. MAIN CONTRIBUTIONS

The main contributions within this thesis is a set of understandings acquired on the topic of diffusion, and the specific applications of that process with supported training simulations (the innovation) that was considered within the military training domain. research, collected data sets, and its demonstrated analysis shows, it is a complex, multilayered problem. If one wants to make a change for the better, then many aspects of this domain should be addressed simultaneously.

The results of analysis completed on the data sets make a contribution to the M&S community's knowledge about this process. The data sets can be further analyzed in a detail than was completed during greater evolution. In the end, having this type of data is powerful for the M&S community and can be utilized to make decisions within several different phases of the acquisitions process; a section dedicated to practical considerations drawn from the data set (Chapter VIII) details several other actions and improvements for this process.

The study has also identified areas where additional (or different) approaches are needed. The surveyed trends and guidance that were produced will be equally applicable to other USMC bases, and they will have a universal value applicable to the adoption of computer-supported training solutions by other Department of Defense (DoD) services.

C. DIRECTIONS FOR FUTURE WORK

There are two major groups of directions for future work—the one directed towards improving the theoretical

basis in this domain, and another one aimed at improving the practice in the same domain.

1. Theoretical Work

Adoption frameworks were briefly introduced in Section D of Chapter II, and are the primary models or theories used to evaluate user's attitudes and/or acceptance toward technology adoption. This area of research is very important within any community that utilizes technology, as the processes within a social system are the "heart, health, and soul" of the evolution of any company, business or military unit.

It is enthusiastically recommended that future Service-wide studies be conducted using adoption frameworks most suited for contemporary M&S communities, and the military domain.

2. Practical Work

The data collected in our study suggest that a set of misconceptions about computer-supported simulations represent a burning issue that needs to be addressed promptly throughout the military community. For example, the fear of replacing live training with simulations is just one instance of a misconception that needs to be discussed, understood, and alleviated throughout all levels leadership within the military domain; leaving unresolved would only further aggravate the situation and delay adoption of training simulations. The advertising, attitudes, and acquisition are primary targets for future work regarding the uses and acceptance of technology in the M&S military domain.

It is also enthusiastically recommended that a wider Case Study be conducted on the entire process of the inception, design, development, test, implementation, dissemination (training packages), maintenance, and on the responses from the users (acceptance, planned usage within their training environment, LIKES/DISLIKES, recommendations for upgrades/changes, etc.).

In the end, we hope that these suggestions will help improve the current technology adoption and usage situation within the M&S community, and will be a source of positive change for future returns on investment.

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APPENDIX A. DEPLOYABLE VIRTUAL TRAINING ENVIRONMENT

The text in Appendix A has been provided by the MCAGCC/MAGTFTC Battle Simulation Center (BSC) located in Twentynine Palms, CA.

Description:

The DVTE is a suite that is resident in most fleet units. The suite contains 32 laptop computers with each containing a mouse, cables, switches, and headsets needed to set up and network the hardware. All of the gear is packed in nine Pelican cases for easy transport deployment. Each computer contains a suite of tactical of training audiences from simulations capable individual Marine through battalion staffs. Using DVTE, a unit can set up its own simulation center in a classroom, barracks, berthing space, firm base, or other location. Having this resource, a unit does not need a simulation center to accomplish the same training; it can use its own. The unit can get select Marines trained on how to operate the simulations, through the MAGTFTC Battle Simulation Center (BSC), or the unit can request BSC staff to run the simulations on site. However, the unit chooses to use its DVTE, the simulation staff at MCAGCC stands ready to help Marines get the most out of this valuable toolbox.

Simulation Systems:

- Virtual Battlespace 2 (VBS2)
- Combined Arms Network (CAN)
- Tactical Language Training System (TLTS), includes Arabic, Dahri, Pashto, Indonesian, and Creole French

- Recognition of Combatants (ROC), includes Vehicle, IED, and Suicide Bomber
- Combat Decision Range (CDR)
- MAGTF XXI
- Tactical Operations (TACOPS)
- Close Combat Marine (CCM)
- Logistics Tactical Decision Simulation (TDS)
- Joint Virtual Tactical Radio (JVTR)

Support:

The DVTE may seem somewhat overwhelming to the inexperienced user, but the simulation staff is ready to help in the following ways:

- Conduct a train-the-trainer course to teach Marines to operate each simulation in DVTE. The course can be tailored to the unit's needs. The standard course lasts two weeks and covers all simulations in the suite.
- Operate the simulations at the unit's site
- Assist in setting up the suite in unit spaces
- Develop scenarios for simulation applications for the unit to use
- Serve as a help desk for problems encountered in setting up DVTE or in using its simulation applications
- Disseminating updates to the software or hardware from Headquarters Marine Corps
- Collecting suggestions for system improvement

APPENDIX B. COMBINED ARMS COMMAND AND CONTROL TRAINING UPGRADE SYSTEM

The text in Appendix B has been provided by the MCAGCC/MAGTFTC Battle Simulation Center (BSC) located in Twentynine Palms, CA.

<u>Description</u>:

Once Fire Support Teams (FiST) teams have their basic internal procedures practiced, company level units and higher must integrate the fire support and air control planning together. Combined Arms Command and Training Upgrade System (CACCTUS) is the venue for combined arms training at the staff level. CACCTUS uses an entity level simulation called OneSAF to generate battlefield forces. Marines are able to train using a three dimensional viewer that allows them to train in a virtual environment just as they would in the field. In CACCTUS, Marines can build complex fire and maneuver packages and submit them to battalion and regimental staffs for approval. Thus, the FSCC and DASC train in clearance of missions, coordination of air and fire planning, and control of maneuver in conjunction with supporting arms. associated only with Enhanced Mojave Viper preparation, CACCTUS is open to tenant and visiting units to challenge staffs in the art of combined arms.

Training Applications:

- FiST Supporting Arms Training
- Staff control and coordination of combined arms
- FSCC and DASC integration

• Integration of supporting arms packages with maneuver

•

Training Time Recommendation:

Units should plan to spend at least one day in CACCTUS, allowing time for preparation, exercise conduct, and debriefing.

APPENDIX C. COMBAT CONVOY SIMULATOR

The text in Appendix C has been provided by the MCAGCC/MAGTFTC Battle Simulation Center (BSC) located in Twentynine Palms, CA.

Description:

The Combat Convoy Simulator (CCS) is a convoy trainer consisting of six tactical vehicle mockups inside a 360 degree wrap around screen. Since the CCS vehicles are all inserted into the same virtual environment, the actions of the HMMWV driver in one CCS unit will be reflected onto the in the other units. This provides screens richer/realistic experience for all students. The CCS uses Training System (FATS) Firearms Indoor Simulated Marksmanship Trainer (ISMT) weapon systems. The trainer provides opportunities to practice physical vehicle maneuvering in and around the roads/intersections during convoy movement and allows for opportunities to exercise quick reaction drills to simulated IED events as well as the exercise of convoy command and control. This simulation compliments other simulations such as VBS2, but provides for a more immersive experience than similar training conducted on flat screen computer monitors. Users should bring their Flak, Kevlar, 782 gear and anything else that they would normally wear during convoys.

Training Applications:

- Marines who plan to participate in convoy operations
- Teaches command and control as well as verbal coordination between convoy vehicles during stressful situations

• Teaches immediate action drills when a unit in the convoy encounters an IED or other adverse conditions such as sniper or RPG attack

Training Time Recommendation:

APPENDIX D. MAGTF TACTICAL WARFARE SIMULATION

The text in Appendix D has been provided by the MCAGCC/MAGTFTC Battle Simulation Center (BSC) located in Twentynine Palms, CA.

Description:

The Marine Air Ground Task Force Tactical Warfare Simulation (MTWS) is a "Top Down" constructive simulation designed to exercise the commander and his staff. Either using MTWS as a stand-alone system or as a driver for C2 devices, the commander can use MTWS to exercise command and control functions and practice standard operating provides real time procedures. MTWS engagement movement, plus event recording for after-action review. The unit requesting training works with the BSC staff to design scenarios. During the actual training scenario, operators can act as the OPFOR, the Direct Air Support Center (DASC), pilots, and artillery batteries in response to tactical traffic on the organic unit communication nets. MTWS provides timely and realistic combat information to controllers, who in turn, use doctrinal C4 networks to communicate information to the appropriate Combat Operation Center (COC). Controllers also receive orders from the COC for their respective units and direct terminal operators to execute those orders within the simulation. With the ability to produce terrain databases for any geographic location, MTWS is a fully capable simulation designed specifically to support the MAGTF.

Training Applications:

- Company, battalion, and up to regimental staff operations
- Familiarity with C2 concepts and visualizations
- Staff exercises train the following skills:
- fire support
- offensive
- defensive
- ACM
- Close Air Support (CAS
- ship to shore movement
- logistics
- naval surface warfare
- carrier operations
- opposing force

•

Training Time Recommendation:

The recommended training time for a typical MTWS exercise is:

- 1 Day Exercise planning/Scenario Development
- 2 Days Operator Training
- 2 Days Exercise

APPENDIX E. HMMWV EGRESS ASSISTANCE TRAINER

Description:

HEAT is a vehicle trainer that simulates a HMMWV in the rollover condition. Marines are presented with various scenarios that increase in difficulty. The initial scenario teaches Marines to safely exit the vehicle when it is upside down. As the difficulty of the training increases, Marines are required to help injured Marines get out as well. They are required to transport the Marine to a safe location and set up security around the simulated rollover site.

Training Applications:

- Teach Marines how to egress an up-armored HMMWV under various tactical conditions
- Teaches teamwork and presence of mind; trains up to four Marines at a time per session

Training Time Recommendation:

Scenarios typically run about 10 minutes.

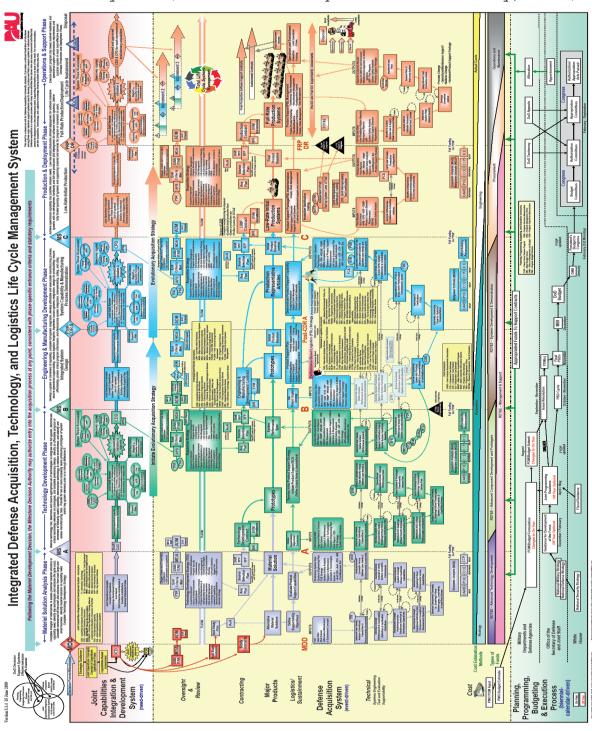
Notes:

Most major U.S. Marine Corps bases have HEAT's on site for use in Block 1 and Block 2 Pre-deployment training.

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APPENDIX F. INTEGRATED DEFENSE ACQUISITION AT&L LIFE CYCLE MANAGEMENT SYSTEM

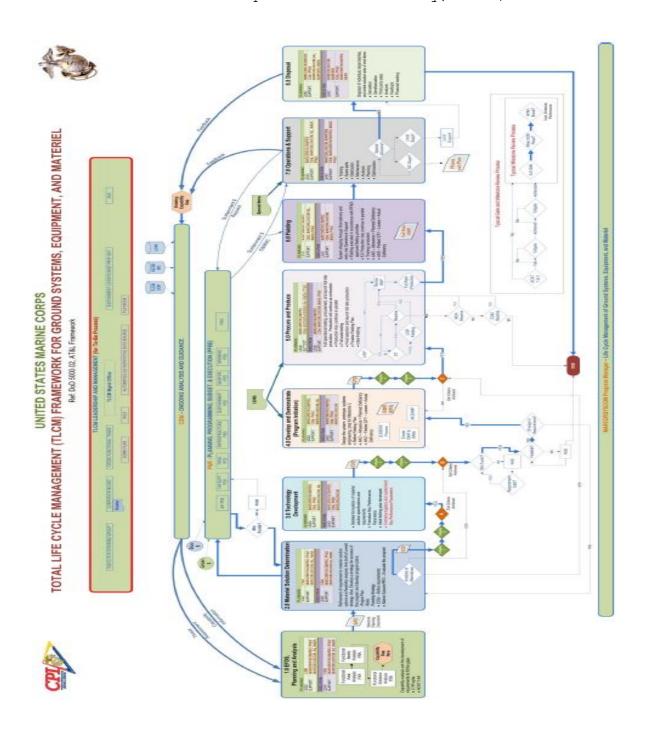
Table 23. Integrated Defense AT&L Life Cycle Management System (From Defense Acquisition University, 2010)



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APPENDIX G. USMC TOTAL LIFE CYCLE MANAGEMENT

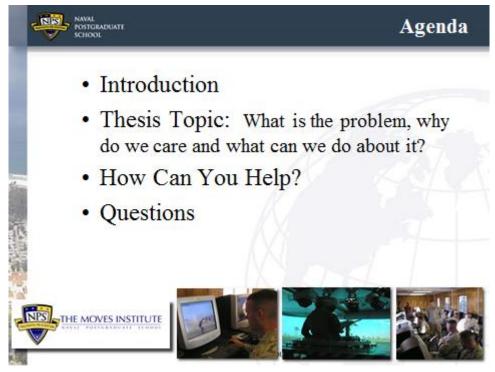
Table 24. USMC Total Life Cycle Management (From Defense Acquisition University, 2009)



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APPENDIX H. THESIS RECRUITMENT







Thesis Topic

- <u>Title</u>: Diffusion and Large-Scale Adoption of Computer-supported Training Simulations in the Military Domain
- Problem Statement What is the problem and why do we care?
 - Save resources, Training scenarios/conditions, #s trained and throughput
 - Huge investments and resources have been committed to computer-supported training simulations, but we have not seen 'large scale' deployment and adoption throughout the military domain (DoD wide). The question we ask is: What are the reasons for this?
- Our approach in studying this situation How do we plan to study that situation?
 - Talk to users and collect data.
 - Test the issues identified from our contacts and experience, and identify new issues we did not know about.
- End State / Goal of my Thesis:
 - 1. Identify is sues that positively or negatively influence the adoption process.
 - Suggest/Recommend new approaches about the methods of diffusion, and overall large scale adoption within MAGTFTC and ultimately USMC.



How Can You Help?

Your Help is Needed!

- Provide Advice and Consultation: need Fleet experience, recommendations, guidance, ideas, suggestions about technology adoption (primarily computer-supported training simulations) in the military domain
- 2. Support Data Collection Effort
 - Units and leadership are the data source
 - Voluntary Surveys (~45 mins)
 - Voluntary Focus Groups (~30 mins)
 - Schedule: 1-3 July & 8-12 July

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Contact Information

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- · Maj Floy Yates
 - Naval Postgraduate School (Master's Student)
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- · Dr. Amela Sadagic, Ph.D.
 - Principal Investigator and Thesis Advisor
 - E-Mail: asadagic@nps.edu
 - Telephone: 831.656.3819
- · Dr. Larry G. Shattuck, Ph.D.
 - Institutional Review Board Chair
 - E-Mail: lgshattu@nps.edu
 - Telephone: 831.656.2473

WWW.NPS.EDU



Subject: Call for participants in a Naval Postgraduate School Thesis research study

Join us as a volunteer in a research study organized by the Modeling, Virtual Environments and Simulations (MOVES) Institute located at NPS in Monterey, CA



We are looking for VOLUNTEERS who would like to participate in a new research study – the purpose of the study is to investigate the global trends on technology adoption, and to collect the data related to the current state of employment, utilization, and adoption of computer-supported simulations within Marine Corps units aboard Twentynine Palms, CA. You will:

(1) Participate in a survey

(2) If randomly selected, then participate in a small focus group discussion

WHERE: Learning Resource Center (Building 1612)
HOW LONG: Survey – 45 minutes; Focus Group – 30 minutes
WHEN: 24 June – 3 July (0830-1130, 1330-1600)

Each participating unit will be given a set schedule, so please contact your S-3 or Operations / Training Section in order to confirm your unit's schedule.

Please contact Major Floy A. Yates Jr. < fayates@nps.edu> to confirm your participation. Feel free to pass this information on to other Marines in your unit who you feel would be interested to participate.

Thesis Advisor

Dr. Amela Sadagic, asadagic@nps.edu

NPS Institutional Review Board Chair Dr. Larry Shattuck, lgshattu@nps.edu

APPENDIX I. FIRST MCAGCC TRIP, INITIAL MEETING OUESTIONS

Thesis Discussion - MCAGCC / MAGTFTC 29 Palms, CA

Base Leadership:

- 1. Is the Staff familiar with the Simulation Center and its capabilities? Have they toured the Simulation Center?
- 2. Has the Staff utilized the Simulation Center as a Team, individually? If yes, then for what purpose and on what simulations?
- 3. Does the Staff fully support the Simulation Center's existence? Its overall mission?
- 4. If used, what was your overall experience with the Simulation Center?
- 5. When the term "game-based" system and training are used in the same sentence, what are your initial reactions?
- 6. What are your overall experiences with computersupported training simulations?

Unit Leadership / Trainers / Trainees:

- 1. Deployable Virtual Training Environment (DVTE)
 - a. Does the unit own a DVTE?
 - i. No
- 1. Are they familiar with its capabilities?
- 2. Have they used it and where?
- 3. Overall experience (Pros and Cons)
- ii. Yes
 - 1. When did you receive it?

- 2. Did the unit receive training? If yes, then from who?
 - a. Who attended the training (#s),
 and how many Trainers were there
 (#s)?
 - b. How long was the training?
 - c. Training package? Manuals
 provided (Training, Operation,
 Maintenance)?
 - d. Was this written in the contract, and did they meet the contract deliverables?
 - e. Are the DVTE laptops utilized for any other purposes? If yes, then what for?
 - f. See the location of the suite; take photos if allowed.
- 3. Maintain proficiency Does the unit have SMEs that know how to operate it, and do they conduct Train-the-Trainer classes? If yes, then how often?
- 4. Where is it located? Easily accessible?
- 5. How often do they use it and what are the main systems they use?
- 6. Have there been any maintenance (hardware/software) issues with it? If yes, then how long did it take to fix it?
- 2. What has been your overall experience when receiving technology packages such as the DVTE or any other computer-supported system? Ex: Does it just show up on your door step? Was it well coordinated? What are the issues? Were your overall expectations met?
- 3. Simulation Center

- a. Do you know where the Simulation Center is located?
- b. How often do you use it, what systems do you use, and for what purposes?
- c. What has your experience been with the Simulation Center?
- d. Are there simulations that are a MANDATORY training requirement? If yes, then what are they?

Compared to a traditional training evolution, when using the Simulation Center, does the unit plan utilizing the same approaches, processes, and overall requirements?

After using the Simulation Center, how is the completion of training recorded and reported?

Are there AARs completed, and if yes, then how do they differ from the traditional training AARs?

- e. If the unit has chosen the training as an OPTIONAL training venue, then what were the reasons for choosing this approach? All the same questions compared to the traditional training venue will be asked.
- 4. Does the unit have any personally developed in-house simulations? If yes, then who developed it and what do they use it for? Would like to see a demo of system.
- 5. What would you say are the overall attitudes and habits of your Marines (in general, towards technology)?

Simulation Center:

- 1. How many Trainers are on Staff? (Contractor /
 Military)
 - a. Do they have to be certified? If yes, then how?

Do they have to be recertified? If yes, then how often?

Are they current? If no, then how long overdue?

- 2. Does the Simulation Center have training usage logs (By unit/individual)?
- 3. Does the Simulation Center have any throughput issues? If yes, then during what timeframe and on what simulations? Look at MANDATORY training requirement.
- 4. What are the names of each simulation?
 - a. What was there experience been with the delivery and receipt of these simulations? Ask the same training questions as the DVTE?
- 5. Does the Simulation Center operate 24/7 if required for a training evolution? If yes, then how often does this occur?
- 6. In the past 3 years, has anyone attended conferences and/or training on Simulation Center systems, simulations, and/or any other type of technology? If yes, then how do the individuals bring this knowledge back into the Simulation Center? DVDs, handouts, online training, etc.?
- 7. In the past 2 years, has a unit approached the Simulation Center requesting assistance for a specific type of training? If yes, then what was the outcome/end result?

Tactical Training Exercise Control Group (TTECG): Marine Corps Tactics and Operations Group (MCTOG): Marine Corps Logistics Operations Group (MCLOG):

- 1. What are your procedures for conducting training?
- 2. Are there prerequisites before a unit can attend training? If yes, then what is it?
- 3. Is unit performance captured, and if yes, then how, and who receives the final results? AAR? Final report?
- 4. Do you use computer-supported simulations in your training evolutions? If yes, then what systems?

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APPENDIX J. CONSENT FORMS (SURVEY AND FOCUS GROUPS)

LimeSurvey online tool consent form

Naval Postgraduate School Consent to Participate in Research

Introduction. You are invited to participate in a research study entitled "Diffusion and Large-Scale Adoption of Computer-Supported Training Simulations in the Military Domain". The purpose of this research study is to investigate the global trends on technology adoption, and to collect the data related to the current state of employment, utilization, and adoption of computer-supported simulations within Marine Corps units aboard Twentynine Palms, CA.

Procedures. You will be asked to answer several questions utilizing an online survey tool called LimeSurvey. The survey is focused on your experiences with computer-supported training simulations. The survey will take about 45 minutes. After the survey, randomly selected Marines (4-8) will be asked to participate in small focus group discussions. The discussion will ask several in depth questions from the survey that was just completed. Focus groups will be video recorded for purposes of capturing spoken information, as it will be hard to write down all comments during the session.

Location. The survey and interview will take place in the Learning Resource Center (Building 1612) aboard Marine Corps Air Ground Combat Center (MCAGCC), Marine Air Ground Task Force Training Command (MAGTFTC) located in Twentynine Palms, CA.

Cost. There is no cost to participate in this research study.

Voluntary Nature of the Study. Your participation in this study is strictly voluntary. It is important to know that if you choose to participate, then you can change your mind at any time and withdraw from the study. You will not be penalized in any way or lose any benefits to which you would otherwise be entitled if you choose not to participate in this study or to withdraw. The alternative to participating in the research is to not participate in the research.

Potential Risks and Discomforts. The potential risks of participating in this study are: You understand that the survey / focus group process does not involve greater than minimal risk. There is a minimal risk of breach of confidentiality, which is a possible loss of your responses.

Anticipated Benefits. New insight will be gained on the use of computer-supported training simulations in military training domain. The study will also have the opportunity to identify the areas where additional (or different) approaches for simulations may be needed. The surveyed trends and guidance produced at the end of the study will be equally applicable to other USMC bases, and they will have a universal value applicable to adoption of computer supported training solutions by other DOD services. You will not directly benefit from your participation in this research.

Compensation for Participation. No tangible compensation will be given.

Confidentiality & Privacy Act. Any information that is obtained during this study will be kept confidential to the full extent permitted by law. All efforts, within reason, will be made to keep your personal information in your research record confidential, but total confidentiality cannot be guaranteed. No information will be publicly accessible that could identify me as a participant. You will be identified only as a code number on all research forms/data bases; your name on any signed document will not be paired with my code number in order to protect your identity. You understand that records of your participation will be maintained by NPS for ten years.

Points of Contact. If you have any questions or comments about the research, or you experience an injury or have questions about any discomforts that you experience while taking part in this study please contact the Principal Investigator, Dr. Amela Sadagic, (831) 656-3819, asadagic@nps.edu. Questions about your rights as a research subject or any other concerns may be addressed to the Navy Postgraduate School IRB Chair, Dr. Larry Shattuck, lgshattu@nps.edu.

Statement of Consent. I have read the information provided above. I have been given the opportunity to ask questions and all the questions have been answered to my satisfaction. I have been provided a copy of this form for my records and I agree to participate in this study. I understand that by agreeing to participate in this research and signing this form, I do not waive any of my legal rights.

Participant's Signature	Date	
Researcher's Signature	Date	

2. Focus Group consent form

Naval Postgraduate School Consent to Participate in Research

Introduction. You are invited to participate in a research study entitled "Diffusion and Large-Scale Adoption of Computer-Supported Training Simulations in the Military Domain". The purpose of this research study is to investigate the global trends on technology adoption, and to collect the data related to the current state of employment, utilization, and adoption of computer-supported simulations within Marine Corps units aboard Twentynine Palms, CA.

Procedures. Randomly selected Marines (4-8) will be asked to participate in small focus group discussions. The discussion will ask three to four in depth questions about technology adoption and computer-supported training simulations in the military domain. The discussion is expected to last no more than 30 minutes. Focus groups will be video recorded for purposes of capturing spoken information, as it will be hard to write done all comments during the session. All participants are requested to be respectful of each other. Please do not divulge the participation of individuals in this research or their responses.

Location. The focus group will take place in the Learning Resource Center (Building 1612) aboard Marine Corps Air Ground Combat Center (MCAGCC), Marine Air Ground Task Force Training Command (MAGTFTC) located in Twentynine Palms, CA.

Cost. There is no cost to participate in this research study.

Voluntary Nature of the Study. Your participation in this study is strictly voluntary. It is important to know that if you choose to participate, then you can change your mind at any time and withdraw from the study. You will not be penalized in any way or lose any benefits to which you would otherwise be entitled if you choose not to participate in this study or to withdraw. The alternative to participating in the research is to not participate in the research.

Potential Risks and Discomforts. The potential risks of participating in this study are: You understand that the focus group process does not involve greater than minimal risk. There is a minimal risk of breach of confidentiality, which is a possible loss of your responses. The researcher will safeguard your information but cannot guarantee other focus group participants will keep your responses and participation confidential.

Anticipated Benefits. New insight will be gained on the use of computer-supported training simulations in military training domain. The study will also have the opportunity to identify the areas where additional (or different) approaches for simulations may be needed. The surveyed trends and guidance produced at the end of the study will be equally applicable to other USMC bases, and they will have a universal value applicable to adoption of computer supported training solutions by other DOD services. You will not directly benefit from your participation in this research.

Compensation for Participation. No tangible compensation will be given.

Confidentiality & Privacy Act. Any information that is obtained during this study will be kept confidential to the full extent permitted by law. All efforts, within reason, will be made to keep your personal information in your research record confidential, but total confidentiality cannot be guaranteed. No information will be publicly accessible that could identify me as a participant. You will be identified only as a code number on all research forms/data bases; your name on any signed document will not be paired with my code number in order to protect your identity. You understand that records of your participation will be maintained by NPS for ten years.

Points of Contact. If you have any questions or comments about the research, or you experience an injury or have questions about any discomforts that you experience while taking part in this study please contact the Principal Investigator, Dr. Amela Sadagic, (831) 656-3819, asadagic@nps.edu. Questions about your rights as a research subject or any other concerns may be addressed to the Navy Postgraduate School IRB Chair, Dr. Larry Shattuck, lgshattu@nps.edu.

Statement of Consent. I have read the information provided above. I have been given the opportunity to ask questions and all the questions have been answered to my satisfaction. I have been provided a copy of this form for my records and I agree to participate in this study. I understand that by agreeing to participate in this research and signing this form, I do not waive any of my legal rights.

Participant's Signature	Date	
Researcher's Signature	Date	

APPENDIX K. DATA COLLECTION (DEMOGRAPHICS SURVEY QUESTIONS)

Please fill in the following questionnaire – answer all questions as objectively as you can. All information will be held confidential.

1.	. Date of completing questionnaire: (Insert Calendar)							
2.	Year of birth:	(Drop down)						
3.	Sex:	Male O	Female O	(Select o	one):			
4.	4. Military Occupational Specialty (i.e. 0311): (Drop down) and MOS Field (i.e. 03-infantry) (Standard lists (Infantry, Intelligence, Communications, etc.)							
5.	Your Current	Rank/Civilian G	Grade/Cont	ractor: (D	rop down)			
6.		e you served ir 7 or 8)? Please					•	as well years
7.	If you are a C	ivilian, then hov years	w long hav	e you work	ed for the I	Department o	of Defense?	
8.	8. If you are a Contractor, then how long have you worked with the Department of Defense? years							
9.	What type of it? (Check all apply)	technology do y that	ou own, h	ow long ha	ave you use	ed it, and how	v often do yo	ou use
Type of Technology Device (Check all that apply and answer the questions to the right of each device.) How long have you used this technology?			device/s	w often do y service? (Ch enter your usa	neck one an	s Id then		
	I do NOT own device							
Co O	mputer (Lapto	p or Desktop)			Hours per day	Hours per week	Hours per month	Rarely
				years	Enter # of hours	O Enter # of hours	Enter # of hours	0
_	blet (examples	: iPad,		years	Hours per day	Hours per week O	Hours per month	Rarely
	ad mini, Google Imsung Galaxy				Enter # of hours	Enter # of hours	Enter # of hours	

Smartphone (examples: iPhone, O Samsung Galaxy S4, Galaxy Nexus, HTC One, HTC EVO, Nokia Lumia, Blackberry)	Voorre	Hours per day	Hours per week	Hours per month	Rarely
	years	0	0	0	0
		Enter # of hours	Enter # of hours	Enter # of hours	
Other cellphone		Hours per day	Hours per week	Hours per month	Rarely
	years	0	0	0	0
		Enter # of hours	Enter # of hours	Enter # of hours	
		Hours per day	Hours per week	Hours per month	Rarely
Game console: (examples: Wii,	years	0	0	0	0
Xbox, PlayStation, etc.)		Enter # of hours	Enter # of hours	Enter # of hours	
E-Reader (examples: Kindle O Fire, Nook, Kobo)		Hours per day	Hours per week	Hours per month	Rarely
The, Neek, Need)	years	0	0	0	0
		Enter # of hours	Enter # of hours	Enter # of hours	
		Hours per day	Hours per week	Hours per month	Rarely
Digital media player (example:	years	0	0	0	0
Ipod, Zune)		Enter # of hours	Enter # of hours	Enter # of hours	
Digital camera (still camera)		Hours per day	Hours per week	Hours per month	Rarely
	years	0	0	0	0
		Enter # of hours	Enter # of hours	Enter # of hours	
Video camera		Hours per day	Hours per week	Hours per month	Rarely
	years	0	0	0	0
		Enter # of hours	Enter # of hours	Enter # of hours	
Internet connection at home (house, apartment, barracks)		Hours per day	Hours per week	Hours per month	Rarely
	years	0	0	0	0

	Enter # of hours	Enter # of hours	Enter # of hours

10. What type of Social Media and applications do you use, what actions do you perform, what type of devices do you use for them, and how often do you use them? (Check all that apply)

Do you use any social media?

- O NO go to question #11
- O YES answer the following questions:

Type of Social Media (Select if you have an account or you use that web site – check all that apply, and answer the questions to the right of each media type)	Actions (Check all that apply)	Device (Check all that a	ipply).	(Check	How of one and th usage ho	nen enter y	our/
	I respond to other people's			Hours per day	Hours per week	Hours per month	Rarely
	statuses	Computer O Smartphone O					
Facebook	I use Facebook Messenger O						
	I upload pictures	Tablet, iPad ○ Console ○	Game	0	0	0	0
	I create and upload videos		E-	Enter # of hours	Enter # of hours		
		Ipod, Zune ○					
MySpace O	I respond to other people's O statuses	I access MySpace on: Computer O Smartphone O		Hours per day	Hours per week	Hours per month	Rarely
	I upload pictures	Tablet, iPad O	Game	0	0	0	0
	O I create and upload videos O	Console O Other Cellphone O Reader O	E-	Enter # of hours	Enter # of hours	Enter # of hours	
T 200		Ipod, Zune O					
Twitter O	I follow people (other Twitter O accounts)	I access Twitter on: Computer O Smartphone O		Hours per day	Hours per week	Hours per month	Rarely
	I upload pictures	Tablet, iPad ○ Console ○	Game	0	0	O	0
	I create and upload videos		E-	Enter # of hours	Enter # of hours		-
		Ipod, Zune ○					

YouTube O	I comment on other people's O videos	I access You Tube or Computer O Smartphone O	ı:	Hours per day	Hours per week	Hours per month	Rarely
	I watch videos						
	I create and upload videos	Tablet, iPad O Console O	Game	O Enter # of	O Enter # of	O Enter # of	0
		Other Cellphone O Reader O	E-		hours		
		Ipod, Zune ○					
Blogs	I publish my information	I access Blogs on:		Hours per	Hours per	Hours per	Rarely
O	I respond to other people's	Computer O Smartphone O		day	week	month	
	statuses						
	I upload pictures						
	I create and upload videos	Tablet, iPad O Console O	Game	O Enter # of	○ Enter # of	O Enter # of	0
		Other Cellphone O Reader O	E-		hours		-
		Ipod, Zune ○					
		I access email on:		Hours per	Hours per	Hours per	Rarely
E-Mail O		Computer O Smartphone O		day	week	month	·
		Tablet, iPad O Console O	Game	O Enter # of	○ Enter # of	O Enter # of	0
		Other Cellphone O Reader O	E-		hours		-
		Ipod, Zune ○					
	I respond to other	I access it on:		Hours per	Hours per	Hours per	Rarely
Other:	people's O statuses	Computer O Smartphone O		day	week	month	
Enter name	I watch videos	Tablet, iPad O Console O	Game	O Enter # of	O Enter # of	○ Enter # of	0
of Social Media:	I upload pictures	Other Cellphone O Reader O	E-		hours		-
	I create and upload videos	lpod, Zune ○					

11. What types of games do you play? What device do you use to play the games, and how often do you play them?

Do you play games at all?

O NO – go to question #12

O YES – answer the following questions:

Type of Game	Devices	How often?
(check all that	(Check all that apply).	(Check one and then enter your usage hours.)

apply)						
First Person	I play them on (check a	Ill that apply):	Hours per day	Hours per week	Hours per month	Rarely
Shooter O	Computer O Smartphone O					
	Tablet, Ipad ○ Console ○	Game	0	0	0	0
	Other Cellphone O	E-Reader	Enter # of hours	Enter # of hours	Enter # of hours	
	Ipod, Zune O					
	I play them on (check a	Il that annly):	Hours per day	Hours per week	Hours per month	Rarely
Flight Simulations O	Computer O	iii tilat apply).	riouis per day	riodio per week	riodio per mondi	raioly
	Tablet, Ipad O Console O	Game	O Enter # of	O Enter # of	O Enter # of	0
	Other Cellphone O	E-Reader	hours		hours	
	Ipod, Zune O					
	I play them on (check a	Ill that apply):	Hours per day	Hours per week	Hours per month	Rarely
Racing O	Computer O Smartphone O					
	Tablet, Ipad O Console O	Game	O Enter # of	O Enter # of	O Enter # of	0
	Other Cellphone O	E-Reader	hours	hours	hours	
	Ipod, Zune O					
	I play them on (check a	Ill that apply):	Hours per day	Hours per week	Hours per month	Rarely
	Computer O Smartphone O					
Other Sports O	Tablet, Ipad O Console O	Game	O Enter # of	O Enter # of	O Enter # of	0
	Other Cellphone O	E-Reader	hours	hours	hours	
	Ipod, Zune O					
	I play them on (check a Computer O Smartphone O	ill that apply):	Hours per day	Hours per week	Hours per month	Rarely
Social O	Tablet, Ipad O Console O	Game	O Enter # of	O Enter # of	O Enter # of	0
Networking games	Other Cellphone O	E-Reader	hours	hours	hours	
	Ipod, Zune O					
	I play them on (check a	Ill that apply):	Hours per day	Hours per week	Hours per month	Rarely
	Computer O Smartphone O					
Puzzles, O	Tablet, Ipad O Console O	Game	○ Enter # of	O Enter # of	O Enter # of	0
Strategy, Cards,	Other Cellphone O	E-Reader	hours	hours	hours	
Board games	Ipod, Zune O					
	I play them on (check a	Ill that apply):	Hours per day	Hours per week	Hours per month	Rarely
	Computer O		I			

	Smartphone O					
Online O	Tablet, Ipad ○ Console ○	Game	O Enter # of	O Enter # of	O Enter # of	0
Multiplayer games	Other Cellphone O	E-Reader	hours	hours	hours	
	Ipod, Zune O					
	I play them on (check	all that apply):	Hours per day	Hours per week	Hours per month	Rarely
Adventure,	Computer O Smartphone O					
Fantasy, Role Playing	Tablet, Ipad O Console O	Game	O Enter # of	O Enter # of	O Enter # of	0
games	Other Cellphone O	E-Reader	hours	hours	hours	
	Ipod, Zune O					
	I play them on (check	all that apply):	Hours per day	Hours per week	Hours per month	Rarely
Arcade O	Computer O Smartphone O					
games	Tablet, Ipad O Console O	Game	O Enter # of	O Enter # of	O Enter # of	0
	Other Cellphone O	E-Reader	hours	hours	hours	
	Ipod, Zune O					
	I play them on (check	all that apply):	Hours per day	Hours per week	Hours per month	Rarely
	Computer O Smartphone O					
Other O	Tablet, Ipad O Console O	Game	○ Enter # of	O Enter # of	O Enter # of	0
games	Other Cellphone O	E-Reader	hours	hours	hours	
Enter the game's name:	Ipod, Zune O					
12. What hand do you use to operate a computer Left Hand Right Hand I'm good with						

12.	What hand	do you	use to	operate	a compu	ıter
	mouse?	-		•	•	

Left Hand	Right Hand	I'm good with either
0	0	0

13. Please respond to each question as it applies to you (check **one** number that matches a degree to which the statement is a characteristic or true of you):

I am among the first people to buy new technology devices.	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neutral	5: Somewhat true of me	6: Very true of me	7: Extremely true of me
	0	0	0	0	0	0	0
I am among the last people to buy new technology devices.	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neutral	5: Somewhat true of me	6: Very true of me	7: Extremely true of me

	0	0	0	0	0	0	0
I always look for information about latest	1: Very untrue characteris ic of me	characteristi		4: Neutral	5: Somewhat true characteristic of me	characteristi	7: Extremely true characteristic of me
technical devices.							
	0	0	0	0	0	0	0
I wait until I hear about the	1: Very untrue characteris	characteristi		4: Neutral	5: Somewhat true characteristic	characteristi	7: Extremely true characteristic of me
technology devices from	ic of me		of me		of me		
the experts before I buy							
them.							
	0	0	0	0	0	0	0
I wait until I hear about the	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neutral	5: Somewhat true of me	6: Very true of me	7: Extremely true of me
technology devices from							
my peers before I buy							
them.							
	0	0	0	0	0	0	0
I am one of the first	1: Very untrue of	2: Untrue of me	3: Somewhat untrue of me	4: Neutral	5: Somewhat true of me	6: Very true of me	7: Extremely true of me
people to buy new	me	IIIE	untitue of file		tide of file	orme	oi ille
applications or games.							
	0	0	0	0	0	0	0
I am among the last	1: Very untrue of	2: Untrue of me	Somewhat untrue of me	4: Neutral	5: Somewhat true of me	6: Very true of me	7: Extremely true of me
people to buy new	me						
applications or games.							
	0	0	0	0	0	0	0
I wait until I hear about the	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neutral	5: Somewhat true of me	6: Very true of me	7: Extremely true of me
new applications and							
games from the experts							
before I buy them.							
	0	0	0	0	0	0	0
I wait until I hear about the	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neutral	5: Somewhat true of me	6: Very true of me	7: Extremely true of me
new applications and	_						
games from my							

peers							
before I buy them.							
	0	0	0	0	0	0	0
I always look for	1: Very			4: Neutra			7: Extremely true
information about the	characteris	characteristi c of me	characteristic		true characteristic		characteristic of me
latest applications and	ic of me		of me		of me		
games.							
	0	0	0	0	0	0	0
I am easily influenced by	1: Very untrue characteris	characteristi			l 5: Somewhat true characteristic	characteristi	7: Extremely true characteristic of me
the advertising information	ic of me		of me		of me		
in the media.							
	0	0	0	0	0	0	0
	o question swer the fees of those tal, and the con, then per consumption.	n #15 following q e simulatione date of lease ente Sim f hours (a)	uestions: ons, what sk last usage? r its closest ulation #1: _ oproximate)	ills were Note** descrip	e they used t * If you do r tion instead.	to train, ho	w many hours
		e (approxir	nate):			_	
Skills Total	number o	f hours (a		:			
3.		Sim	ulation #3: _				

Simulation #4:

Total number of hours (approximate): ______

Date of last use (approximate): _____

Total number of hours (approximate): ______

Date of last use (approximate): _____

Skills: _

4.

Skills: ____

we	ll), the total am	ount of time	e spent was:	(Check one	e)						
1: Completely insufficient	/ 2: Not sufficient	3: Almost sufficient	4: Sufficient	5: Little more sufficient				7: T	00 m	nuch	1
0	0	0	0	0	0			0			
	re the three thing ted training sim	ulations?	u liked most	t about your	experience v	vith	com	pute	er-		
	(.,										
	(2) 11	iked									
(3)	I liked										
	re the three thi		u disliked m	ost about yo	our experiend	ce w	ith c	omp	oute	r-	
(1)	I did NOT like										
()	•										
(2)	I did NOT like										
(3)	I did NOT like										
prefer	ou think about red choices? F being 'extreme	Rate them o	n the scale f								
a.	classroom-typ			(1	least useful)	1 :	2 3	4	5	6	7
b.	(extremely use individual prepared) (extremely use	paration/reh	earsal:	`	least useful)						
C.	team preparat		al:	(1	least useful)	1 :	2 3	4	5	6	7
d.	(extremely use computer sup (extremely use	porťed train	ing simulatio	ons: (I	least useful)	1 :	2 3	4	5	6	7
e.	any other:			((least useful)	1	2 3	3 4	5	6	7
f.	(extremely use any other: (extremely use			((least useful)	1	2 3	3 4	5	6	7
g.	any other: (extremely use			((least useful)	1	2 3	3 4	5	6	7

a) To gain a competency on those simulations (ability to learn MOS skills and perform them

18. In order to learn knowled the following percentage on each action; the total	es to each	of these ev					
classroom-type lectures: individual / team preparation, physical training ranges: computer-supported training any other: any other: Total Percentage: 19. If you had the opportunit conduct training on new input the total % of time	simulation y to choose y MOS ski	ns: 10 se the perce	% % % % 00 % entages for	d you use	for each		
classroom-type lectures: individual / team preparation, physical training ranges: computer supported / training any other: any other: Total Percentage:	g simulatio	ons:	% % % % % %				
Endorsement and full support from leadership of a new and/or existing concept/idea, or form of technology is instrumental in its survival and overall existence within the unit. (check one option only).	1: Strongly disagree	2: Disagree	3: Somewha disagree		5: Somewhat agree		7: Strongly Agree
	0	0	0	0	0	0	0
THANK YOU FOR	COMP	LETING T	HIS POR	TION C	F THE	SURVE	EY!

THANK YOU FOR COMPLETING THIS PORTION OF THE SURVEY!
PLEASE PROCEED ON TO THE NEXT SECTION.

APPENDIX L. DATA COLLECTION (SURVEY QUESTIONS)

<u>Base Leadership</u>: MAGTFTC Staff (Primary Officers, Civilians, and Senior SNCOs/Chiefs/Deputies)

1) If you and/or your unit use computer-supported training simulations, then please answer the following questions.

a.	I feel very confident in the training capabilities of computer-supported training simulations (check one option only).	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither 5: agree or disagree	Somewhat agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
b.	Computer-supported simulation training tools are in their own way as effective as traditional training tools (check one option only).	disagree	2: Disagree	9 3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	1.4	0	0	0	0	0	0	0
C.	I strongly support the use of game-based training systems in order to train my Marines (check one option only).	1: Strongly disagree	2: Disagree	3: Somewhar disagree	t 4: Neither 5: agree or disagree	Somewhat agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
d.	I strongly feel that these types of systems are a waste of time and a waste of money (check one option only).	1: Strongly disagree	2: Disagree	e 3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
e.	Live training is the only real way to effectively train my Marines (check one option only).	Strongly Agagree		ree ag		mewhat Dis sagree	sagree Stro	ongly disagree
		0	0	0	0	0	0	0
f.	My unit has had a great deal of success in using computer-supported simulations for our training purposes (check one option only).	1: 2 Strongly disagree	: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewha agree	6: it Agree	7: Strongly Agree
		0	0	0	0	0	0	0

g.	Within your career, have you ever been exposed to computer-supported training simulations? If you did please list two and state where did the exposure take place (example: during a training exercise, classroom instruction, what unit and where)?	NO: I have not been exposed to any osimulations in my career. YES: Please fill in information bellow: Simulation #1: Unit you were with: Name of exercise or class: Unit you were with: Name of exercise or class:		rted training
h.	Have you and/or your unit ever purchased any type of computer-supported training simulation (software or hardware)? If yes, please list the details on the right.	NO: I have NEVER purchased any typ simulations. YES: Please fill in the information bellod Simulation #1: Unit you were with: Total \$\$\$ amount of software and hard (approximately): Unit you were with: Total \$\$\$ amount of software and hard (approximately):	dware	ted training
i.	Have you and/or your unit ever heard or seen any type of advertisement for a computer-supported training simulation on base (Twentynine Palms)? (check all that apply)	 ○ No, I have never heard or seen any type of advertisement for a computer-supported training simulation on base. I have seen advertisements on computer-supported training simulations on the following media: ○ Unit webpage ○ Work E-mail ○ Electronic bulletin boards ○ Bulletin boards posted at the MCX, Gym, Barbershop, Food Court, Officer/SNCO/NCO/E- Clubs, etc. ○ Base TV ○ Base Radio ○ Unit briefed by the Battle Simulation Center Officer / BSC Staff or simulation Subject Matter Expert 	(check for each type if it applies)	ineffective. (check for

		O DVDs
2)	the base in terms of list all areas that ma (Administrative, Intel	as the most pressing projected needs of your unit and/or computer-supported training simulation systems? Please y apply and be as specific and detailed as you can. lligence, Operations, Logistics, Communications, etc.) unications simulation that does XYZ
3)	simulation system th	tnessed, and/or used a computer-supported training at you know to be very effective and Twentynine Palms f yet, please list what those are and state their intended
4)		a any of the simulation training 'facilities' on base

- 4) Are you familiar with any of the simulation training 'facilities' on base (Twentynine Palms, CA)?
 - \odot NO, I'm not familiar with any of these base facilities. Proceed to Question 5 (Base

capabilities)

 $\,\circ\,$ YES, I'm familiar with some of these base facilities. Answer the following questions.

a. I am familiar with the following training facilities on base. (If you selected this	Twentynine Palms Simulation and/or Physical Training Facilities (not all inclusive):	In the past 2 years , estimate the total # of times that you've seen or heard about the selected simulation training facilities.
option, please check all that	O Battle Simulation Center (BSC)	
apply)	MAGTF Integrated System Training	
	Center (MISTC) 29	
	- Command and Control Systems (AFATDS, BCS3, BAT, C2PC, CPOF, CLC2S, etc.)	
	O Building 1707 (ISMT / DVTE)	
	O Camp Wilson (HEAT, CCS, ODS, DVTE)	
	O Tactical Training Exercise Control Group (TTECG)	
	- CACCTUS	
	O Supporting Arms Virtual Trainer (SAVT)	
	O Rifle Range (ISMT)	

O Deployable Virtual Training Environment (DVTE)	

- 5) Are you familiar with any of the simulation training capabilities on base (Twentynine Palms, CA)?
- O NO, I'm not familiar with any of these base capabilities. Proceed to Question 6(BSC)
- O YES, I'm familiar with some of these base capabilities. Answer the following questions.

a. I am familiar with the following training <u>capabilities</u> on base. (If you selected this option, please check all capabilities that apply) Staff Training O MAGTF Tactical Warfare Simulation (MTWS) O Joint Conflict and Tactical Simulation (MTWS) O Joint Conflict and Tactical Simulation (MTWS) Combined Arms Training O Forward Observer Personal Computer Simulation (FOPCSIM) O Combined Arms Planning Tool (CAPT) O Combined Arms Network (CAN) of Simulations O Supporting Arms Virtual Trainer (SAVT) Virtual Battle Space 2 (VBS2) O Combined Arms Command and Control Training Upgrade System (CACCTUS) Small Unit Training O Virtual Battle Space 2 (VBS2) O Combat Convoy Simulator (CCS) Mobile Counter IED Trainer (MCIT) Recognition of Combatants (ROC) O ROC-IED O ROC-Suicide Bomber (ROC-SB) O ROC-Vehicles (ROC-V) EagleEye O Insurgent Methods Training - Network Enhanced Training (IMT-NET) Task Trainers O Tactical Language Training System (TLTS)			
training capabilities on base. (If you selected this option, please check all capabilities that apply) Staff Training MAGTF Tactical Warfare Simulation (MTWS) MAGTF Tactical Warfare Simulation (MTWS) MAGTF Tactical Simulation (JCATS) Combined Arms Training Forward Observer Personal Computer Simulation (FOPCSIM) Combined Arms Planning Tool (CAPT) Combined Arms Network (CAN) of Simulations Supporting Arms Virtual Trainer (SAVT) Virtual Battle Space 2 (VBS2) Combined Arms Command and Control Training Upgrade System (CACCTUS) Small Unit Training Virtual Battle Space 2 (VBS2) Combat Convoy Simulator (CCS) Mobile Counter IED Trainer (MCIT) Recognition of Combatants (ROC) ROC-IED ROC-Sulcide Bomber (ROC-SB) ROC-Vehicles (ROC-V) EagleEye Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		Twentynine Palms Simulation Training	
base. (If you selected this option, please check all capabilities that apply) Staff Training MAGTF Tactical Warfare Simulation (MTWS) Joint Conflict and Tactical Simulation (JCATS) Combined Arms Training Forward Observer Personal Computer Simulation (FOPCSIM) Combined Arms Planning Tool (CAPT) Combined Arms Network (CAN) of Simulations Supporting Arms Virtual Trainer (SAVT) Virtual Battle Space 2 (VBS2) Combined Arms Command and Control Training Upgrade System (CACCTUS) Small Unit Training Virtual Battle Space 2 (VBS2) Combat Convoy Simulator (CCS) Mobile Counter IED Trainer (MCIT) Recognition of Combatants (ROC) ROC-IED ROC-Suicide Bomber (ROC-SB) ROC-Vehicles (ROC-V) EagleEye Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		Capabilities (not all inclusive):	,
all capabilities that apply) MAGTF Tactical Warfare Simulation (MTWS) Joint Conflict and Tactical Simulation (JCATS) Combined Arms Training Forward Observer Personal Computer Simulation (FOPCSIM) Combined Arms Planning Tool (CAPT) Combined Arms Network (CAN) of Simulations Supporting Arms Virtual Trainer (SAVT) Virtual Battle Space 2 (VBS2) Combined Arms Command and Control Training Upgrade System (CACCTUS) Small Unit Training Virtual Battle Space 2 (VBS2) Combat Convoy Simulator (CCS) Mobile Counter IED Trainer (MCIT) Recognition of Combatants (ROC) ROC-IED ROC-Suicide Bomber (ROC-SB) ROC-Vehicles (ROC-V) EagleEye Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers			
Apply) O Joint Conflict and Tactical Simulation (JCATS) Combined Arms Training O Forward Observer Personal Computer Simulation (FOPCSIM) O Combined Arms Planning Tool (CAPT) O Combined Arms Network (CAN) of Simulations O Supporting Arms Virtual Trainer (SAVT) O Virtual Battle Space 2 (VBS2) C Combined Arms Command and Control Training Upgrade System (CACCTUS) Small Unit Training O Virtual Battle Space 2 (VBS2) Combat Convoy Simulator (CCS) Mobile Counter IED Trainer (MCIT) Recognition of Combatants (ROC) ROC-IED ROC-Suicide Bomber (ROC-SB) ROC-Vehicles (ROC-V) EagleEye Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		Staff Training	capabilities.
Combined Arms Training Forward Observer Personal Computer Simulation (FOPCSIM) Combined Arms Planning Tool (CAPT) Combined Arms Network (CAN) of Simulations Supporting Arms Virtual Trainer (SAVT) Virtual Battle Space 2 (VBS2) Combined Arms Command and Control Training Upgrade System (CACCTUS) Small Unit Training Virtual Battle Space 2 (VBS2) Combat Convoy Simulator (CCS) Mobile Counter IED Trainer (MCIT) Recognition of Combatants (ROC) ROC-IED ROC-Suicide Bomber (ROC-SB) ROC-Vehicles (ROC-V) EagleEye Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers	1	MAGTF Tactical Warfare Simulation (MTWS)	
 ○ Forward Observer Personal Computer Simulation (FOPCSIM) ○ Combined Arms Planning Tool (CAPT) ○ Combined Arms Network (CAN) of Simulations ○ Supporting Arms Virtual Trainer (SAVT) ○ Virtual Battle Space 2 (VBS2) ○ Combined Arms Command and Control Training Upgrade System (CACCTUS) Small Unit Training ○ Virtual Battle Space 2 (VBS2) ○ Combat Convoy Simulator (CCS) ○ Mobile Counter IED Trainer (MCIT) ○ Recognition of Combatants (ROC) ○ ROC-IED ○ ROC-Suicide Bomber (ROC-SB) ○ ROC-Vehicles (ROC-V) ○ EagleEye ○ Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers 	арріу)	O Joint Conflict and Tactical Simulation (JCATS)	
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Small Unit Training O Virtual Battle Space 2 (VBS2) Combat Convoy Simulator (CCS) Mobile Counter IED Trainer (MCIT) Recognition of Combatants (ROC) ROC-IED ROC-Suicide Bomber (ROC-SB) ROC-Vehicles (ROC-V) EagleEye Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		O Combined Arms Command and Control	
O Virtual Battle Space 2 (VBS2) O Combat Convoy Simulator (CCS) O Mobile Counter IED Trainer (MCIT) O Recognition of Combatants (ROC) O ROC-IED O ROC-Suicide Bomber (ROC-SB) O ROC-Vehicles (ROC-V) O EagleEye O Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		Training Upgrade System (CACCTUS)	
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O ROC-Vehicles (ROC-V) O EagleEye O Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		O ROC-IED	
O EagleEye O Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		O ROC-Suicide Bomber (ROC-SB)	
O Insurgent Methods Training – Network Enhanced Training (IMT-NET) Task Trainers		O ROC-Vehicles (ROC-V)	
Enhanced Training (IMT-NET) Task Trainers		O EagleEye	
Task Trainers		O Insurgent Methods Training – Network	
		Enhanced Training (IMT-NET)	
O Tactical Language Training System (TLTS)		Task Trainers	
		O Tactical Language Training System (TLTS)	

O Indoor Simulated Marksmanship Trainer (ISMT)	
O Operator Driver Simulator (ODS)	
O HMMWV Egress Assistance Trainer (HEAT)	
Simulation Training Packages	
O Staff Training	
O Kinetic Operations	
O Amphibious Roots Training	
Mountain Exercise Transition Training	
O Spartan Preparation	
O Small Unit Tactics	
O Enhanced Mojave Viper (EMV) Motorized	
Operations Course (MOC) Rehearsal	
O Enhanced Mojave Viper (EMV) Range 410	
Rehearsal	
Afghan Convoy Patrol	
Afghan Dismounted Patrolling	
O Fire Support Team	
O Enhanced Mojave Viper (EMV) Fire Support Coordination Exercise (FSCEX) Rehearsal	
O Basic Call For Fire (CFF) and Close Air	
Support (CAS) Request O Basic FiST Procedures	
O Combined Arms Maneuver Package	
O Counter IED	
O Understanding the IED Threat	
O Recognizing the IED Threat	
O Finding the IED Threat	
O The IED Threat in the Big Picture	
O Vehicle	
O Driver Training	
Vehicle Rollover Training Off-Road Training	
O Crew Reaction Drills	
O Deployable Virtual Training Environment	
(DVTE)	
O Your unit trained with your own DVTE	
O DVTE Setup Course	
O Train the Operator Course	
O Train the Trainer Course	

- 6) One of the Training Facilities that Twentynine Palms offers is the Battle Simulation Center (BSC). Are you familiar with the BSC?
 - o No, I am not familiar with it: Proceed to question #7.
 - O Yes, I am familiar with it: answer the following questions:

a.	Where is the BSC located?	he BSC is located	
b.	I have personally toured the BSC facilities.	TRUE FALSE	
C.	I feel very confident that I know what the BSC's training mission is in respect to supporting the base (check one option only).		leither agree Somewhat Disagree Strongly or disagree disagree disagree
d.		0 0 0	0 0 0 0
e.	I personally interacted with the BSC Simulation Officer or the BSC Staff.	TRUE FALSE	
f.	Other people in my unit interacted with the BSC Simulation Officer or the BSC Staff.	TRUE FALSE	
g.	I personally coordinated and scheduled training through the BSC for myself or my unit.	TRUE FALSE	
h.	Other people in my unit coordinated and scheduled training through the BSC for myself or my unit.	TRUE FALSE	
i.	What course/class did you attend and/or what exercise did you participate in at the BSC?	ne 3 courses/classes that I attended class #1:	recently in the BSC were:

j.	The training that I received and/or the exercise I participated in at the BSC met my expectations (check one option only)	1: Strongly disagree	2: Disagr	3: ree Somewhat disagree	4: Neithe agree or disagree	agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
k.	My overall experiences in the BSC were positive (check one option only).	1: Strongl Disagree		agret 3: Somewha disagree		or agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
I.	Learning skills with simulations in the BSC is a very effective training approach (check one option only).	Strongly agree	Agre e	Somewhat agree	Neither agree or disagree	Somewhat disagree	Disagre e	Strongly disagree
		0	0	0	0	0	0	0
m.	I would recommend the BSC as a training tool/environment to other Marines in my unit and/or to other units (check one option only).	Strongly agree	Agre e	Somewhat agree	Neither agree or disagree	Somewhat disagree	Disagre e	Strongly disagree
		0	0	0	0	0	0	0

7) Are you familiar with (have you ever heard of the name or acronym) the Deployable Virtual Training Environment (DVTE)? If your answer is no, then please proceed to Question 9.

8) Have you ever used the DVTE?

O	I have never	used the DVIE	: Proceed to	the end o	of the survey ar	nd submi	t your answers.
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 $\,\circ\,$ I have used the DVTE: Please answer the following questions:

0	When was the last time you used the DVTE?(YEAR)
nast but I do NOT currently	What unit(s) or school(s) were you with when you used the
to the right.)	

b. Our unit currently owns has access to a DVTE, we do NOT use it. (check that apply.)	but apply) O The DVTE is too difficult to set up.
	O The DVTE provides no real training value to my unit.
c. I currently use the DVT (If this is correct, answ the questions about DV below.	er
d. If the DVTE is a MANDATORY training tool for you or y unit, check one answer the right.	
e. If the DVTE is an OPTIONAL O training tool for you or y Unit, check one answe the right	
f. Select all aspects of the DVTE that you feel define the overall	Consists of 9 pelican cases.Contains 32 laptop computers.Each laptop contains a suite of tactical simulations.

capabilities of the system.	○ The DVTE suites serve as un (classroom,	it simulation cen	nters and can be se	etup in any l	ocation
(check all that apply)	barracks, office spaces, etc.).				
	O The DVTE is capable of traini		arines.		
	O The DVTE is capable of traini	_			
	O The DVTE is capable of traini	_			
	O The DVTE is capable of traini	_	uffs.		
	O Units can get DVTE training for	_		ocated on ba	ase.
	O The Battle Simulation Center				
	O I have received training on the	e DVTE from the	e Battle Simulation	Center.	
g. Select all the DVTE tactical simulations that you currently utilize. (check all that apply)	DVTE tactical simulations:	estin of tin you'v selec	mate the total # MA	neck if it was ANDATORY ol or OPTION	training
	O Virtual Battle Space 2 (VBS2)	1	0	Mandaton	\sim
	O Combines Arms Network (CA	N)		Mandatory otional	O
	O Tactical Language Trainii (TLTS)	ng System		Mandatory otional	0
	O Recognition of Combatar includes	nts (ROC),——		Mandatory otional	0
	Vehicle, IED, and Suicide Bor	nber		Mandatory	0
	O Combat Decision Range (CDI	R)		otional	
	O MAGTF XXI				_
	O Tactical Operations (TACOPS	S)		Mandatory otional	0
	O Close Combat Marine (CCM)		•	Mandatory	0
	O Logistics Tactical Decision Sir (TDS)	mulation	Ор	otional	
	O Joint Virtual Tactical Radio (J	ŕ	Ор	Mandatory otional	0
	O Other simulation: Please ente	er here:		Mandatory otional	0
				Mandatory otional	0
				Mandatory otional	0
				Mandatory otional	0
h. Where did you first learn about the DVTE (check one option only)?	Bootcamp, MOS Other F MCT, School schools (TBS, IOC SNCO C etc.	(NCO, current un ourse,	current unit. ex	field adv xercise bas	, Internet,
	0 0	0 0	0	0	0
i. What do you like about the DVTE most? (check all that apply)	Easy to use Easy to learn Eas	sy to set up Eas mair	sy to I have ntain confidence in its training capabilities	capable of being sideployed the	

	0	0	0	0	0	0	0
j. What do you dislike about the DVTE most (check all that apply)?	Not easy to use	Not easy to learn	Not easy to set up	easy to	I do not have confidence in its training capabilities	deployable, it is not used as a training system	issues (to many people and not enough systems to train with)
	0	0	0	0	0	0	0
k. I am very confident in the DVTE's overall training value. (check one option only)	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewh agree	a⊢6: Agree	: 7: Strongly Agree
	0	0	0	0	0	0	0
I. The DVTE is always accessible for me	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neithe agree or disagree			7: Strongly Agree
whenever I need it (check one option only).	0	0	0	0	Ο	0	0
m. There are enough DVTE assets in my unit for all of us to train, and we have never experienced	1: Strongly disagree	2: Disagree	3: Somewha disagree	4: Neither agree or disagree	5: Somewha agree	6: Agree	7: Strongly Agree
throughput issues. (check							
one option only).	0	0	0	0	0	0	0
n. How much time on average do you spend preparing / planning for a training session prior to using the DVTE?	No time is ever spent preparing / planning.	< 30 min		1-3 hours	> 3 hours		
(check one option only)	0	0	0	0	0		

THANK YOU FOR PARTICIPATING IN THIS SURVEY!!! HAVE A GREAT DAY!!!

<u>Unit Leadership</u>: Regimental and Battalion Staff (Primary Officer and Senior SNCOs/Chiefs) Co Cmdr, Co XO, Co OPSO, Co 1stSgt, Platoon Cmdr, Plt SNCOIC)

a. The amount of time our unit currently uses training simulations is appropriate. (check one option only).	1: Strongly disagree	Dicagroo	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
b. The use of simulations in our unit's training practice should be more extensive. (check one option only).	1: Strongly disagree	Diogram	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
c. The use of simulations in our unit's training practice should be reduced. (check one option only).	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
d. I would personally like to see less time invested in using simulations in training. (check one option only).	1: Strongly disagree	D:	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
e. I would personally like to see more time invested in using simulations in training. (check one option only).	1: Strongly disagree	D:	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
f. Our young Marines would like to see less time invested in using simulations in our training. (check one option only).	1: Strongly disagree	D:	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
g. Our young Marines would like to see more time invested in using simulations in our training. (check one option only).	1: Strongly disagree	D'	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
h. I actively endorse the use of simulations in our training regimen. (check one option only).	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neither true or untrue	5: Somewhat true of me	6: True of me	7: Very true of me

		0	0	0	0	0	0	0
i.	I am very reluctant to endorse the use of simulations in our training regimen (check one option only).	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neither true or untrue	5: Somewhat true of me		7: Very true of me
		0	0	0	0	0	0	0
j.	Other people invest considerable effort in endorsing the use of simulations in our training regimen. (check one option only).	1: Very untrue of me	2: Untrue of me	3: Somewhat untrue of me	4: Neither true or untrue	5: Somewhat true of me		7: Very true of me
		0	0	0	0	0	0	0
k.	You feel strongly that your current unit is completely against the idea of computer-supported training simulations? (check one option only).	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree		7: Strongly Agree
		0	0	0	0	0	0	0
l.	You feel strongly that your current unit is completely supportive of the idea of computer-supported training simulations? (check one option only).		2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree		7: Strongly Agree
		0	0	0	0	0	0	0

 If you've been stationed on another base, then what was your experience with computer-supported training simulations there? Answer the following questions:

_		
		Simulation #1: Purpose:
	used most frequently	Simulation #2: Purpose: Simulation #3: Purpose: O I have no experiences with simulations on other bases.
	b. Have you ever heard or seen advertisements for simulations there?	 NO, I never heard of advertisements about simulations there. YES If yes, then list the simulation(s) that was being advertised and on what media type:
		Simulation #1 Media Type:
		Simulation #2 Media Type:
		Simulation #3 Media Type:

-	If you currently use computer-supported training simulations, then are they also documented in your unit's training plan?
	○ No ○ Yes ○ I don't know
-	If you currently use computer-supported training simulations, Are the skills and total hours (usage and skillsets) that the Marines are learning while using these simulations captured in their individual training jackets?
	○ No ○ Yes ○ I don't know
-	Is your Subject Matter Expert (the person who trains others or operates the simulation system) certified? Certification can mean that your SME (Instructor) has attended training at the BSC and/or has received Train-the-Trainer training from another SME in your unit.
	○ No ○ Yes ○ I don't know
-	If your SME has attended a course or received Train-the-Trainer, then is this documented in his/her individual training jacket?
	○ No ○ Yes ○I don't know
-	Does your unit's training Section know that this individual is the unit SME on this simulation?
	○ No ○ Yes ○I don't know
-	If you currently do NOT use computer-supported training simulations: Do you consider training with simulations any different than training on physical training ranges, such as the rifle range?
	○ No ○ Yes ○I don't know
	If yes, then WHY?
1)	If you and/or your unit use computer-supported training simulations, then please answer the following questions.
8	the training Disagree Somewhat agree or agree Agree disagree disagree disagree

	training simulations (check one option only).	0	0	0	0	0	0	0
b.	Computer-supported simulation training tools are in their own way as effective as traditional training tools (check one option only).		y 2: Disagre		4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
_	1.4	0	0	0	0	0	0	0
C.	I strongly support the use of game-based training systems in order to train my Marines (check one option only).	1: Strongly	Disagree	3: Somewha disagree	t 4: Neither 5 agree or disagree	: Somewhat agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
d.	I strongly feel that these types of systems are a waste of time and a waste of money (check one option only).	disagree	y 2: Disagre	e 3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
e.	Live training is the	Ctura and a f	\ araa \ Cam				•	
	only real way to effectively train my Marines (check one option only).	Strongly A agree		gree ag		mewhat Dis sagree	sagree Stro	ongly disagree
	effectively train my Marines (check one option only).	agree		gree ag	ree or di		O	ongly disagree
f.	effectively train my Marines (check one	agree 1: Strongly disagree	ā,	gree ag di:	ree or di sagree	sagree	O 6:	
f.	effectively train my Marines (check one option only). When conducting an exercise with training simulations, my unit plans and executes all tasks in the same manner that we would as if we were conducting a traditional exercise like on a training range (i.e. we prepare planning documents, do rehearsals, TTPs, conduct AARs, etc.) (check one option	agree 1: Strongly disagree	a ₍	gree ag dis	oree or disagree	O 5: Somewha	O 6:	O 7: Strongly

	level of effort towards completing the mission are no different than when we conduct traditional exercises like on a training range (check one option only).	
h.	My unit has had a great deal of success in using computer-supported simulations for our training purposes (check one option only).	
i.	Computer-supported training simulations are utilized in my unit, and they are documented in our unit's training plan (check one option only).	TRUE FALSE I do NOT
j.	Computer-supported training simulations are also documented within our individual training jackets (check one option only).	TRUE FALS I do NOT E know
k.	exposed to computer- supported training simulations? If you did please list two and state where did the exposure take place (example: during a training exercise, classroom instruction, what unit and where)?	Simulation #1: Unit you were with: Name of exercise or class: Simulation #2: Unit you were with: Name of exercise or class:
I.	Have you and/or your unit ever purchased any type of computer- supported training simulation (software or hardware)? If yes,	NO: I have NEVER purchased any type of computer-supported training simulations. YES: Please fill in the information bellow: Simulation #1: Unit you were with:

	please list the details on the right.	Total \$\$\$ amount of software and hard (approximately): Simulation #2: Unit you were with: Total \$\$\$ amount of software and hard (approximately):			
m.	Have you and/or your unit ever heard or seen any type of advertisement for a computer-supported training simulation on base (Twentynine Palms)? (check all that apply)	No, I have never heard or seen any type of advertisement for a computer-supported training simulation on base.	(check for each type if it applies)	ineffective. (check for	
		I have seen advertisements on computer- supported training simulations on the following media:	0	0	
		O Unit webpage	0	0	
		O Work E-mail	Ο	O	
		O Electronic bulletin boards			
		O Bulletin boards posted at the MCX, Gym,	0	0	
		Barbershop, Food Court, Officer/SNCO/NCO/E- Clubs, etc.	0	0	
			0	Ο	
		O Base TV	_	_	
		O Base Radio	0	0	
		O Unit briefed by the Battle Simulation Center Officer	0	Ο	
		/ BSC Staff or simulation Subject Matter Expert			
		O Flyers, Pamphlets			
		O DVDs			

7) What do you deem as the most pressing projected needs of your unit and/or the base in terms of computer-supported training simulation systems? Please list all areas that may apply and be as specific and detailed as you can. (Administrative, Intelligence, Operations, Logistics, Communications, etc.) Example: A Communications simulation that does XYZ...

8) If you have seen, witnessed, and/or used a computer-supported training simulation system that you know to be very effective and Twentynine Palms does not own it as of yet, please list what those are and state their intended purposes.

9) In the past 2 years, what simulation training 'facilities' have you used on base (Twentynine Palms, CA)?

a. O I have used base training facilities listed in Question 1b: Proceed to question 1b.						
 I have not used any of the base training facilities listed in Question 1b: Proceed on to Question 2 (Base training 						
capabilities).						
b. I have used the following training facilities on base. (If you selected this option, please check all that	Twentynine Palms Simulation and/or Physical Training Facilities (not all inclusive):	In the past 2 years, estimate the total # of times that you've used the selected simulation training capabilities.	Check if it was MANDATORY tool or OPTIO	training		
apply)			O Mandatory	0		
	O Battle Simulation Center (BSC)		Optional			
	O MAGTF Integrated System Training		O Mandatory Optional	0		
	Center (MISTC) 29					
	- Command and Control Systems (AFATDS, BCS3, BAT, C2PC, CPOF, CLC2S, etc.)		O Mandatory Optional	0		
	O Building 1707 (ISMT / DVTE)		MandatoryOptional	O		
	O Camp Wilson (HEAT, CCS, ODS, DVTE)		O Mandatory Optional	0		
	O Tactical Training Exercise Control Group (TTECG)		O Mandatory	0		
	- CACCTUS		Optional			
	O Supporting Arms Virtual Trainer (SAVT)		O Mandatory Optional	0		
	Rifle Range (ISMT)Deployable Virtual Training		O Mandatory Optional	0		
	Environment					
c. If you chose	(DVTE)					
MANDATORY to	O Higher Leadership. (One or two levels above your command.)					
any of the training	O Upper Leadership within your command. (CO, XO, S-3_Operations Officer/Chief)					
facilities in	O Lower Leadership within your command. (OIC, SNCOIC, Training Section)					
Question 2c, please select the	O If a different individual or section within your command made these facilities MANDATORY, then					
group that made that decision	please provide the rank of the individual and the name of this person's section					
most often and answer in your O I do not know who made these facilities MANDATORY for my unit.						
this decision was made.	I think that decision was because:					

d. If you chose	C. Higher Leadership (One or two levels shows your command.)		
OPTIONAL to any	O Higher Leadership. (One or two levels above your command.)		
of the training facilities	O Upper Leadership within your command. (CO, XO, S-3_Operations Officer/Chief)		
in	O Lower Leadership within your command. (OIC, SNCOIC, Training Section)		
Question 1c, then in the	O If a different individual or section within your command chose these facilities for		
space	your unit, then		
to the right, select the	please provide the rank of the individual and the name of this person's section		
group	please provide the rank of the individual and the name of this person's section		
that made that decision.	here:		
After	O I do not know who chose these facilities to train my unit.		
that, answer in your	I think this capability was chosen		
own words	because:		
why you think they			
chose to			
utilize this specific			
capability.			

10)In the past 2 years, what simulation training capabilities have you personally used on base (Twentynine Palms, CA)?

a. O I have used base training capabilities listed in Question 2b: Proceed to question 2b.							
O I have not used any of the base training capabilities listed in Question 2b: Proceed on to							
question 3.							
b. I have used the following training capabilities on base. (If you selected this option, please	Twentynine Palms Simulation Training Capabilities (not all inclusive)	years, estimate MANDATORY training tool the total # of or OPTIONAL:					
check	Staff Training						
all capabilities that apply)	MAGTF Tactical Warfare Simulation (MTWS)		O Mandatory	O Optional			
SPP-17)	Joint Conflict and Tactical Simulation (JCATS)		O Mandatory	O Optional			
	Combined Arms Training		O Mandatory	O Optional			
	Forward Observer Personal Computer		O Mandatory	O Optional			
	Simulation (FOPCSIM)		O Mandatory	O Optional			
	O Combined Arms Planning Tool (CAPT)		O Mandatory	O Optional			
	O Combined Arms Network (CAN) of		 Mandatory 	O Optional			
	Simulations		Mandatory	O Optional			
	○ Supporting Arms Virtual Trainer (SAVT)						
	O Virtual Battle Space 2 (VBS2)		O Mandatory	O Optional			
	O Combined Arms Command and Control		O Mandatory	O Optional			
			O Mandatory	O Optional			
	Training Upgrade System (CACCTUS)						
	Small Unit Training		Mandatory	O Optional			
	O Virtual Battle Space 2 (VBS2)		O Mandatory	O Optional			

O Combat Convoy Simulator (CCS)	 O Mandatory	O Optional
O Mobile Counter IED Trainer (MCIT)	 O Mandatory	O Optional
O Recognition of Combatants (ROC) O ROC-IED	O Mandatory	O Optional
O ROC-Suicide Bomber (ROC-SB)		
0.0001/1:1 (00010)	O Mandatory	O Optional
O EagleEye	Mandatory Mandatory	O Optional
O Insurgent Methods Training –	 MandatoryMandatory	O Optional
Network	Mandatory Mandatory	O Optional
Enhanced Training (IMT-NET)	O Manadory	Optional
Task Trainers		
O Tactical Language Training System (TLTS)	 	
O Indoor Simulated Marksmanship	 O Mandatory	O Optional
Trainer (ISMT)	O Mandatory	O Optional
	 O Mandatory	O Optional
O HMMWV Egress Assistance Trainer (HEAT)	 O Mandatory	O Optional
Simulation Training Packages	O Mandatory	O Optional
O Staff Training		
O Kinetic Operations	O Mandatory	O Optional
O Amphibious Roots Training		
O Mountain Exercise Transition Training	 O Mandatory	O Optional
Spartan Preparation	O Mandatory	O Optional
O Small Unit Tactics		
O Enhanced Mojave Viper (EMV) Motorized	O Mandatory	O Optional
Operations Course (MOC) Rehearsal	O Mandatory	O Optional
O Enhanced Mojave Viper (EMV)	 O Mandatory	O Optional
Range 410	O Mandatory	O Optional
Rehearsal	,	·
O Afghan Convoy Patrol	 O Mandatory	O Optional
O Afghan Dismounted Patrolling	O Mandatory	O Optional
O Fire Support Team	 O Mandatory	O Optional
O Enhanced Mojave Viper (EMV) Fire Support	O Mandatory	O Optional
Coordination Exercise (FSCEX) Rehearsal	O Mandatani	
O Basic Call For Fire (CFF) and	MandatoryMandatory	OptionalOptional
Close Air	Mandatory Mandatory	·
Support (CAS) Request	Mandatory	OptionalOptional
O Basic FiST Procedures	U Ivianuatury	Ориона
O Combined Arms Maneuver Package	 O Mandatory	O Optional
O Counter IED	 Mandatory	O Optional
O Understanding the IED Threat	 Mandatory	O Optional
O Recognizing the IED Threat	O Mandatory	O Optional
O Finding the IED Threat		

	O The IED Threat in the Big Picture
	O Vehicle
	O Driver Training
	O Vehicle Rollover Training
	O Off-Road Training
	O Crew Reaction Drills
	O Deployable Virtual Training Environment
	(DVTE)
	O Your unit trained with your own DVTE
	O DVTE Setup Course
	O Train the Operator Course
	O Train the Trainer Course
c. If you chose	O Higher Leadership. (One or two levels above your command.)
MANDATORY to any of the training capabilities	O Upper Leadership within your command. (CO, XO, S-3_Operations Officer/Chief)
in Question 1c, please	O Lower Leadership within your command. (OIC, SNCOIC, Training Section)
select the group that	O If a different individual or section within your command made these capabilities
made that decision	MANDATORY, then
most often, and answer	please provide the rank of the individual and the name of this person's section
in your own words why you think this decision	here: Rank: Name of Section:
was made.	
nac maac.	O I do not know who made these capabilities MANDATORY training systems for my unit.
	I think that decision was
	because:
d. If you chose	O Higher Leadership. (One or two levels above your command.)
OPTIONAL to any	Upper Leadership within your command. (CO, XO, S-3_Operations Officer/Chief)
of the training capabilities in	O Lower Leadership within your command. (OIC, SNCOIC, Training Section)
Question 1c, please	If a different individual or section within your command chose these capabilities for
select the	your unit, then
group that made that	please provide the rank of the individual and the name of this person's section
decision	here:
most often and answer	O I do not know who made these capabilities MANDATORY training systems for my
in your own words	unit.
why you think they	
chose to	I think this capability was chosen
utilize this specific	because:
capability.	

- 11)One of the Training Facilities that Twentynine Palms offers is the Battle Simulation Center (BSC). Are familiar with and/or have used the BSC?
 - o No, I am not familiar with it: Proceed to question #7.
 - O Yes, I am familiar with it: answer the following questions:

a.	Where is the BSC located?	The BSC i	The BSC is located						
				_					
				_					
b.	I have personally toured the BSC facilities.	TRUE	FALSE O						
C.	I feel very confident that I know what the BSC's training mission is in respect to supporting the base (check one option only).	Strongly agree	Agree	Somewhat agree	Neither agree or disagree	Somewhat disagree	Disagree	Strongly disagree	
		0	0	0	0	0	0	0	
d.	I personally interacted with the BSC Simulation Officer or the BSC Staff.	TRUE	FALSE O						
e.	Other people in my unit interacted with the BSC Simulation Officer or the BSC Staff.		FALSE O						
f.	I personally coordinated and scheduled training through the BSC for myself or my unit.	TRUE O	FALSE O						
g.	Other people in my unit coordinated and scheduled training through the BSC for myself or my unit.		FALSE O						
h.	you attend and/or what exercise did you participate in at the BSC?	Class #1: Class #2: Class #3:	es I particiç	pated in mos					

		Exercise	#2:					
		Exercise	#3:					
C.	The training that I received and/or the exercise I participated in at the BSC met my expectations (check one option only)	1: Strongly disagree	2: Disagr	3: ree Somewhat disagree	4: Neithe agree or disagree	agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
d.	My overall experiences in the BSC were positive (check one option only).	1: Strongl Disagree		agre∈ 3: Somewha disagree	4: Neith agree d disagre	or agree	6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
i.	Learning skills with simulations in the BSC is a very effective training approach (check one option only).	Strongly agree	Agre e	Somewhat agree	Neither agree or disagree	Somewhat disagree	Disagre e	Strongly disagree
		0	0	0	0	0	0	0
j.	I would recommend the BSC as a training tool/environment to other Marines in my unit and/or to other units (check one option only).	agree	Agre e	Somewhat agree	Neither agree or disagree	Somewhat disagree	Disagre e	Strongly disagree
		0	0	0	0	0	0	0
							_	

12) Are you familiar with (have you ever heard of the name or acronym) the Deployable Virtual Training Environment (DVTE)? If your answer is no, then please proceed to Question 9.

Yes	No
0	0

13) Have you ever used the DVTE?

- O I have **never** used the DVTE: Proceed to question 5 (VBS 2 section).
- O I have used the DVTE: Please answer the following questions:

	When was the last time you used the DVTE?
O	(YEAR)
past, but I do NOT currently use it. (If you selected this	What unit(s) or school(s) were you with when you used the
option, answer the questions	
option, answer the questions	
to the right.)	

b. Our unit currently owns has access to a DVTE, we do NOT use it. (check that apply.)	but apply) O The DVTE is too difficult to set up.
	O The DVTE provides no real training value to my unit.
c. I currently use the DVT (If this is correct, answ the questions about DV below.	er
d. If the DVTE is a MANDATORY training tool for you or y unit, check one answer the right.	
e. If the DVTE is an OPTIONAL O training tool for you or y Unit, check one answe the right	
f. Select all aspects of the DVTE that you feel define the overall	Consists of 9 pelican cases.Contains 32 laptop computers.Each laptop contains a suite of tactical simulations.

capabilities of the system.	O The DVTE suites serve as unit simulation (classroom,	centers and can be setup in any location
(check all that apply)	barracks, office spaces, etc.).	
	O The DVTE is capable of training individua	al Marines.
	O The DVTE is capable of training Fire Teal	
	O The DVTE is capable of training Platoons	
	O The DVTE is capable of training Battalion	
	O Units can get DVTE training from the Batt	
	O The Battle Simulation Center will train uni	
	O I have received training on the DVTE from	
g. Select all the DVTE tactical simulations that you currently utilize. (check all that apply)	DVTE tactical simulations:	In the past year, Check if it was a estimate the total # MANDATORY training of times that tool or OPTIONAL? you've used the selected simulations.
	O Virtual Battle Space 2 (VBS2)	O Mandatory O
	O Combines Arms Network (CAN)	O Mandatory O Optional
	O Tactical Language Training System (TLTS)	O Mandatory O Optional
	O Recognition of Combatants (ROC), includes	O Mandatory O Optional
	Vehicle, IED, and Suicide Bomber	O Mandatory O
	O Combat Decision Range (CDR)	Optional Optional
	O MAGTF XXI	
	O Tactical Operations (TACOPS)	O Mandatory O Optional
	O Close Combat Marine (CCM)	— O Mandatory O
	O Logistics Tactical Decision Simulation (TDS)	Optional
	O Joint Virtual Tactical Radio (JVTR)	O Mandatory O Optional
	O Other simulation: Please enter here:	○ Mandatory○ Optional
		MandatoryOptional
		O Mandatory O Optional
		O Mandatory O Optional
h. Where did you first learn about the DVTE (check one option only)?	Bootcamp, MOS Other PME From MCT, School schools (NCO, currer SNCO Course, etc.)	n your From a unit While on a Local int unit. outside your field advertising on current unit. exercise base (Radio, or while TV, Internet, deployed. E-mail, etc.)
, ,,		0 0 0 0
i. What do you like about the DVTE most? (check all that apply)	Easy to use Easy to learn Easy to set up	

	0	0	0	0	0	0	0
j. What do you dislike about the DVTE most (check all that apply)?	Not easy to use	Not easy to learn	Not easy to set up	easy to	I do not have confidence in its training capabilities	deployable, it is not used as a training system	issues (to many people and not enough systems to train with)
	0	0	0	0	0	0	0
k. I am very confident in the DVTE's overall training value. (check one option only)	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhagree	nai 6: Agree	7: Strongly Agree
,,	0	0	0	0	0	0	0
I. The DVTE is always accessible for me	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neithe agree or disagree			7: Strongly Agree
whenever I need it (check one option only).	0	0	0	0	0	0	0
m. There are enough DVTE assets in my unit for all of us to train, and we have never experienced	1: Strongly disagree	2: Disagree	3: Somewha disagree	4: Neither agree or disagree	5: Somewha agree	6: Agree	7: Strongly Agree
throughput issues. (check							
one option only).			0				
n. How much time on average do you spend preparing / planning for a training session prior to	No time is ever spent preparing / planning.	< 30 min	1 hour	1-3 hours	> 3 hours	0	0
using the DVTE? (check one option only)							
	0	Ο	0	0	0		

THANK YOU FOR PARTICIPATING IN THIS SURVEY!!! HAVE A GREAT DAY!!!

<u>Trainers</u>: (BSC, TTECG, MCTOG, MCLOG, MAWTS-1, MWTC, Unit - training providers)

1) Choose five (5)	O MAGTF Tactical Warfare Simulation (MTWS)
training	O Joint Conflict and Tactical Simulation (JCATS)
simulations that	O Forward Observer Personal Computer Simulation (FOPCSIM)
you think are most	O Combined Arms Planning Tool (CAPT)
frequently	O Combined Arms Network (CAN) of Simulations
used by	O Supporting Arms Virtual Trainer (SAVT)
Twentynine	O Virtual Battle Space 2 (VBS2)
Palms units in	O Combined Arms Command and Control Training Upgrade System (CACCTUS)
your training	O Combat Convoy Simulator (CCS)
facility.	O Mobile Counter IED Trainer (MCIT)
	O Recognition of Combatants (ROC)
	O ROC-IED
	O ROC-Suicide Bomber (ROC-SB)
	O ROC-Vehicles (ROC-V)
	O EagleEye
	O Insurgent Methods Training – Network Enhanced Training (IMT-NET)
	O Tactical Language Training System (TLTS)
	O Indoor Simulated Marksmanship Trainer (ISMT)
	O Operator Driver Simulator (ODS)
	O HMMWV Egress Assistance Trainer (HEAT)
	O Other Simulations:
O) Chassa five	
2) Choose five (5) training	O MAGTF Tactical Warfare Simulation (MTWS)
simulations	O Joint Conflict and Tactical Simulation (JCATS)
that are most	O Forward Observer Personal Computer Simulation (FOPCSIM)
frequently	O Combined Arms Planning Tool (CAPT)
requested by	O Combined Arms Network (CAN) of Simulations
the units that	O Supporting Arms Virtual Trainer (SAVT)
you train.	O Virtual Battle Space 2 (VBS2)
	O Combined Arms Command and Control Training Upgrade System (CACCTUS)
	O Combat Convoy Simulator (CCS)
	O Mobile Counter IED Trainer (MCIT)
	O Recognition of Combatants (ROC)
	O ROC-IED
	O ROC-Suicide Bomber (ROC-SB)
	O ROC-Vehicles (ROC-V)
	○ EagleEye
	O Insurgent Methods Training – Network Enhanced Training (IMT-NET)
	O Tactical Language Training System (TLTS)
	O Indoor Simulated Marksmanship Trainer (ISMT)
	O Operator Driver Simulator (ODS)
	O HMMWV Egress Assistance Trainer (HEAT)

3)	What simulations do you consider to be the most challenging (hardest) when it comes to developing scenarios and design of the terrain?	Simulation #7 Simulation #3 Simulation #3 Hard to deve Simulation #7 Simulation #2	ard to develop scenarios for: imulation #1									
,	What simulations do you perceive as being difficult to teach to students?	Simulation #2	12 3	_								
5)	What other simulations have MAJOR problems and/or issues (software, hardware, maintenance, etc.? Please list the simulation and its respective issue.	Simulation #2 Simulation #3	2				-					
6)	Students attending classes at your facility/unit have positive attitudes about simulations (check one option only).	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree				
		0	0	0	0	0	0	0				

7)	Based upon the Unit's overall confidence in the quality of the BSC's training, they send their Marines to the BSC numerous times in order to learn new simulations and/or to gain advanced skills in the simulations that they currently use. (check one option only).	1: Strongly disagree	2: D	Disagree	3: Somewholisagree		4: Neither agree or disagree	S	5: comewhat agree	6: Agi	ree	7: Strongly Agree
		0		0	0		0		0	0		0
8)	On average over a last year period, how many units came more than once?	Never		1-2	2 units		3-4 units		5-6 units		7 units or more	
		0	0		0		0		0		0	
9)	Unit Leadership strongly believes in the simulation training that their Marines receive from the BSC (check one option only).	1: Strongly disagree	2: D	Disagree	3: Somewhals disagree		4: Neither agree or disagree	S	5: omewhat agree			7: Strongly Agree
4.0\	1: (4)	0		0	0		0		0	0		0
ŕ	perceive as being the most difficult to install, setup, and/or operate.	Simulation #1 Simulation #2 Simulation #3										
11)	List three (3) training	Simulation #	1							_		

simulations you think are the	Simulation #2
most useful	
training tools	Simulation #3
that benefit	
Marines in their	
day-to-day jobs	
and overall mission.	
12) The BSC	
shares	TO FALOR the substance of the second whether the
knowledge	TRUE FALSE If FALSE, then what are some of the reasons why this does not occur?
(scenarios,	
terrain, best	
practices, etc.) with other	
simulation	If TRUE, then please list what knowledge (scenarios, terrain, best practices, etc.) is shared and
centers (Can be	with what
a Simulation	Simulation Center.
Center from a	1 Simulation Center:
different	2 Simulation
service)?	Center:
	3 Simulation
	Center:
12) Chassa five (E)	
13) Choose five (5) simulation	Cinidation Training Labrages
training	O Deployable Virtual Training Environment (DVTE)
'packages' that	
are most	DVTE Setup Course
frequently	Train the Operator Course
requested by units.	Train the Trainer Course
units.	O Staff Training
	Kinetic Operations
	Amphibious Roots Training
	Mountain Exercise Transition Training
	Spartan Preparation
	O Small Unit Tactics
	Enhanced Mojave Viper (EMV) Motorized
	Operations Course (MOC) Rehearsal
	Enhanced Mojave Viper (EMV) Range 410
	Rehearsal
	Afghan Convoy Patrol
	Afghan Dismounted Patrolling
	O Fire Support Team
	Enhanced Mojave Viper (EMV) Fire Support
	Coordination Exercise (FSCEX) Rehearsal
	Basic Call For Fire (CFF) and Close Air
	Support (CAS) Request
	Basic FiST Procedures
	Combined Arms Maneuver Package

	Recognizi Finding th The IED 1 O Vehicle Driver Tra Vehicle R Off-Road	nding the IED The IED Threat Threat in the Ballining ollover Training action Drills	reat ig Picture				
14) For training exercises supported by you, units are always very well prepared at the beginning of the exercise. (STARTEX) (check one option only)		2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	Ο	0	0	0
15) For training exercises supported by you, all unit participants (includes all cells) completely understand the training objectives and overall purpose of the exercise (check one option only)	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
16) For training exercises supported by you, Unit Leadership is always very involved and plays a significant role in the exercise	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree

(check one option only)									
opaon omy)	0	0	0	0	0	0	0		
17) For training exercises supported by you, units conduct very detailed, proper and effective After Action Reviews. (AARs) (check one option only		2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree		
	0	0	0	0	0	0	0		
18) For training exercises supported by you, unit participants (includes all cells) constantly display a positive attitude about the simulation environment and its overall capabilities (includes all aspects of hardware and software). (check one option only)		2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree		
19) For training	O List 3 major	complaints f	rom unit part	O icinants duri	ng and/or aft	o er simulation	O training		
exercises supported by you, what are the three (3)	exercises. Complaint #1:	Complaint							
major complaints from unit participants?	Complaint #2:								
- γαι ποιραπιο :	Complaint #3:								
20) For training exercises	List 3 major exercises.	complaints f	rom Unit Lea	dership durii	ng and/or afte	er simulation	training		
supported by you, what are	Complaint #1:								

1 1 (0)							
the three (3) major							
complaints from Complaint							
Unit #2:							
Leadership?							
Complaint							
#3:							
0 0							
21) When you were YES NO If YES, then what training was provided to you and how long did each	rlass						
hired, were you last?	olass						
provided with							
any type of O							
initial training on							
a specific simulation If NO, then what training do you feel that you should have received up	front						
and/or on prior to starting							
Classroom your position as an Instructor for simulations?							
Instruction /							
presentation							
skills?							
22) Have you YES NO If YES, then list the training certificates that you have							
obtained any earned:							
type of training							
certificates							
since you were hired as an							
instructor in If NO, then are there training certificates that you would like to earn? If	f yes,						
your current then please list							
job? them							
here							
Computer-Supported Training Simulations versus Traditional Training on							
Physical Ranges							
Traditional training can be defined as 'live' training (plan for/pack up and go							
the field) conducted in a field environment. (Ex: A unit plans and executes a							
week long training exercise in the training areas of Twentynine Palms)							
23) In your opinion, what are three (3) major advantages of training with							
simulations?							
Advantage #1							
Advantage #2							
Advantage #3							
24) In vour opinion, what are three (3) major disadvantages of training with							
24) In your opinion, what are three (3) major disadvantages of training with simulations?							

	what are three (3) major advantages of traditional training?
Advantage #3	
26) In your opinion, v	what are three (3) major disadvantages of traditional
Disadvantage # 2	
Disadvantage # 3	
	when training with simulations, what are the three (3) most or elements that will make training exercise very
Advantage #1	
Advantage #2	
Advantage #3	
important factors conducting a trair Advantage #1	when training with simulations, what are the most three (3) or elements that should be avoided while preparing for or ning exercise?
•	
most important fac successful?	when training with traditional methods, what are the three (3) ctors or elements that will make a training exercise very
Advantage #1	
Advantage #2	
Advantage #2Advantage #330) In your opinion, was important fa	
Advantage #2Advantage #330) In your opinion, was important far for or conducting	when training with traditional methods, what are the three (3) actors or elements that should be avoided while preparing a training exercise?
Advantage #2Advantage #330) In your opinion, was important far for or conducting Advantage #1	when training with <u>traditional</u> methods, what are the three (3 actors or elements that should be avoided while preparing a training exercise?
Advantage #2Advantage #330) In your opinion, was important far for or conducting Advantage #1Advantage #2	when training with traditional methods, what are the three (3) actors or elements that should be avoided while preparing a training exercise?
Advantage #2Advantage #3 30) In your opinion, was important far for or conducting Advantage #1Advantage #2	when training with traditional methods, what are the three (3) actors or elements that should be avoided while preparing a training exercise?

Review feature,							
then we always							
use							
it for our AAR?							
32) The simulations	0	0	0	0	0	0	0
that	1: Strongly	2: Disagree	Somewhat disagree	 Neither agree or 	5: Somewhat	6: Agree	7: Strongly Agree
we currently use	disagree		a.cag.cc	disagree	agree		7 tg. 00
are old and							
need to be upgraded by							
newer							
simulation							
systems?							
22) Our training	0	0	0	0	0	0	0
33) Our training facility endorses	1: Strongly	2: Disagree	Somewhat disagree	 Neither agree or 	5: Somewhat	6: Agree	7: Strongly Agree
the use of	disagree		disagree	disagree	agree		/ igicc
EVERY							
simulation that we own?							
we own:							
	0	0	0	0	0	0	0
34) Our training	1: Strongly	2: Disagree	3: Somewhat	4: Neither	5:	6: Agree	7: Strongly
facility has a	disagree		disagree	agree or disagree	Somewhat		Agree
very strong working				uisagiee	agree		
relationship with							
the BSC?							
05) 71	0	0	0	0	0	0	0
35) The training community in	1: Strongly	2: Disagree	Somewhat disagree	4: Neither agree or	5: Somewhat	6: Agree	7: Strongly Agree
Twentynine	disagree		uisagiee	disagree	agree		Agree
Palms							
(MCTOG,							
MCLOG, TTECG, ATG,							
BSC,							
MISTC 29, etc.)							
constantly							
shares information							
(where							
applicable) in							
order to better the							
bases							
overall mission							
readiness.							
26) The training	0	0	0	0	0	0	0
36) The training community in	1: Strongly	2: Disagree	Somewhat disagree	4: Neither agree or	5: Somewhat	6: Agree	7: Strongly Agree
Twentynine	disagree		alougioo	disagree	agree		, 19,00
1		l	į į	ļ	l		l l

Palr MCI 29, (if	(MCTOG, LOG, TTECG, ATG, BSC, MISTC etc.) constantly works together required) in							
bas	better the es overall mission readiness.	0	0	O	0	0	0	0
	Are there other simulations that you do not possess that could benefit your students in their Training environment? yes, then what simulations and what purposes?	O YES Simulation #* Simulation #*	1: 1: 1: are no other	simulations th		-		
,	When a new simulation is approved for use by the Marine Corps, our team immediately explores its capabilities.	1: Very untrue of our team	our team	3: Somewhat untrue of our team	4: Neither true or untrue	5: Somewhat true of our team	6: True of our team	of our team
ŕ	When a new simulation is approved for use by the Marine Corps, our team waits until other units try its capabilities.	1: Very untrue of our team	our team	3: Somewhat untrue of our team	4: Neither true or untrue	Somewhat true of our team	6: True of our team	of our team
,	Our training facility constantly	1: Very untrue of our team		3: Somewhat untrue of our team	4: Neither true or untrue	5: Somewhat true of our	6: True of our team	7: Very true of our team

demonstrates the capabilities and overall effectiveness of very useful simulations to other units.					team		
	0	0	0	0	0	0	0

41) Has the BSC supported a simulation exercise for your command?

a. The preparation / planning phases of the simulation exercise went very well?	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
b. The execution phases of the simulation exercise went very well?	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
c. The After Action Review phases of the simulation exercise went very well?	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0

THANK YOU FOR PARTICIPATING IN THIS SURVEY!!! HAVE A GREAT DAY!!!

<u>Trainees</u>: Regiment level: Officers (Maj, Capt, 1st Lt and 2nd Lt) + Enlisted

(E7 and below)

Battalion level: Officers (Maj, Capt, 1st Lt and 2nd Lt) + Enlisted (E7

and below)

Company level: Officers (1st and 2nd Lt) + Enlisted (E7 and below)

Platoon level: Marines - E6 and below

1) In the past **2 years**, what simulation training 'facilities' have you used on base (Twentynine Palms, CA)?

a. O I have used base traini	ing facilities listed in Question	1b: Proceed to ques	stion 1b.			
 I have not used any of Question 2 (Base training 	the base training facilities list	ed in Question 1b: P	roceed on to	1		
capabilities).						
b. I have used the following training facilities on base.	Twentynine Palms Simulation and/or	In the past 2 years , estimate the total # of times that you've	Check if it was a MANDATORY training tool or OPTIONAL:			
(If you selected this	Physical Training Facilities	used the selected		•		
option,	(not all	simulation training capabilities.				
please check all that	inclusive):					
apply)			O Mandatory	0		
	O Battle Simulation Center (BSC)		Optional	_		
	MAGTF Integrated System Training		O Mandatory Optional	0		
	Center (MISTC) 29					
	- Command and Control Systems (AFATDS, BCS3, BAT, C2PC, CPOF,		O Mandatory Optional	0		
	CLC2S, etc.) O Building 1707 (ISMT / DVTE)		O Mandatory Optional	Ο		
	O Camp Wilson (HEAT, CCS, ODS, DVTE)		O Mandatory Optional	0		
	O Tactical Training Exercise Control Group (TTECG)		O Mandatory	0		
	- CACCTUS		Optional	O		
	O Supporting Arms Virtual Trainer (SAVT)		O Mandatory Optional	0		
	O Rifle Range (ISMT)		O Mandatory	0		
	O Deployable Virtual Training Environment		Optional			
	(DVTE)					
c. If you chose	O Higher Leadership. (One or two I	evels above your comma	ınd.)			
MANDATORY to any of the training	O Upper Leadership within your co	mmand. (CO, XO, S-3_O	perations Office	r/Chief)		
facilities in	O Lower Leadership within your command. (OIC, SNCOIC, Training Section)					
Question 2c, please select the	O If a different individual or section within your command made these facilities MANDATORY, then					
group that made that	please provide the rank of the inc	dividual and the name of t	this person's sec	ction		
decision	here:					
most often and answer in	O I do not know who made these for	acilities MANDATORY for	· my unit			

your own words why you think this decision was made.	I think that decision was because:
d. If you chose OPTIONAL to any of the training facilities in Question 1c, then in the space to the right, select the group that made that decision. After that, answer in your own words why you think they chose to utilize this specific capability.	Upper Leadership Within your command. (CO, XO, S-3_Operations Officer/Chief) Lower Leadership within your command. (OIC, SNCOIC, Training Section) If a different individual or section within your command chose these facilities for your unit, then please provide the rank of the individual and the name of this person's section here:

2) In the past **2 years**, what simulation training capabilities have you personally used on base (Twentynine Palms, CA)?

a. O I have used base train	ing capabilities listed in Questic	on 2b: Proce	ed to questio	n 2b.
O I have not used any of question 3.	f the base training capabilities I	isted in Ques	stion 2b: Prod	ceed on to
b. I have used the following training <u>capabilities</u> on base. (If you selected this option, please	Twentynine Palms Simulation Training Capabilities (not all inclusive)	years, estimate the	Check if it was MANDATORY or OPTIONAL:	
check	Staff Training			
all capabilities that apply)	MAGTF Tactical Warfare Simulation (MTWS)		O Mandatory	O Optional
	O Joint Conflict and Tactical Simulation (JCATS)		O Mandatory	O Optional
	Combined Arms Training		O Mandatory	O Optional
	O Forward Observer Personal Computer Simulation (FOPCSIM)		MandatoryMandatory	O OptionalO Optional
	○ Combined Arms Planning Tool (CAPT)		O Mandatory	O Optional
	O Combined Arms Network (CAN) of Simulations		MandatoryMandatory	OptionalOptional
	○ Supporting Arms Virtual Trainer (SAVT)			
	O Virtual Battle Space 2 (VBS2)		O Mandatory	O Optional
	O Combined Arms Command and Control		O Mandatory	O Optional

(0	Training Upgrade System _CACCTUS)	 O Mandatory	O Optional
5	Small Unit Training	○ Mandatory	O Optional
(O Virtual Battle Space 2 (VBS2)	Mandatory	O Optional
(Combat Convoy Simulator (CCS)	 MandatoryMandatory	O Optional
(O Mobile Counter IED Trainer (MCIT)	 Mandatory	O Optional
(Recognition of Combatants (ROC)	 MandatoryMandatory	O Optional
	O ROC-IED	o mandatory	o optional
	O ROC-Suicide Bomber (ROC-SB)		
	O ROC-Vehicles (ROC-V)	O Mandatory	O Optional
(⊃ EagleEye	MandatoryMandatory	O Optional
	O Insurgent Methods Training – letwork	 O Mandatory	O Optional
	Enhanced Training (IMT-NET)	 Mandatory 	O Optional
1	Task Trainers		
	○ Tactical Language Training System (TLTS)		
	O Indoor Simulated Marksmanship _	 O Mandatory	O Optional
	rainer (ISMT)	 O Mandatory	O Optional
	O Operator Driver Simulator (ODS)	 O Mandatory	O Optional
	O HMMWV Egress Assistance rainer (HEAT)	 O Mandatory	O Optional
	Simulation Training Packages	○ Mandatar:	Ontional
(○ Staff Training -	 O Mandatory	O Optional
	O Kinetic Operations	○ Mondoto	Ontional
	O Amphibious Roots Training	 O Mandatory	O Optional
	O Mountain Exercise Transition	O Marada (a re	Onting
Т	raining _	 Mandatory	O Optional
	O Spartan Preparation	O Mandatory	O Optional
(O Small Unit Tactics	O Mars 1 1	0.00
N	 ○ Enhanced Mojave Viper (EMV) _ flotorized 	 O Mandatory	O Optional
R	Operations Course (MOC) Rehearsal	 O Mandatory	O Optional
P	O Enhanced Mojave Viper (EMV)	○ Mandatory	O Optional
ır	ange 410 _ Rehearsal _	 O Mandatory	O Optional
	O Afghan Convoy Patrol		- 05
	Afghan Dismounted Patrolling –	O Mandatory	O Optional
	-	MandatoryMandatory	O Optional
-	Fire Support Team Figure Vipor (FMV)	Mandatory	O Optional
F	 Enhanced Mojave Viper (EMV) – ire Support 	MandatoryMandatory	O Optional
	Coordination Exercise (FSCEX)	·	
ſ	O Basic Call For Fire (CFF) and	 Mandatory	O Optional
С	Close Air –	 Mandatory	O Optional
	Support (CAS) Request -	 Mandatory	O Optional
	O Basic FiST Procedures –	 Mandatory	O Optional
P	O Combined Arms Maneuver Package	 O Mandatory	O Optional
	O Counter IED		

	O Understanding the IED Threat	O Mandatory O Optional
	O Recognizing the IED Threat	O Mandatory O Optional
	O Finding the IED Threat	O Mandatory O Optional
	O The IED Threat in the Big Picture	
	○ Vehicle	
	O Driver Training	
	O Vehicle Rollover Training	
	O Off-Road Training	
	O Crew Reaction Drills	
	O Deployable Virtual Training Environment	
	(DVTE)	
	O Your unit trained with your own DVTE	
	O DVTE Setup Course	
	O Train the Operator Course	
	O Train the Trainer Course	
c. If you chose	O Higher Leadership. (One or two levels above	e your command.)
MANDATORY to	O Upper Leadership within your command. (C	•
any of the <u>training</u> <u>capabilities</u> in	O Lower Leadership within your command. (O	
Question 1c,	O If a different individual or section within your	,
please select the	MANDATORY, then	command made those supusmites
group that made	please provide the rank of the individual and	I the name of this person's section
that decision most	here: Rank: Name	e of Section:
often, and answer in your own words		
why you think this	O I do not know who made these capabilities I unit.	MANDATORY training systems for my
decision was	unit.	
made.	I think that decision was	
	because:	
d. If you chose	O Higher Leadership. (One or two levels above	e your command.)
OPTIONAL to any of the training	O Upper Leadership within your command. (C	O, XO, S-3_Operations Officer/Chief)
capabilities in	O Lower Leadership within your command. (O	IC, SNCOIC, Training Section)
Question 1c, please	O If a different individual or section within your	command chose these capabilities for
select the	your unit, then	·
group that made that	please provide the rank of the individual and	I the name of this person's section
decision most often and answer	here:	
in your	O I do not know who made these capabilities !	MANDATORY training systems for my
own words	unit.	
why you think they	Labiat abia appaleita auga abaasa	
chose to	I think this capability was chosen because:	
utilize this specific		
capability.		

l .	

- 3) One of the Training Facilities that Twentynine Palms offers is the Battle Simulation Center (BSC). Are you familiar with and/or have used the BSC?
 - o No, I am not familiar with it: Proceed to question #4.
 - O Yes, I am familiar with it: answer the following questions:

a. Where is the BSC located?	The BCS is located
b. I personally interacted with the BSC Simulation Officer or the BSC Staff.	TRUE FALSE
c. Other people in my unit interacted with the BSC Simulation Officer or the BSC Staff.	TRUE FALSE
d. I personally coordinated and scheduled training through the BSC for myself or my unit.	TRUE FALSE
e. Other people in my unit coordinated and scheduled training through the BSC for myself or my unit.	TRUE FALSE
f. What course/class did you attend and/or what exercise did you participate in at the BSC?	The 3 courses/classes that I attended most recently in the BSC were: Class #1: Class #2: Class #3:
	The 3 exercises I participated in most recently in the BSC were: Exercise #1: Exercise #2: Exercise #3:
g. The training that I received and/or the exercise I participated in at the BSC met my expectations (check	1: Strongly 2: Disagree 3: 4: Neither 5: 6: Agree 7: Strongly disagree disagree or Somewhat Agree disagree agree

one option only)							
	0	0	0 0)	0	0	0
h. My overall experiences in the BSC were positive (check one option only).	1: Strongly Disagree	2: Disagree	3: Somewha disagree		5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0
i. Learning skills with simulations in the BSC is a very effective training approach (check one option only).	1: Strongly disagree	2: Disagree	3: Somewha disagree		5: Somewhat agree		7: Strongly Agree
	0	0	0	0	0	0	0
j. I would recommend the BSC as a training tool/environment to other Marines in my unit and/or to other units (check one option only).	1: Strongly disagree	2: Disagree	3: Somewha disagree		5: Somewhat agree	6: Agree	7: Strongly Agree
	0	0	0	0	0	0	0

4) Are you familiar with (have you ever heard of the name or acronym) the Deployable Virtual Training Environment (DVTE)? If your answer is no, then please proceed to Question 5.



- 5) Have you ever used the DVTE?
 - O I have **never** used the DVTE: Proceed to question 5 (VBS 2 section).
 - O I have used the DVTE: Please answer the following questions:

a. I have used the DVTE	(YEAR)	d the DVTE?
past, but I do NOT cu use it. (If you selected option, answer the qu to the right.)	What unit(s) or school(s) were ye	ou with when you used the
b. Our unit currently owr	What are the reasons you do no	t use the DVTE? (check all that
has access to a DVTE	t apply)	
we	O The DVTE is too difficult to set up.	
do NOT use it. (check	O I do NOT have confidence in its traini	ng capabilities.
that apply.)	O Our unit has experienced throughput everyone at the	issues (we are not able to train
	same time and when we needed to)	
	O There was never anyone in our unit v	who knew how to set it up or operate it.
	O The Marine that knew how to use the knows how to	DVTE has PCS'd, and no one else
	set it up or operate it.	

		O I would use the DVTE if leadership allowed us to use it.					
		O The DVTE is NOT easily accessible to me (computers are locked up).					
		O The DVTE use is NOT integrated into our training schedule.					
		O The DVTE is just a bunch of simulations that no one really cares about.					
		 The DVTE provides no real training value to my unit. 					
c. I currently use the DV	ΓE.	- The state of the					
()(this is a second of second							
(If this is correct, answ the questions about D below.							
d. If the DVTE is a		Who made the decision to make the DVTE a MANDATORY training system for you or your					
MANDATORY O		unit?					
training tool for you or		O Higher Leadership. (One or two levels above your command.)					
unit, check one answe the	i On	O Upper Leadership within your command. (CO, XO, S-3_Operations Officer/Chief)					
right.		O Lower Leadership within your command. (OIC, SNCOIC, Training Section)					
		O If a different individual or section within your command made DVTE MANDATORY, then					
		please provide the rank of the individual and the name of this person's section					
		here:					
		O I do not know who made the DVTE a MANDATORY training system for my unit.					
e. If the DVTE is an		Why do you think the DVTE was chosen as an OPTIONAL training system for you or your					
OPTIONAL O		unit?					
training tool for you or Unit, check one answe		O The DVTE is a very valuable training tool.					
the	.1 011	O Several other units are using the DVTE, so we decided to use it as well.					
right		O We heard the DVTE was a good training tool, so we decided to use it.					
		O The DVTE is used only during white space training and/or downtime.					
		O I do NOT know why we use the DVTE in our unit.					
		O Other reasons:					
	O Cor	nsists of 9 pelican cases.					
f. Select all aspects of		ntains 32 laptop computers.					
the DVTE that you		th laptop contains a suite of tactical simulations.					
feel define the overall capabilities of the		DVTE suites serve as unit simulation centers and can be setup in any location					
system.	(classr	pom,					
(check all that apply)		racks, office spaces, etc.).					
		DVTE is capable of training individual Marines.					
		DVTE is capable of training Fire Teams.					
		DVTE is capable of training Platoons.					
		DVTE is capable of training Battalion Staffs.					
		s can get DVTE training from the Battle Simulation Center located on base.					
		Battle Simulation Center will train units on the DVTE at the unit's work space.					
	O I ha	ve received training on the DVTE from the Battle Simulation Center.					

g. Select all the DVTE tactical simulations that you currently utilize.(check all that apply)	DVTE tactica	al simulations:		In the pa estimate of times you've us selected simulatio	the total # that sed the	Check if it wa MANDATOR' tool or OPTIC	Y training
	O Virtual Ba	ttle Space 2 (\	/BS2)			O Mandatory	0
	O Combines	Arms Networ	k (CAN)			Optional	
	O Tactical (TLTS)	Language -	Training System	1		O Mandatory Optional	0
	O Recogni includes	tion of Com	nbatants (ROC)	,		MandatoryOptional	0
		ED, and Suicid lecision Range				O Mandatory Optional	0
	O Tactical C	O Tactical Operations (TACOPS)				O Mandatory Optional	0
	O Logistics	mbat Marine (0 Factical Decisi	CCM) ion Simulation			O Mandatory Optional	0
	(TDS) ○ Joint Virtu			O Mandatory Optional	0		
	O Other sim			O Mandatory Optional	0		
						O Mandatory Optional	0
						O Mandatory Optional	0
						O Mandatory Optional	0
h. Where did you first learn about the DVTE (check one option only)?	Bootcamp, MCT, TBS, IOC	School sch	Other PME From nools (NCO, curre CO Course, etc.)	nť unit. ou	ıtside you	. exercise ba	V, Internet,
, ,,,	0	0	0	0	0	0	0
i. What do you like about the DVTE most? (check all that apply)	Easy to use	Easy to learn	n Easy to set up		its traini	e in capable ng of being ies deployed	simulations
	0	0	0	0	0	0	0
j. What do you dislike about the DVTE most (check all that apply)?	Not easy to use	Not easy to learn	Not easy to set up	easy to	confidence its traini	system	issues (to many
	0	0	0	0	0	0	0
k. I am very confident in the	1: Strongly disagree	2: Disagree		l: Neither agree or	r 5: Some agre	ewhat 6: Agree ee	7: Strongly Agree

DVTE's overall training value. (check one option only)				disagree			
, , , , , , , , , , , , , , , , , , ,	0	0	0	0	0	0	0
I. The DVTE is always accessible for me	1: Strongly disagree	2: Disagree	3: Somewhat disagree	4: Neither agree or disagree	5: Somewhat agree	6: Agree	7: Strongly Agree
whenever I need it (check one option only).	0	0	0	0	0	0	Ο
m. There are enough DVTE assets in my unit for all of us to train, and we have never experienced throughput issues. (check one option only).	1: Strongly disagree	2: Disagree	3: Somewhar disagree	4: Neithei5 agree or disagree	: Somewha agree	6: Agree	7: Strongly Agree
n. How much time on average do you spend preparing / planning for a training session prior to	No time is ever spent preparing / planning.	< 30 min	1 hour	O 1-3 hours	O > 3 hours	0	0
using the DVTE? (check one option only)	0	0	0	0	0		

Please answer the following questions about the following computer-supported training simulations that you currently utilize in your unit and/or during your off duty time?

6) Are you familiar with the Virtual Battle Space 2? If your answer is no, then please proceed to Question 6.



- O I have **never** used VBS2: Proceed to question 6 (CAN 2 section).
- O I have used VBS2: Please answer the following questions:

a.	I have used VBS2 in the	When was the last time you used VBS2? (YEAR)
	past, but I do NOT	What unit(s) or school(s) were you with when you used VBS2?
	currently	
	use it. (If you selected this	
	option, answer the	

ques	stions								
	to the right.)								
b.	Our unit currently ow	ns or	What are	some	of the reasor	ns you do r	not use VBS	2?	
	has access to VBS2,	, but	O VBS2 is	not usef	ul to my unit.				
	we		O VBS2 is	too diffic	ult for me to set	up.			
	do NOT use it. (che	ck all	O We did	not have	confidence in its	s training cap	abilities.		
	that		O No one	nas recei	ived training on	VBS2.			
	apply.)		O No one	n our uni	it knows how to	set up and/or	operate VBS2	2.	
			O VBS2 is	NOT eas	sily accessible to	o me (locked	up).		
			O Using V	BS2 does	s not fit into our	training sche	dule.		
			O VBS2 is	just a ga	ame.				
					o real training v	alue to mv un	it.		
C.	I currently use VBS2				<u> </u>	,			
	(If this is correct, and the questions about below.								
d.			Who oboo	to make	VDC2 a MAND	ATORY traini	na avatam far i	you or your unit?	
e.	If VBS2 is a							-	
	MANDATORY O		_		ip. (One or two I				
	training tool for you o	or	O Upper Leadership within your command. (CO, XO, S-3_Operations Officer/Chief)						
	unit, check one ansv	ver	O Lower Leadership within your command. (OIC, SNCOIC, Training Section)						
	on the		O If a different individual or section within your command made VBS2						
	right.		MANDATORY, then						
			please provide the rank of the individual and the name of this person's section						
			here:						
			O I do not	know wh	o made VBS2 a	MANDATOF	RY training sys	tem for my unit.	
			Why do you	think \/F	SS2 was choser	as an OPTI	ONAL training	system for you or	
f.	If the VBS2 is an		your unit?	TOTAL VE	SOZ Was chosen	ras an or m	JIW LE training	system for you of	
	OPTIONAL O		O VBS2 is	a very va	aluable training	tool.			
	training tool for you o	or	O Several	other uni	its are using VB	S2, so we de	cided to use it	as well.	
	Unit, check one answ	wor			was a good trai				
	on the	WEI			and is used only	o ,			
	right			J	hy we use VBS	, ,,	110.		
g.	What is your	Firs		Can ci		Different	Loaded as a	Battle Simulation	
3	general	Pers	on Unit	custom	nizabl configura	types of	simulation	Center provides	
	understanding of	Shoo	ter Tactic		arios ble virtual ır unit battlefield			VBS2 training	
	VBS2?			ioi you	ii uriii battiellelu	VBS2	suites		
	(check all that								
	apply.)	_				0	0		
	11	0	0	() ()		0	0	0	
h.	How much time do	O Da	ally O W	/eekly	O Monthly	O (Quarterly	O Every 6	O Annually	
	you train with and/or	_				•	months	·	
		Enter Hours:		er # of s:	Enter # of Hours:	Enter # of Hours:	Enter # of Hours:	Enter # of	
	VBS2? (check one	. iouis.	110013	<i>"</i>	110010	_		Hours:	

	option only)							
i.	Where did you first learn about VBS2? (check one option only)	Bootcamp, MCT, TBS, IOC	MOS School	Other PME schools (NCO, SNCO Course, etc.)		From a unit outside your current unit.	a field exercise or while	Local advertising on base (Radio, TV, Internet, E- mail, etc.)
		0	0	0	0	0	0	0
j.	What do you like about VBS2 most? (check all that apply)		Easy to learn	Very realistic scenarios	Very realistic terrain	Very realistic representati on of Marines and Vehicles	accessible within my unit	The variety of training application s that it offers (Tactical Training, Convoy Training, etc.)
		0	0	0	0	0	0	0
k.	What do you dislike about VBS2 most? (check all that apply)	Not easy to use	Not easy to learn	Does not have realistic scenarios		Marines and Vehicles are not very realistic looking		issues (to
		0	0	0	0	0	0	0
I.	I am very confident in VBS2's overall training value (check one option only.)	1: Strongly disagree	2: Disagree	3: Somewhat disagree	agree or disagree	Ü		Agree
	V/DC2 is year.	0	0	0	0	0	0	0
m.	VBS2 is very accessible for me when I need it (check one option only.)	1: Strongly disagree		mewhat 4: Nei agree or d	ther agre⊢5 isagree	5: Somewhat agree	: 6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
n.	There are enough VBS2 assets in my unit for all of us to train, and we have never experienced throughput issues. (check one option only).	disagree	2: Disagree	3: Somewhat disagree	4: Neithe agree or disagree	agree	: 6: Agree	7: Strongly Agree
		0	0	0	0	0	0	0
0.	How much time on average do you spend preparing / planning	No time is every spent preparing /	< 1 hour	1-3 hours	4-7 hours	> 7 hours		

	prior to using VBS2? (check one option only)	use VBS2.							
		0	0	0	0	0			
p.	What training applications				In the hours	past year	r, estima	ate the	total # of
	do you use for VBS2? (check all that apply)	O Mission S O Vehicle C O Cultural A O Weapon I O Helicopte O Tactical L O MOUT Tr O Individual Training O Call for C O Integratio	raining Action Analys imulation heckpoints and wareness Trai Familiarization/ r Loadmaster T lse of UAV Pla aining and FiST Sup AS Procedures n of IDF and C	d Area Control ning Experimentation Fraining tforms porting Arms		you've ations.	used	the	selected

7) Are you familiar with the Combined Arms Network (CAN)? If your answer is no, then please proceed to the end of the survey and submit your answers.



O I have **never** used CAN: Proceed to the end of the survey and submit your answers.

O I have used CAN: Please answer the following questions:

a.	I have used CAN in the	When was the last time you used CAN (Year)?					
	past, but I do NOT	In the past, what unit(s) were you with when you used CAN?					
	currently						
	use it. (If you selected this						
	option, answer the						
	questions						
	to the right.)						
b.	Our unit currently owns or	What are some of the reasons you do not use CAN?					
	has access to CAN, but	O CAN is not useful to my unit.					
	we	O CAN is too difficult for me to set up.					
	do NOT use it. (check all	O We did not have confidence in its training capabilities.					
	that	O No one has received training on CAN.					
	apply.)	O No one in our unit knows how to set up and/or operate CAN.					
		O CAN is NOT easily accessible to me (locked up).					
		O Using CAN does not fit into our training schedule.					

		(O CAN is jus	st a game.							
		(O CAN prov	ides no real	training va	alue to my unit.					
C.	I currently use CAN.										
	(If this is correct, and										
	the questions about										
	below.										
			N/ha chasa ta	n maka CAN	La MAND/	ATORY training	system for you	or your unit?			
d.	If CAN is a MANDA	TORY				·	our command.)	i or your unit?			
	training tool for you		-			-	XO, S-3_Opera	itions			
	your	þ	Officer/Chief)								
	unit, check one answon the				•	,	SNCOIC, Trair	,			
	right.		If a different MANDATORY		or section	i within your co	mmand made (SAN			
			please provide the rank of the individual and the name of this person's section								
			here:								
		(O I do not ki	now who ma	ide CAN a	MANDATORY	training systen	n for my unit.			
e.	If the CAN is an		Why do you t our unit?	hink CAN w	as chosen	as an OPTION	NAL training sys	stem for you or			
	OPTIONAL O		O CAN is a very valuable training tool.								
	training tool for you your	or	O Several other units are using CAN, so we decided to use it as well.								
	Unit, check one ans		O We heard CAN was a good training tool, so we decided to use it.								
	on the right			_	-	to bypass time	9.				
	- Inglik		O I do NOT know why we use CAN in our unit. s of Can be Can be Can Can provide CAN can Is a simulation								
		person	al utilized in	used in a	develop	doctrinal	work with	loaded on			
f.	What is your general	comput based F	er stand- irst alone			feedback or calls made a		the CAN			
	understanding of	Person f Suppo		model for training fire		can help novices corre	provide a ect rehearsal				
	CAN?	Simulation		support teams	and fire support	errors	platform for live				
	(check all that apply.)			(FiSTs)	skills		training				
					on a variety of		events				
		0	0	0	targets	0	0	0			
_	How much time de		ly O Wee		lonthly	O Quarterly		0			
g.	How much time do you	∪ Da	iy O vvee	ray ∪ IV	ioriu ily	∪ Quarterry	6 months	Annually			
	train with and/or	Enter #	of Enter#		er#of	Enter # of	Enter # of	Enter #			
use	CAN? (check one	Hours:_	Hours:_	Hour	s:	Hours:	Hours: H	of ours:			
	option										

	only)								
h.	Where did you first learn about CAN? (check one option only)	Bootcamp, MCT, TBS, IOC	MOS School	Other PME schools (NCO, SNCO Course, etc.))	urrent ou	rom a unit tside your rrent unit.		Local advertising on base (Radio, TV Internet, E- mail, etc.)
		0	0	0		0	0	0	0
i.	What do you like about CAN most? (check all that apply)	Easy to use	Easy to learn	Very realistic missions	Very realisti terrair	ic represe n Marin	realistic ntation of es and nicles	accessible	The variety of training application s that it offers (Tactical Training, Convoy Training, etc.)
j.		0	0	0		0	0	0	0
k.	What do you dislike about CAN most? (check all that apply)	Not easy to use	Not easy to learn	Does not have realistic missions	re:	nave Ve alistic r	rines and hicles are not very stic looking	accessible within my	Throughput issues (to many people and not enough systems to train with)
I.		0	0	0		0	0	0	0
m.	I am very confident in CAN's overall training value (check one option only.)	1: Strongly disagree	2: Disagree	3: Somew disagree		4: Neither agree or disagree	5: Somewhat agree		7: Strongly Agree
	CAN in very	0	0	0		0	0	0	0
n.	CAN is very accessible for me when I need it (check one option only.)	1: Strongly disagree		disagr		4: Neither agree or disagree	5: Somewhat agree		7: Strongly Agree
	- , ,	0	0	0		0	0	0	0
0.	There are enough CAN assets in my unit for all of us to train, and we have never experienced throughput issues. (check one option only).	1: Strongly disagree	2: Disa	gree 3: Som disaç		4: Neithe.5 agree or disagree	: Somewha agree	: 6: Agree	7: Strongly Agree
		0	0	С)	0	0	0	0
p.	How much time on average do you spend preparing / planning	No time is every spent preparing /	< 1 ho	_		4-7 hours	> 7 hours	-	-

prior to using CAN? (check one option only)	use CAN.							
	0	0	0	0	0			
What training applications do you use for CAN? (check all that apply)				In the hours	past year,	, estima	ate the	total # of
	O Individual Training	and FiST	Supporting	Arms that applica	you've ations.	used	the	selected
	O Call for CAS	S procedures			_			
	O Familiarization with the different fire support ———							
	equipment				_			
	O Company Level Fire Support Teams (FiST)							
	O Refresher tr	aining			_			
	O Use it with S	SAVT			_			
					_			
	to using CAN? (check one option only) What training applications do you use for CAN? (check all that	to using CAN? (check one option only) What training applications do you use for CAN? (check all that apply) O Individual Training O Call for CAS O Familiarizat equipment O Company L O Refresher tr	to using CAN? (check one option only) What training applications do you use for CAN? (check all that apply) O Individual and FiST Training O Call for CAS procedures Familiarization with the deequipment	to using CAN? (check one option only) What training applications do you use for CAN? (check all that apply) O Individual and FiST Supporting Training O Call for CAS procedures O Familiarization with the different fire steequipment O Company Level Fire Support Teams (O Refresher training	to using CAN? (check one option only) What training applications do you use for CAN? (check all that apply) In the hours Arms that applications Call for CAS procedures Familiarization with the different fire support equipment Company Level Fire Support Teams (FiST) Refresher training	to using CAN? (check one option only) What training applications do you use for CAN? (check all that apply) O Individual and FiST Supporting Arms that you've applications. Call for CAS procedures Familiarization with the different fire support equipment Company Level Fire Support Teams (FiST) Refresher training	to using CAN? (check one option only) What training applications do you use for CAN? (check all that apply) In the past year, estimate hours hours In the past year, estimate hours hours Call for CAS procedures Familiarization with the different fire support equipment Company Level Fire Support Teams (FiST) Refresher training	to using CAN? (check one option only) What training applications do you use for CAN? (check all that apply) Call for CAS procedures Familiarization with the different fire support equipment Company Level Fire Support Teams (FiST) Refresher training O O O O O O O O O O O O O O O O O O O

THANK YOU FOR PARTICIPATING IN THIS SURVEY!!! HAVE A GREAT DAY!!!

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APPENDIX M. FOCUS GROUP QUESTIONS

FOCUS GROUP QUESTIONS

Although these questions are focused towards each specific group, as time permits, any question can also be asked to any of the groups. If this occurs, then the question might be stated in a slightly different manner, but will have the same original meaning, purpose, and overall intent.

Base Leadership

- 1. When you hear the words game-based training tool; what are your initial reactions? What do you feel the local Commander's/Sgt'sMaj/1stSgt's (Bn/Co) reactions would be to this question? What about the young Marines?
- 2. Are you familiar with the DVTE (Deployable Virtual Training Environment)? If yes, then what are your overall thoughts/opinions on the idea behind it? Deployable, unit simulation center, etc.?
- 3. When there are new tools offered by the Marine Corps, do you see Twentynine Palms as a base that jumps on the opportunity and requests it first, or do you think the base holds off until others have tried the tool?
- 4. Do you feel that there are facilities on the base (physical and/or simulation driven) that are a complete waste of time, energy, and resources? If yes, then what are they and why do you feel that way?

Unit Leadership

- 1. If you use computer-supported training simulations to train you unit, then are the simulation tools documented in your unit's training plan? What about the skills learned by the Marines? Do the Marines still have training jackets, and are they still used? Are they also captured in the individual Marine's training jacket?
- 2. Has your unit ever been told that you will use a simulation (made it MANDATORY), or any form of technology for training purposes? Have you ever made a simulation MANDATORY, and if yes, then what was it and why?
- 3. If you are not using computer-supported training simulations in your current training efforts/environment, then with all the budget cuts that are occurring and that will continue to occur over the next 5 10 years, do you see your unit having to find other methods to meet your mission, such as using simulation tools? If yes, then which ones? If no, then explain.

- 4. Have you or your unit ever had a bad experience using a computer-supported simulation and/or had a bad experience trying to coordinate or conduct a simulation exercise? Explain.
- 5. Are you familiar with the DVTE (Deployable Virtual Training Environment)? If yes, then what are your overall thoughts/opinions on the idea behind it? Deployable, unit simulation center, etc.? Does your unit currently use it, and if yes, then simulations do they use and for what purposes?

Trainers / Instructors:

- 1. Do you feel that the majority of the units are focused and committed to the exercise's mission and overall training objectives during the planning phases of a simulation exercise? Explain.
- 2. What good and bad things have you seen make or break the simulation exercise during the planning phase? Execution phase?
- 3. Do you feel that the unit's leadership is involved in the planning/preparation, execution, and/or After Action Review phases of the simulation exercise? What have you noticed about the AARs? Do they take them serious and is their leadership involved? For each phase, where does their leadership seem to focus their involvement, if at all?
- 4. Do you think units treat simulation exercises with the same motivation, dedication, commitment, and level of effort that they do towards their traditional training exercises? Explain.
- 5. Within your organization, describe the overall quality of your simulations that you currently utilize to train Marines. Provide both positive and negative comments, and explain why you feel that way.

Trainees:

These questions will be derived from the surveys, and the intent is to take a deeper dive into the about 3 or 4 questions pertaining to technology adoption, current training practices, and the DVTE and/or VBS2.

- 1. What have your overall experiences been with using computer-supported training simulations? Attitude? Positive versus Negative? Overall mindset with planning, executing, and After Actions. Realistic versus Unrealistic.
- 2. When you hear the words game-based training tool; what are your initial reactions? What do you feel your leadership's reactions would be to this same question? And senior leaders of the Marine Corps?

- 3. Should the Department of Defense invest time and energy into the development, introduction/fielding, and use of simulations as training tools in our military domain?
- 4. How does your unit employ simulations into your training plans? Documented in training plans; used as an annual requirement? Only as a white space filler?
- 5. If you could use a simulation to train your unit, then what simulation would you use and for what skills? Or if it does not exist, then what type of simulation would you want to see or use and what skills would be learned by it?
- 6. DVTE Simulations and most used and WHY? Concept behind DVTE (traveling simulation center and deployable). Attitude? Positive versus Negative? Overall mindset with planning, executing, and After Actions. Their ideas for the 2020 DVTE solution.
- 7. If you were the Commanding Officer of your unit, then what simulation would you make MANDATORY and WHY?
- 8. What are your thoughts on the Indoor Simulated Marksmanship Trainer? Attitude? Positive versus Negative? Realistic versus unrealistic? Value added? What would you add, remove, improve?
- 9. What are your thoughts on the HMMWV Egress Assistance Trainer? Attitude? Positive versus Negative? Realistic versus unrealistic? Value added? What would you add? Remove, improve? Save lives?

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APPENDIX N. FOCUS GROUP TRANSCRIPTIONS

Focus Group #1 was conducted on July 10, 2013 and consisted of seven participants (Trainees and Trainers). The following questions and responses are transcribed as follows:

Trainees question #1. What have your overall experiences been with using computer-supported training simulations? Additional issues: Attitude towards simulations? Positive experiences versus negative; overall mindset with planning, executing, and After Actions; level of simulation realism.

- The Advanced Gunnery Training System (AGTS) trains a junior inexperienced crew on turret components and functions. They are introduced to simple procedural tasks (offensive, defensive, day/night), and then work up to platoon exercises integrating indirect fire against multiple computer simulated enemies.
- Very good hands on tool where basic experience can be learned; saves time and money.
- When using it for Section Gunnery, the system freezes up due to very large scenarios.
- Located in Building 1707; the battalion owns the system and it is maintained by one Contractor.
- The unit has noticed an increase in the gunnery scores over time with the use of the AGTS.
- The crew mentalities are the same with conducting AGTS exercises versus live exercises on the range. The AGTS causes no bad habits, but the environmental aspects can cause a different mentality.
- The environment for the gunners makes a huge difference; air conditioned and nice cool environment versus very hot, sweaty environment; a mental challenge more than anything.

- AARs are conducted the same way in the AGTS as during live fire exercises. Evaluators use the same score sheet and checklist. Evaluators use built-in AAR tools for debriefing as well. Copies are provided to the crews so that they can watch it to learn from the exercise.
- They would like to see more variety with the scenarios; more terrain and upgraded graphics.

Trainees question #2. When you hear the words game-based training tool, what are your initial reactions? What do you feel your leadership's reactions would be to this same question? And senior leaders of the Marine Corps?

- We are all from the era where technology is used a lot, so game-based training tools are not necessarily a bad thing. The Marines are usually enthusiastic and positive about using the simulators because they are cool and are like games.
- Some leaders tend to think of game-based systems as games, and not really useful tools. It's a mindset thing. When using the AGTS, the Marines can be pulled to complete other tasks as they are not in the field; however, on a live range, they will not be pulled away from the training event.

Trainees question #4. How does your unit employ simulations into your training plans? Documented in training plans; used as an annual requirement? Only as a white space filler?

- The AGTS is listed within the battalion's training plan; the system is required prior to any type of live fire exercise. This is built into their Marine Corps Warfighting Publication (MCWP), and different milestones must be met prior to conducting a live fire event. The scenarios and tables that are used within the AGTS are the same scenarios and tables that the crew will use during the live fire event.
- The Marines who are considered AGTS Trainers are qualified through completing a course; receive certificates as AGTS Instructors and Evaluators. These Trainers evaluate their crews, provide detailed

debriefs, and sign off on their pass/fail for their scenarios and tables.

- Training Jackets are used to track the completion of simulator exercise events and certifications.
- AGTS is also used as white space training for sustainment purposes every week.
- Shooting in the AGTS is a lot different than actually going to the range and shooting. There are some things that are realistic, but then there are things that are very unrealistic; but it definitely helps with getting you ready for the live fire event.
- In the AGTS, everything is perfect; you can build error into the bore site Battle Site Zero (BZO) and can introduce malfunctions, but it does not do justice to the way it is in real life on the range.

Trainees question #5. If you could use a simulation to train your unit, then what simulation would you use and for what skills? Or if it does not exist, then what type of simulation would you want to see or use and what skills would be learned by it?

 Want a Combined Arms approach so that AGTS and SAVT can be linked together. The two AGTS's are sitting right beside each other, but they cannot conduct joint training with tanks.

Trainees question #7. If you were the Commanding Officer of your unit, then what simulation would you make MANDATORY and WHY?

• The AGTS is mandatory, so who made this decision and why? A collective from all the battalion commanders and senior enlisted have made this decision. The unit provides numbers to the commanders on what resources would have been saved if they would have conducted an exercise in the field.

Trainees question #8. What are your thoughts on the Indoor Simulated Marksmanship Trainer? Attitude towards ISMT? Positive versus negative experiences? Level of

simulation realism? Value added? What would you add, remove, improve?

• One Marine used the ISMT several years ago and had a bad experience; someone hit the projector and it affected the entire scenario and the training evolutions throughout the day. Others used the ISMT's weapons prior to going to a live fire shoot; it helped their live fire exercise.

Trainees question #9. What are your thoughts on the HMMWV Egress Assistance Trainer? Attitude? Positive versus Negative? Realistic versus unrealistic? Value added? What would you add? Remove, improve? Save lives?

• The training is realistic and works very well to prepare you for a vehicle rollover.

Trainers question #3: Do you feel that the unit's leadership is involved in the planning/preparation, execution, and/or After Action Review phases of the simulation exercise? What have you noticed about the AARs? Do they take them serious and is their leadership involved? For each phase, where does their leadership seem to focus their involvement, if at all?

• Unit leaders are involved during the AGTS events; however, they are usually working on their gunner qualifications with their teams as well.

Additional comments from the focus group. They do not have a deployable AGTS (DAGTS) within the battalion. The nearest DAGTS is located in Camp Pendleton, CA, so they do not have the opportunity to use it. They suggested that they need the DAGTS forward deployed. They also want to be certified for using the SAVT as they fee that it would benefit them and their Marines. The civilians are knowledgeable, but it would work better if they had more control of the training and the system itself.

Focus Group #2 was conducted on July 11, 2013 and consisted of eight participants (Trainees and Trainers). The following questions and responses are transcribed as follows:

- Trainees question #1. What have your overall experiences been with using computer-supported training simulations? Additional issues: Attitude towards simulations? Positive experiences versus negative; overall mindset with planning, executing, and After Actions; level of simulation realism.
- They mentioned they use the AAV up-gun system simulator. Uses compressed air for the weapons, but they are all being calibrated and upgraded in Florida. They have to use the simulation before they live fire, and it is mandatory. The issues with electrical and manual traversing; simulation is only electrical. During live fire exercises, the electrical traversing components do not work most of the time, so it feels as if negative learning is occurring.
- They used VBS2 about a year ago. One Marine used the DVTE suite on Inspector-Instructor (I-I) Duty, but it was rarely used. They had Trainers to train with them, but they just never used them because there was not enough time in the training schedule.
- They do not have enough time to try the simulations; the schedule is full and there is just not enough time.
- Using simulations definitely helps with building confidence in the junior Marines.
- The overall effort put into the simulation exercise is an individual effort. Some Marines do not take it serious and seem to treat it as a game.
- HEAT is used and it does help with learning how to egress from a vehicle.

Trainees question #2. When you hear the words game-based training tool; what are your initial reactions? What do you feel your leadership's reactions would be to this same question? And senior leaders of the Marine Corps?

- Game-based systems are good for beginners just starting out; junior Marines who need to develop their confidence. A lot of the feelings about game-based training systems are based upon individual personalities.
- They felt that their leadership would be open-minded about using game-based training systems to train their Marines.
- For the senior leaders, they felt the same; if the training was valuable, then they would support it; they would also want feedback from its use the good and the bad things about the training.

Trainees question #4. How does your unit employ simulations into your training plans? Documented in training plans; used as an annual requirement? Only as a white space filler?

- The AAV up-gun simulator is documented in their training plans; mainly due to the requirements of the simulations being mandatory for live fire exercises.
- It is hard to lock on simulations as a white space filler due to scheduling and throughput issues.
- When working with simulations, they document their uses with platoon rosters and they are forwarded up to the Company training office.
- Do not have official training jackets for their MOS's, but have counseling jackets where some of the training might be documented.

Trainees question #5. If you could use a simulation to train your unit, then what simulation would you use and for what skills? Or if it does not exist, then what type of simulation would you want to see or use and what skills would be learned by it?

• Special simulations for creating AAV scenarios; more MRAP simulations. They want a full AAV simulator, similar to the full tank simulator that Tanks uses at their school house. The turret they use is the actual

turret, but they sit at a desk and a normal chair, vice the actual vehicle environment.

- Camp LeJeune has more simulators so they can work on crew gunnery; more Marines were trained at once.
- They use simulated dunkers Submerged Vehicle Egress Trainer (SVET) and Shallow Water Egress trainer (SWET) in the pools at Camp Pendleton. One comment on the SVET was the fact that the seatbelts were very difficult to get off due to a lack of preventive maintenance.

Trainees question #8. What are your thoughts on the Indoor Simulated Marksmanship Trainer (ISMT)? Attitude toward ISMT? Positive versus Negative experiences? Level of simulation realism? Value added? What would you add, remove, improve?

• The ISMT is a good tool; however, the weapons are not updated - no Advanced Combat Optical Gun Sights (ACOGS), and the graphics need to upgraded.

Trainers question #3. Do you feel that the unit's leadership is involved in the planning/preparation, execution, and/or After Action Review phases of the simulation exercise? What have you noticed about the AARs? Do they take them serious and is their leadership involved? For each phase, where does their leadership seem to focus their involvement, if at all?

- The simulation exercises are treated as a check-inthe-box type of event, so it is treated differently than the live exercises.
- AAVs are more unpredictable, so the drivers and gunners learn more with experience and troubleshooting than with the simulations.

<u>Focus Group #3</u> was conducted on July 12, 2013 and consisted of eight participants (Trainers). The following questions and responses are transcribed as follows:

Base Leadership question #2. Are you familiar with the DVTE? What are your thoughts/opinions on the idea behind it?

- Good concept to allow units to train at home or when deployed
- Expertise in the DVTE is perishable
- Maintenance and sustainment of DVTE suites are difficult
- DVTE suites tend to gather dust and are not used consistently or effectively

Trainees question #2. When you hear the words game-based training tool, what are your initial reactions? What do you feel your leadership's reactions would be to this same question? And senior leaders of the Marine Corps?

- From a young Marine's perspective playtime, not serious, break from training, not actual training
- From a unit leader perspective Video games, counterproductive training, waste of time, not serious training
- From a senior leaders perspective babysitting their troops, not a valid training tool, waste of time

Trainers question #1. Do you feel the majority of the units are focused and committed to the exercise's mission and overall training objectives during the planning phases of a simulation exercise?

- Units focus and commitment during the planning of simulation exercises vary by unit, but generally they are committed and focused
- Many unit leaders have unrealistic expectations
- Often unit leaders are unsure of how to use simulations and have quite a bias against the effectiveness of simulations, which affects the commitment to a simulation exercise.

Trainers question #2. What good and bad things have you seen make or break the simulation exercise during the planning phase? Execution phase?

- DVTE training tends to be off the cuff and not planned at all.
- Small unit leaders not controlling the training audience to take the DVTE training seriously
- Unit leaders that have unrealistic expectations
- Unit leaders that do not get involved or stay involved throughout the planning and execution
- Unit leaders are unclear of their unit's training needs
- Lack of clear training objectives

Trainers question #3. Do you feel the unit's leadership is involved in the planning, preparation, execution, and After Action Review phases of the simulation exercise? What have you noticed about AAR's? Do they take them serious and is their leadership involved? For each phase, where does their leadership seem to focus their involvement, if at all?

• It varies from unit to unit depending on the type and unit mission

Trainers question #4. Do you think units treat simulation exercises with the same motivation, dedication, commitment, and level of effort that they do towards their traditional training exercises? Explain.

- Units do not approach simulation exercises the same as live training...simulations are used to prepare for live training
- No matter how serious a unit takes the simulation exercise the same friction will not be present as it is in live fire exercises

Trainers question #5. Within your organization, describe the overall quality of your simulations that you currently utilize to train Marines. Provide both positive and negative comments, and explain why you feel that way.

- Our simulations feed all current Marine Corps C2 systems
- Our simulations cover the complete spectrum of Marine Corps Warfighting
- Proper planning and execution is the fundamental strength and weakness of any exercise live, virtual or constructive.

APPENDIX O. ADDITIONAL SURVEY DATA SETS

Table 25. Technology owned and frequency of use per day and week $\ensuremath{\text{week}}$

Technology and Frequen Use Per Day Week	су	of	Trainees	Unit Leadership	Trainers	Simulation Instructors
Sample	Si	ze	220	35	28	11
_	Ι.	#	113	30	20	10
	ily	용	51.36	85.71	71.43	90.91
	dai	% of				
	Ľ	users	59.16	85.71	71.43	90.91
LAPTOP /		#	49	5	6	0
DESKTOP	Weekly	90	22.27	14.29	21.43	0.00
	We	% of				
		users	25.65	14.29	21.43	0.00
	Ι.	#	32	12	10	2
	daily	ଚ	14.55	34.29	35.71	18.18
		% of				
TABLET	Ľ	users	42.11	63.16	55.56	50.00
IABLEI	ķ	#	16	4	3	1
	Weekly	용	7.27	11.43	10.71	9.09
	še	% of	01 05	01 05	1.6.67	05.00
	上	users	21.05	21.05	16.67	25.00
	ķ	# %	196	34	24	6
	daily	% of	89.09	97.14	85.71	54.55
SMART	ď	users	95.61	100.00	92.31	100.00
PHONE		#	33.01	0	0	0
	leekly	- " 양	1.36	0.00	0.00	0.00
	è	% of	1.00	0.00		0.00
	M	users	1.46	0.00	0.00	0.00
		#	23	0	4	4
	i ly	%	10.45	0.00	14.29	36.36
	dai	% of				
CELL PHONE	Ľ	users	60.53	0.00	66.67	66.67
	7	#	0	0	0	0
	<u> </u>	%	0.00	0.00	0.00	0.00
	Weekly	% of users	0.00	0.00	0.00	0.00
GAME	ų.	#	89	1	6	0
CONSOLE	Į:	용	40.45	2.86	21.43	0.00
001.0022	P	% of	50.00	4.17	30.00	0.00

		users				
	7	#	48	8	10	0
	Weekly	엉	21.82	22.86	35.71	0.00
	eej	% of				
	W	users	26.97	33.33	50.00	0.00
		#	12	4	2	1
	ily	ે	5.45	11.43	7.14	9.09
	dai	% of				
E-READER	0	users	24.00	21.05	20.00	33.33
E-KEADEK	У	#	12	6	5	2
	Weekly	ુ	5.45	17.14	17.86	18.18
	ee	% of				
	M	users	24.00	31.58	50.00	66.67
	7	#	72	11	11	1
	daily	ે	32.73	31.43	39.29	9.09
DIGITAL	Ja:	% of				
MEDIA		users	57.60	42.31	61.11	20.00
PLAYER	Ņ	#	22	8	5	3
	k1	%	10.00	22.86	17.86	27.27
	Weekly	% of				
	įΣ	users	17.60	30.77	27.78	60.00
	X	#	11	1	1	0
	daily	ે	5.00	2.86	3.57	0.00
	da	% of				
DIGITAL		users	10.68	5.00	4.76	0.00
CAMERA	Ly	#	13	2	4	0
	∍k.]	%	5.91	5.71	14.29	0.00
	Weekly	% of	10.60	10.00	10 05	0.00
	_	users	12.62	10.00	19.05	0.00
	1y	#	8	0	0	0
	i.	%	3.64	0.00	0.00	0.00
VIDEO	dai	% of	14 04	0 00	0 00	0 00
VIDEO		users #	14.04	0.00	0.00	0.00
CAMERA	1y	%	4.09	2.86	3.57	0.00
	Weekly	% of	4.09	2.00	3.37	0.00
	We	users	15.79	7.14	8.33	0.00
		#	155	34	25	9
TNMEDNEM	ily	₩ %	70.45	97.14	89.29	81.82
INTERNET CONNECTION	ai.	% of	,0.43	37.14	05.25	01.02
AT HOME	da	users	86.59	100.00	96.15	90.00
(HOUSE,		#	13	0	1	0
APARTMENT,	:13	ું લ	5.91	0.00	3.57	0.00
BARRACKS)	Weekly	% of	3.51	0.00	3.37	0.00
,	We	users	7.26	0.00	3.85	0.00
	1	40619	7.20	0.00	3.03	0.00

Table 26. Buy technology only after hearing from peers — "%" is the % of full sample size

Buy techno		Trainees	Unit Leadership	Trainers	Simulation Instructors
peers	_		Leadership		Instructors
Sampl	e Size	220	35	28	11
I wait	7.				
until I	Strongly				
hear	Agree	13	3	0	0
about the	ે	5.91	8.57	0.00	0.00
tech-	6. Agree	34	7	4	1
nology	8	15.45	20.00	14.29	9.09
devices	5.				
from my	Somewhat				
peers	Agree	49	15	7	4
before I buy them.	8	22.27	42.86	25.00	36.36
buy them.	4. Neither				
	Agree or				
	Disagree	53	6	9	1
	용	24.09	17.14	32.14	9.09
	3.				
	Somewhat				
	Disagree	22	0	3	1
	8	10.00	0.00	10.71	9.09
	2.				
	Disagree	25	2	2	2
	용	11.36	5.71	7.14	18.18
	1.				
	Strongly				
	Disagree	24	2	3.00	2
	용	10.91	5.71	10.71	18.18
	AGREE	96	25	11	5
	(7.+6.+5.)				
	용	43.63	71.43	39.29	45.45
	DISAGREE (3.+2.+1.)	71	4	8	5
	96	32.27	11.42	28.56	45.45

Among the I Buy new gar	mes /	Trainees	Unit Leadership	Trainers	Simulation Instructors
application	ns		headership		Instructors
Sampl	e Size	220	35	28	11
I am one	7.				
of the	Strongly				
first	Agree	4	0	0	0
people to	ક	1.82	0.00	0.00	0.00
buy new	6. Agree	13	1	2	0
applicati	%	5.91	2.86	7.14	0.00
ons or	5.				
games.	Somewhat				
	Agree	22	5	3	0
	용	10.00	14.29	10.71	0.00
	4. Neither				
	Agree or				
	Disagree	54	7	7	2
	9	24.55	20.00	25.00	18.18
	3.				
	Somewhat				
	Disagree	29	6	2	1
	용	13.18	17.14	7.14	9.09
	2.				
	Disagree	39	6	9	5
	용	17.73	17.14	32.14	45.45
	1.				
	Strongly				
	Disagree	59	10	5.00	3
	%	26.82	28.57	17.86	27.27
	AGREE	39	6	5	0
	(7.+6.+5.)		_		_
	용	17.73	17.15	17.85	0.00
	DISAGREE	127	22	16	9
	(3.+2.+1.)				-
	용	57.73	62.85	57.14	81.81

Table 28. Buy games / applications only after hearing from peers — "%" is the % of full sample size

Buy games / application after hearingeers	ns only	Trainees	Unit Leadership	Trainers	Simulation Instructors
Sampl	e Size	220	35	28	11
I wait	7.				
until I	Strongly				
hear	Agree	7	1	0	1
about the	8	3.18	2.86	0.00	9.09
new	6. Agree	16	4	1	1
applicati	8	7.27	11.43	3.57	9.09
ons or	5.				
games	Somewhat				
from my	Agree	37	15	7	2
peers before I	8	16.82	42.86	25.00	18.18
before I buy them.	4. Neither				
buy them.	Agree or				
	Disagree	70	8	10	3
	%	31.82	22.86	35.71	27.27
	3. Somewhat				
	Disagree	21	2	2	0
	8	9.55	5.71	7.14	0.00
	2.				
	Disagree	29	1	3	2
	8	13.18	2.86	10.71	18.18
	1.				
	Strongly				
	Disagree	40	4	5.00	2
	%	18.18	11.43	17.86	18.18
	AGREE (7.+6.+5.)	60	20	8	4
	%	27.27	57.15	28.57	36.36
	DISAGREE (3.+2.+1.)	90	7	10	4
	8	40.91	20.00	35.71	36.36

Table 29. Always look for information on new games / applications — "%" is the % of full sample size

Always look information games or application	n on new	Trainees	Unit Leadership	Trainers	Simulation Instructors
Sample	e Size	220	35	28	11
I always	7.				
look for	Strongly				
informati	Agree	11	0	2	3
on about	용	5.00	0.00	7.14	27.27
the	6. Agree	18	1	3	0
latest	8	8.18	2.86	10.71	0.00
applicati	5.				
ons or	Somewhat				
games.	Agree	29	4	1	1
	8	13.18	11.43	3.57	9.09
	4. Neither				
	Agree or				
	Disagree	60	10	6	3
	90	27.27	28.57	21.43	27.27
	3.				
	Somewhat				
	Disagree	22	3	4	1
	용	10.00	8.57	14.29	9.09
	2.				
	Disagree	30	9	6	1
	용	13.64	25.71	21.43	9.09
	1.				
	Strongly				
	Disagree	50	8	6.00	2
	%	22.73	22.86	21.43	18.18
	AGREE	58	5	6	4
	(7.+6.+5.)			-	
	용	26.36	14.29	21.42	36.36
	DISAGREE	102	20	16	4
	(3.+2.+1.)	46.07	F7 14	F7 4F	26.26
	0/0	46.37	57.14	57.15	36.36

Table 30. Easily influenced by advertising — "%" is the % of full sample size

Easily inf	_	Trainees	Unit Leadership	Trainers	Simulation Instructors
Sampl	e Size	220	35	28	11
I am	7.				
easily	Strongly				
influence	Agree	0	1	0	0
d by the	용	0.00	2.86	0.00	0.00
advertisi	6. Agree	1	0	1	0
ng	8	0.45	0.00	3.57	0.00
informati on in the media.	5. Somewhat				
meara.	Agree	12	1	1	0
	용	5.45	2.86	3.57	0.00
	4. Neither				
	Agree or				
	Disagree	50	8	4	1
	%	22.73	22.86	14.29	9.09
	3. Somewhat				
	Disagree	18	6	3	0
	8	8.18	17.14	10.71	0.00
	2. Disagree	61	8	10	6
	8	27.73	22.86	35.71	54.55
	1. Strongly Disagree	78	11	9.00	4
	 ક	35.45	31.43	32.14	36.36
	AGREE (7.+6.+5.)	13	2	2	0
	8	5.90	5.72	7.14	0.00
	DISAGREE (3.+2.+1.)	157	25	22	10
	용	71.36	71.43	78.56	90.91

Table 31. Leadership endorsement on adoption of innovation - "%" is the % of full sample size

Leadership Endorsement Adoption of Innovation	•	Trainees	Unit Leadership	Trainers	Simulation Instructors
Sample	e Size	220	35	28	11
In order for any new or	7. Strongly Agree	48	13	8	4
existing	ક	21.82	37.14	28.57	36.36
concept /	6. Agree	75	14	8	3
idea to	%	34.09	40.00	28.57	27.27
exist and survive within a unit, it	5. Somewhat Agree	36	5	5	3
takes	8	16.36	14.29	17.86	27.27
full support	4. Neither Agree or Disagree	40	0	4	0
endorseme	용	18.18	0.00	14.29	0.00
nt from unit leadershi	3. Somewhat Disagree	7	2	2	0
p.	%	3.18	5.71	7.14	0.00
	2. Disagree	5	1	0	0
	용	2.27	2.86	0.00	0.00
	1. Strongly Disagree	9	0	1	1
	8	4.09	0.00	3.57	9.09
	AGREE (7.+6.+5.)	159	32	21	10
	ક	72.27	91.43	75.00	90.90
	DISAGREE (3.+2.+1.)	21	3	3	1
	%	9.54	8.57	10.71	9.09

Knowledg of Base Training Faciliti s (w/ simulati ns) and Usage	e O	BSC	MISTC	Building 1707 (ISMT OR DVTE)	Camp Wilson	TTECG	SAVT	ISMT	DVTE
Sample Size: 22	0								
Have heard	#	24	15	112	108	33	41	150	18
of or visited	엉	10.91	6.82	50.91	49.09	15.00	18.64	68.18	8.18
Used more	#	1	0	24	5	1	9	9	4
than 9 times	olo	0.45	0.00	10.91	2.27	0.45	4.09	4.09	1.82
Used 7-	#	1	1	5	4	0	2	6	3
9 times	엉	0.45	0.45	2.27	1.82	0.00	0.91	2.73	1.36
Used 4-	#	3	0	19	11	1	6	12	2
6 times	용	1.36	0.00	8.64	5.00	0.45	2.73	5.45	0.91
Used 1-	#	12	9	53	60	19	19	81	13
3 times	용	5.45	4.09	24.09	27.27	8.64	8.64	36.82	5.91
Used at least	#	17	10	101	80	21	36	108	22
once	용	7.73	4.55	45.91	36.36	9.55	16.36	49.09	10.00
Have NEVER used, but have	#	6	3	6	9	8	3	8	5
been inside or receive d a tour	olo :	2.73	1.36	2.73	4.09	3.64	1.36	3.64	2.27
Have	#	197	207	113	131	191	181	104	193

NEVER	용	89.55	04 00	E1 26	E0 EE	06 00	92 27	47 27	07 72
used		69.55	94.09	51.36	39.33	00.02	02.21	41.21	67.73

Table 33. Knowledge of base training facilities / simulations and usage — Unit Leadership; "#" is the number of self-declared users, "%" is the % of full sample size

Knowledge of Base Training Facilitie (w/ simulations) and Usage "UNIT LEADERSHIE Sample Size: 3	es	BSC	MISTC	Building 1707 (ISMT OR DVTE)	Camp Wilson	TTECG	SAVT	ISMT	DVTE
Have heard	#	15	19	26	21	21	24	28	9
of or visited	olo	42.86	54.29	74.29	60.00	60.00	68.57	80.00	25.71
Used more	#	0	1	5	0	3	0	1	0
than 9 times	ᅇ	0.00	2.86	14.29	0.00	8.57	0.00	2.86	0.00
Used 7-	#	0	0	0	3	1	2	0	0
9 times	olo	0.00	0.00	0.00	8.57	2.86	5.71	0.00	0.00
Used 4-	#	2	1	1	0	3	3	2	1
6 times	엉	5.71	2.86	2.86	0.00	8.57	8.57	5.71	2.86
Used 1-	#	4	8	8	13	6	9	10	1
3 times	앙	11.43	22.86	22.86	37.14	17.14	25.71	28.57	2.86
Used at least	#	6	10	14	16	13	14	13	2
once	o _l o	17.14	28.57	40.00	45.71	37.14	40.00	37.14	5.71
Have NEVER used, but have been	#	3	1	6	2	5	5	6	2
inside or	olo	8.57	2.86	17.14	5.71	14.29	14.29	17.14	5.71

receive d a tour									
Have NEVER	#	26	24	15	17	17	16	16	31
used	olo	74.29	68.57	42.86	48.57	48.57	45.71	45.71	88.57

Table 34. Attitude toward simulations as being as effective as traditional tools — "%" is the % of full sample size

Attitude toward Computer- Supported Training Simulations		Trainees	Unit Leadership
Sample Size		220	35
Computer- supported	7. Strongly Agree	15	4
simulation	ଚ୍ଚ	6.82	11.43
training tools	6. Agree	31	8
are in their	્	14.09	22.86
own way as effective as	5. Somewhat Agree	44	11
traditional	ngree %	20.00	31.43
tools.	4. Neither	20.00	31.43
	Agree or Disagree	78	9
	9	35.45	25.71
	SomewhatDisagree	14	1
	90	6.36	2.86
	2. Disagree	13	2
	90	5.91	5.71
	1. Strongly Disagree	25	0
	90	11.36	0.00
	AGREE		
	(7.+6.+5.)	90	23
	9	40.91	65.72
	DISAGREE		
	(3.+2.+1.)	52	3
		23.63	8.57

Table 35. Attitude toward simulations as being a waste of time and money — "%" is the % of full sample size

Attitude toward simulations as		Trainees	Unit
being cost effective			Leadership
Sampl	e Size	220	35
I strongly	7. Strongly		
feel that	Agree	7	0
computer-	9	3.18	0.00
supported	6. Agree	6	0
training	olo	2.73	0.00
simulations	5. Somewhat		
are a complete	Agree	18	0
waste of time	90	8.18	0.00
and money.	4. Neither		
	Agree or		
	Disagree	75	10
	ે	34.09	28.57
	3. Somewhat		
	Disagree	28	4
	olo	12.73	11.43
	2. Disagree	45	14
	9	20.45	40.00
	1. Strongly		
	Disagree	41	7
	olo	18.64	20.00
	AGREE		
	(7.+6.+5.)	31	0
	ે	14.09	0.00
	DISAGREE		
	(3.+2.+1.)	114	25
	90	51.82	71.43

Table 36. Attitude toward live training as the only effective tool — "%" is the % of full sample size

Attitude toward live training		Trainees	Unit
as the only effective tool			Leadership
	e Size	220	35
Live training	7. Strongly		
is the only	Agree	19	3
real way to	8	8.64	8.57
effectively	6. Agree	29	1
train my	9	13.18	2.86
Marines.	5. Somewhat		
	Agree	34	4
	8	15.45	11.43
	4. Neither		
	Agree or		
	Disagree	82	6
	%	37.27	17.14
	3. Somewhat		
	Disagree	16	4
	90	7.27	11.43
	2. Disagree	16	15
	%	7.27	42.86
	1. Strongly		
	Disagree	24	2
		10.91	5.71
	AGREE		
	(7.+6.+5.)	82	8
	90	37.27	22.86
	DISAGREE		
	(3.+2.+1.)	56	21
	90	25.45	60.00

Table 37. Attitude toward the success of using simulations for training purposes — "%" is the % of full sample size

Success in using simulations		Trainees	Unit
for training.		222	Leadership
	e Size	220	35
My unit has	7. Strongly		
had a great	Agree	12	6
deal of	ે	5.45	17.14
success in	6. Agree	19	8
using	96	8.64	22.86
computer-	5. Somewhat		
supported	Agree	37	7
training simulations	96	16.82	20.00
for our	4. Neither		
training	Agree or		
purposes.	Disagree	119	12
purposes.	8	54.09	34.29
	3. Somewhat		
	Disagree	5	1
	용	2.27	2.86
	2. Disagree	8	1
	8	3.64	2.86
	1. Strongly		
	Disagree	20	0
	9	9.09	0.00
	AGREE		
	(7.+6.+5.)	68	21
	S	30.91	60.00
	DISAGREE		
	(3.+2.+1.)	33	2
	8	15.00	5.72

Table 38. The amount of time using simulations for training is appropriate — "%" is the % of full sample size

The amount of time simulations are used is appropriate.		Trainees	Unit Leadership
Sampl	e Size	220	35
The amount of	7. Strongly		
time our unit	Agree	5	0
currently uses	용	2.27	0.00
training	6. Agree	16	7
simulations is	8	7.27	20.00
appropriate.	5. Somewhat		
	Agree	32	10
	9	14.55	28.57
	4. Neither		
	Agree or		
	Disagree	116	14
	8	52.73	40.00
	3. Somewhat		
	Disagree	23	1
	용	10.45	2.86
	2. Disagree	9	2
	&	4.09	5.71
	1. Strongly		
	Disagree	19	1
	%	8.64	2.86
	AGREE		
	(7.+6.+5.)	53	17
	8	24.09	48.57
	DISAGREE		
	(3.+2.+1.)	51	4
		23.18	11.43

Table 39. Attitude towards more investing in simulations — "#" is the number of self-declared users, "%" is the % of full sample size

Attitudes towards more		Trainees	Unit
investing in simulations		Trainees	Leadership
Sampl	e Size	220	35
I would	7. Strongly		
personally	Agree	17	1
like to see	o _l o	7.73	2.86
MORE time	6. Agree	27	5
invested in	o _l o	12.27	14.29
using simulations in	5. Somewhat		
our training.	Agree	39	11
our craining.	90	17.73	31.43
	4. Neither		
	Agree or		
	Disagree	103	14
	ଚ	46.82	40.00
	3. Somewhat		
	Disagree	10	3
	ે	4.55	8.57
	2. Disagree	7	1
	%	3.18	2.86
	1. Strongly		
	Disagree	17	0
	<u></u>	7.73	0.00
	AGREE		
	(7.+6.+5.)	83	17
	9	37.73	48.58
	DISAGREE		
	(3.+2.+1.)	34	4
	ે	15.46	11.43

Table 40. User endorsement of simulations — "%" is the % of full sample size

User endorsemen	t of	Trainees	Unit
simulations.		Trainees	Leadership
Sampl	e Size	220	35
I actively	7. Strongly		
endorse the	Agree	14	6
use of	ે	6.36	17.14
simulations in	6. Agree	34	13
our training	8	15.45	37.14
practices.	5. Somewhat		
	Agree	36	9
	8	16.36	25.71
	4. Neither		
	Agree or		
	Disagree	108	5
	96	49.09	14.29
	3. Somewhat		
	Disagree	7	1
	96	3.18	2.86
	2. Disagree	7	1
	90	3.18	2.86
	1. Strongly		
	Disagree	14	0
	96	6.36	0.00
	AGREE		
	(7.+6.+5.)	84	28
	90	38.17	79.99
	DISAGREE		
	(3.+2.+1.)	28	2
	8	12.72	5.72

Table 41. Attitude toward unit completely supporting the use of simulations — "%" is the % of full sample size is the % of full sample size

Attitude toward unit completely supporting the use of simulations		Trainees	Unit Leadership
Sampl	e Size	220	35
You feel	7. Strongly		
strongly that	Agree	11	0
your current	o o	5.00	0.00
unit is	6. Agree	25	2
completely	olo	11.36	5.71
supportive of	5. Somewhat		
the idea of	Agree	38	0
computer- supported	o o	17.27	0.00
training	4. Neither		
simulations.	Agree or		
Simulacions.	Disagree	123	5
	્ર	55.91	14.29
	3. Somewhat		
	Disagree	9	3
	ૄ	4.09	8.57
	2. Disagree	3	12
	90	1.36	34.29
	1. Strongly		
	Disagree	11	13
	90	5.00	37.14
	AGREE		_
	(7.+6.+5.)	74	2
	90	30.63	5.71
	DISAGREE		
	(3.+2.+1.)	23	28
	9	10.45	80.00

Table 42. Unit attitude and effort towards conducting training with simulations versus traditional training — "%" is the % of full sample size

Attitude and effort towards			Unit
completing simulation versus		Trainees	Leadership
live exercises.			readership
Sampl	e Size	220	35
When	7. Strongly		
conducting an	Agree	10	2
exercise with	ે	4.55	5.71
training	6. Agree	23	8
simulation, my	8	10.45	22.86
unit's	5. Somewhat		
attitude and	Agree	22	6
overall level	96	10.00	17.14
of effort towards	4. Neither		
completing the	Agree or		
mission are no	Disagree	130	9
different that	8	59.09	25.71
when we	3. Somewhat		
conduct	Disagree	15	7
traditional	%	6.82	20.00
training	2. Disagree	7	2
exercises like	96	3.18	5.71
on a training	1. Strongly		
range.	Disagree	13	1
	96	5.91	2.86
	AGREE		
	(7.+6.+5.)	55	16
	9	25.00	45.71
	DISAGREE		
	(3.+2.+1.)	35	10
	%	15.91	28.57

Table 43. Unit attitude on planning and executing tasks with simulations versus traditional training — "%" is the % of full sample size

Planning and executing			• •
simulation versus live		Trainees	Unit
exercises.			Leadership
Sample	Size	220	35
When conducting	7. Strongly		
an exercise	Agree	10	4
with training	%	4.55	11.43
simulations, my	6. Agree	27	6
unit plans and	9	12.27	17.14
executes all	5. Somewhat		
tasks in the	Agree	25	2
same manner	8	11.36	5.71
that we would as if we were	4. Neither		
conducting a	Agree or		
traditional	Disagree	126	12
exercise like on a training range (i.e. we prepare planning documents, do	િ	57.27	34.29
	3. Somewhat		
	Disagree	11	5
	96	5.00	14.29
	2. Disagree	9	6
	96	4.09	17.14
rehearsals, use	1. Strongly		
the same TTPs,	Disagree	12	0
<pre>conduct AARs, etc.)</pre>	ક	5.45	0.00
	AGREE		
	(7.+6.+5.)	62	12
		02	12
	용	00.10	24.00
		28.18	34.28
	DISAGREE		
	(3.+2.+1.)		
	·	32	11
	90	14.54	31.43

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